

# Notes to the consolidated financial statements

## GENERAL DISCLOSURES

### Summary of significant accounting policies

#### General information

VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe is one of the leading Austrian insurance groups in Central and Eastern Europe and thus is also the largest listed insurance group in Austria. Its registered office is located at Schottenring 30, 1010 Vienna. The ultimate parent company, Wiener Städtische Versicherungsverein, includes Vienna Insurance Group in its consolidated financial statements.

VIG insurance companies offer insurance services in the life, health and property/casualty segments in 25 countries of Central and Eastern Europe.

The significant accounting policies applied during preparation of the consolidated financial statements are presented below. The policies described were applied consistently during the accounting periods presented.

#### Summary of significant accounting policies

The consolidated financial statements as of 31 December 2015 were prepared in accordance with the International Financial Reporting Standards (IFRS) as adopted by the European Union and the applicable commercial law provisions of § 245a of the Austrian Commercial Code (Unternehmensgesetzbuch – UGB) and § 80b(2) of the Austrian Insurance Supervision Act (Versicherungsaufsichtsgesetz – VAG).

The consolidated financial statements were prepared using historical cost accounting, with the exception of financial instruments available for sale, and financial assets and certain financial liabilities (including derivatives) measured at fair value.

Preparing consolidated financial statements in accordance with the IFRS requires that estimates be made. In addition, application of the Company's accounting policies requires management to make assumptions. Areas with greater leeway for discretion, highly complex areas, or areas involving assumptions and estimates that are of critical importance

to the consolidated financial statements are listed in the notes on page 77.

Amounts were rounded to improve readability and, where not indicated otherwise, are shown in thousands of euros (EUR '000). Calculations, however, are done using exact amounts, including digits not shown, which may lead to rounding differences.

#### CHANGES IN SIGNIFICANT ACCOUNTING POLICIES

Except for the following changes, VIG has consistently applied the accounting policies indicated in all of the periods shown in these consolidated financial statements.

The following new standards and amendments to standards, including all subsequent amendments to other standards were to be applied for the first time starting as of 1 January 2015. All of the standards and amendments to standards that affect VIG were applied in this financial year.

#### Applicable as of 1 January 2015

IFRIC 21	Levies
all IFRS	Annual improvements (2011–2013 cycle)

Application of these new mandatory IFRSs had the following effects on the financial statements:

#### Levies

IFRIC 21 is an interpretation for IAS 37 "Provisions, contingent liabilities and contingent assets". It clarifies when statutory levies that do not fall under the scope of other IFRSs must be recognised as liabilities. Under IFRIC 21, a liability must be recognised for levies when the obligating event for recognition occurs.

#### Annual improvements (2011–2013 cycle)

IFRS 1, IFRS 3, IFRS 13 and IAS 40 are affected, and adjustment of the wording of the individual standards was intended to clarify existing requirements.

Adoption of these revised standards had no material effect on the Group.

**Standards that have been published, but not yet applied.**

The following standards have been recognised by the European Union or are in the recognition process. Mandatory application, however, is not provided for until a future date.

New provisions adopted by the EU, but not yet mandatory		Applicable as of
IAS 19	Defined benefit plans: employee contributions	1.2.2015*
all IFRS	Annual improvements (2010–2012 cycle)	1.2.2015*

\* Application is required in financial years that begin on or after this date. Since VIG's financial year begins on 1 January, implementation of these amendments was not yet required.

New standards and changes to current reporting standards		Applicable as of
<b>Those already adopted by the EU</b>		
Amendments to IAS 27	Separate financial statements (equity method)	1.1.2016
Amendments to IAS 1	Presentation of financial statements	1.1.2016
all IFRS	Annual improvements (2012–2014 cycle)	1.1.2016
Amendments to IAS 16 and IAS 38	Clarification of acceptable methods of depreciation and amortisation	1.1.2016
Amendments to IFRS 11	Joint Arrangements	1.1.2016
Amendments to IAS 16 and IAS 41	Agriculture: plant produce	1.1.2016
<b>Those not yet adopted by the EU</b>		
IFRS 14	Regulatory Deferral Accounts	EU decided this standard shall not be transferred into EU law
IFRS 15	Revenue from contracts with customers	1.1.2018
IFRS 16	Leases	1.1.2019
IFRS 9	financial instruments	1.1.2018
changes according IFRS 10 and IAS 28	Sale or contribution of assets between an investor and its associate or joint venture	still open
changes according IFRS 10, 12 and IAS 28	Consolidation of investment companies	1.1.2016
IAS 12	Recognition of deferred tax assets for unrealised losses	1.1.2017
IAS 7	Changes to the statement of cash flows	1.1.2017

**IAS 19**

The amendment to IAS 19 clarifies that, as before, employee contributions can be deducted from service costs in the period in which the service in question was provided if the amount of the contributions is independent of the number of years of service. Adoption by the EU took place on 17 December 2014.

The Group does not expect these amendments to have any material effect on the financial statements.

**Annual improvements (2010–2012 cycle)**

The annual improvements involved amendments to seven standards, namely IFRS 2, IFRS 3, IFRS 8, IFRS 13, IAS 16, IAS 24 and IAS 38. Modification of the wording was intended to clarify existing standards, and some of the amendments have an effect on disclosures in the notes.

The Group does not expect these amendments to have any material effect on the financial statements.

#### *Amendments to IAS 27*

As a result of the amendments, participations in subsidiaries, joint ventures and associated companies may be accounted for using the equity method in the future.

The amendment is not relevant to the consolidated financial statements.

#### *Amendments to IAS 1*

These mainly consist of a clarification that financial statement notes are only necessary when their subject matter is material. The model organisation of the notes was deleted in order to make company-specific organisation easier. It was further clarified that companies can choose where to include the accounting policies section in the notes. The amendments include explanations on aggregation and disaggregation of items in the balance sheet and statement of comprehensive income, and a clarification that interests in the other comprehensive income of at-equity consolidated companies are to be presented in the statement of comprehensive income such that items that will be reclassified to profit or loss are separate from items that will not be reclassified.

VIG will revise the consolidated financial statements appropriately in 2016 in accordance with the new presentation and notes disclosure requirements.

#### *Annual improvements (2012–2014 cycle)*

The annual improvements involved amendments to four standards, namely IFRS 5, IFRS 7, IAS 19 and IAS 34. The adjustment of the wording of the individual standards was intended to clarify existing requirements.

The Group does not expect these amendments to have any material effect on the financial statements.

#### *Amendments to IAS 16 and IAS 38*

The amendments for property, plant and equipment (IAS 16) and intangible assets (IAS 38) provide clarification concerning the choice of depreciation and amortisation methods. Although revenue-based depreciation methods

are not permitted for property, plant and equipment, they are permissible for intangible assets in certain exceptional cases.

The Group does not expect these amendments to have any material effect on the financial statements.

#### *Amendments to IFRS 11*

The amendments provide clarification that the principles on business combinations accounting in IFRS 3 and other IFRSs, with the exception of those principles that conflict with the requirements of IFRS 11, must be applied to acquisitions and additional acquisitions of interests in joint operations in which the activity constitutes a business as defined in IFRS 3.

The Group does not expect these amendments to have any material effect on the financial statements.

#### *IFRS 14*

The objective is to improve the comparability of financial statements of companies with rate-regulated activities that are applying the IFRS for the first time. The European Commission has decided not to include this standard in EU law.

The amendment is not relevant to the consolidated financial statements.

#### *IFRS 15*

The objective is to gather together many requirements previously included in a variety of standards and interpretations. Under IFRS 15, revenues are to be realised when control over the agreed goods and services passes to the customer and the customer can benefit from them. Transfer of significant risks and rewards is therefore no longer the deciding factor. The new model provides a five-step scheme for determining recognition of revenue. The scope of the notes disclosures required is also expanded.

The Group will evaluate these amendments in 2016, but does not currently expect the standard to have a material effect on the Group financial statements, since IFRS 15 does not apply to insurance contracts.

**IFRS 9**

Includes requirements for the recognition, measurement and derecognition of financial instruments, and for hedge accounting, and supersedes IAS 39, which was previously relevant in these areas. The revision primarily concerns the classification and recognition of financial instruments. Financial assets are to be classified and measured in only two groups in the future – at amortised cost and at fair value. Classification and measurement depends on the business model and contractual cash flows. The new requirements also concern the accounting for financial asset impairment. In addition to actual losses, expected losses must now also be recognised. Exceptions exist for trade receivables and lease receivables. New requirements were also provided for hedge accounting. The objective is to orient hedge accounting more to the economic risk management of the entity.

It must be noted that there is a draft for an amendment to IFRS 9 that would allow insurance companies to apply IFRS 9 at the same time as the forthcoming IFRS for insurance contracts. In this case, IFRS 9 would be applicable as late as 2021.

Under IFRS 9, shares and investment fund units are no longer classified as available-for-sale as is currently the case, and unrealised gains and losses are no longer recognised in other comprehensive income and reclassified as profit for the period. Instead, unrealised gains and losses are either recognised exclusively in profit for the period (investment funds) or either in profit for the period or other comprehensive income without reclassification (shares). This amendment can be expected to lead to considerably higher volatility of profit for the period. Further amendments which will likely have greater effects on VIG primarily concern the treatment of interest clauses in debt instruments and the treatment of impairment.

**IFRS 16**

Supersedes the previous requirements of IAS 17 “Leases” and associated interpretations. The new requirements primarily concern the accounting presentation of leases by the

lessee. The lessee now recognises a liability for the future lease payments to be made for each lease. At the same time, a right-of-use asset is recognised in the amount of the present value of the future lease payments. As a result, the previous distinction between operating and finance leases no longer applies. IFRS 16 also includes requirements for sale-and-leaseback transactions and related financial statement notes.

The effects have not been fully examined, however, VIG is assuming that the effects will not be material.

**Amendments to IFRS 10, IFRS 12 and IAS 28**

The amendments are to clarify questions with regard to the application of exceptions from the consolidation requirement under IFRS 10 if the parent entity satisfies the definition of an “investment entity”.

The Group does not expect these amendments to have any material effect on the financial statements.

**Amendments to IAS 12**

The amendments provide clarification that write-downs to the lower of cost or market for debt instruments measured at fair value due to a change in the market interest rate level lead to deductible temporary differences.

This amendment has no effect on the Group, since changes in the market interest rate level are already taken into account appropriately.

**Amendments to IAS 7**

The amendments to IAS 7 “Statement of cash flows” are intended to improve information about the change in the net debt of an entity. Disclosures must be made for changes in financial liabilities whose cash inflows and outflows are shown in the cash flow from financing activities in the statement of cash flows. The required disclosures can be presented in the form of a reconciliation of balance sheet items.

VIG will revise the consolidated financial statements appropriately in 2017 in accordance with the new presentation and notes disclosure requirements.

## Foreign currency translation

### FOREIGN CURRENCY TRANSACTIONS

The individual Group companies recognise transactions in foreign currency using the mean rate of exchange on the date of each transaction. Monetary assets and liabilities in foreign currency existing on the balance sheet date are translated to euros using the mean rate of exchange on the balance sheet date. Any resulting foreign currency gains and losses are recognised in profit or loss during the reporting period.

### TRANSLATION OF SEPARATE FINANCIAL STATEMENTS IN FOREIGN CURRENCIES

As a rule, for purposes of the IFRS, the functional currency of Vienna Insurance Group subsidiaries located outside the Eurozone is the currency of their respective country. All assets and liabilities reported in the separate financial statements are translated to euros using the mean rate of exchange on the balance sheet date. Items in the income statement are translated using the average month-end mean rate of exchange during the reporting period. In the statement of cash flows, the mean rate of exchange on the balance sheet date is used for changes in balance sheet items; the mean rate of exchange at the end of the month is used for items on the income statement. Foreign exchange gains and losses have been recognised directly in other comprehensive income since 1 January 2004.

The following table shows the relevant exchange rates for the consolidated financial statements:

Name	Currency	Period-end exchange rate 2015	Period-end exchange rate 2014	Average exchange rate 2015	Average exchange rate 2014
		1 EUR $\triangle$	1 EUR $\triangle$	1 EUR $\triangle$	1 EUR $\triangle$
Albanian lek	ALL	137.2800	140.1400	139.7463	139.9692
Bosnian Convertible Marka	BAM	1.9558	1.9558	1.9558	1.9558
Bulgarian lev	BGN	1.9558	1.9558	1.9558	1.9558
Georgian lari	GEL	2.6169	2.2656	2.5229	2.3482
Croatian kuna	HRK	7.6380	7.6580	7.6137	7.6344
Lithuanian litas	LTL	1.0000	3.4528	1.0000	3.4528
Macedonian denar	MKD	61.5947	61.4814	61.6098	61.6228
Moldovan leu	MDL	21.4779	18.9966	20.8980	18.6321
Turkish new lira	TRY	3.1765	2.8320	3.0255	2.9065
Polish zloty	PLN	4.2639	4.2732	4.1841	4.1843
Romanian leu	RON	4.5240	4.4828	4.4454	4.4437
Swiss franc	CHF	1.0835	1.2024	1.0679	1.2146
Serbian dinar	RSD	121.6261	120.9583	120.7441	117.2522
Czech koruna	CZK	27.0230	27.7350	27.2792	27.5359
Ukraine hryvnia	UAH	26.2231	19.2329	24.1905	15.6878
Hungarian forint	HUF	315.9800	315.5400	309.9956	308.7061

## Estimates and discretionary decisions

Preparation of the IFRS consolidated financial statements requires that management make discretionary assessments and specify assumptions regarding future developments which could have a material effect on the recognition and value of assets and liabilities, the disclosure of other obligations on the balance sheet date, and the reporting of income and expenses during the financial year.

Estimation uncertainties		Discretionary decisions	
Underwriting provisions	Details page 92	Method of consolidation	Details page 79
Provision for pensions and similar obligations	Details page 77	HETA	Details page 80
Other non-underwriting provisions	Details page 77		
Financial instruments measured at fair value not based on stock market prices or other market prices (level 3)	Details page 77 and 191		
Impairment of goodwill	Details page 78		
Valuation allowances for receivables and other (accumulated) impairment losses	Details page 79		
Value of deferred tax assets	Details page 79		

Please refer to the consolidated balance sheet on page 64 or to the associated disclosures in the notes for the book values of the estimated items on the balance sheet date.

Sensitivity analyses for assets and liabilities from insurance operations are presented in the risk report on page 118.

### PROVISIONS FOR PENSIONS AND SIMILAR OBLIGATIONS

The present value of an obligation depends on a large number of factors based on actuarial assumptions. The assumptions used to calculate the net liability (or assets) for obligations include a discount rate. Every change to these assumptions has an effect on the book value of the obligation.

The Group calculates the appropriate discount rate at the end of each year. This is the rate used to calculate the present value of the future expected cash outflows needed to satisfy the obligation. The Group determines the discount rate using the interest rate on top quality industrial bonds that are denominated in the currency in which the benefits will be paid and have maturities matching those of the obligation.

Other important assumptions used to calculate obligations are based on market conditions. Further information on sensitivity analyses is provided in Note 22 “Provisions for pensions and similar obligations”, starting on page 167, and details on the underlying assumptions can be found in the

“Accounting policies for specific items in the consolidated financial statements – Provisions for pensions and similar obligations” section on page 93.

### OTHER NON-UNDERWRITING PROVISIONS

Provisions are recognised in accordance with the requirements of IAS 37.14. Non-underwriting provisions accordingly include estimates in connection with the amount recognised and an estimate of the probability of occurrence for settling the obligation.

### FINANCIAL INSTRUMENTS RECOGNISED AT FAIR VALUE

Suitable valuation methods are used to calculate the fair value of financial instruments that are not traded in active markets. The assumptions used are based on market data available on the balance sheet date. To determine the fair value of many financial assets that are not traded in active markets, the Group uses present value methods based on appropriate interest rate models. Further information on the valuation process is provided in Note 36 “Financial instruments and fair value measurement hierarchy” on page 191.

## IMPAIRMENT OF GOODWILL

The Group tests goodwill for impairment at least once a year in accordance with the section titled “Accounting policies – Impairment of non-financial assets” on page 81. Because VIG segment reporting was modified in the 1<sup>st</sup> quarter of 2016, the CGU groups for the impairment test for financial year 2015 were adjusted so that in addition each country was also reported as a CGU group. Estimates in this area primarily concern the future projected earnings of the CGUs that the calculations are based on, and specific parameters, in particular the growth rates.

Assuming a 10% reduction in the budget cash flows for calculating the value in use would increase the impairment needed in the following CGU groups. Based on existing segments, the Romanian property and casualty CGU group would need impairment of around EUR 23.6 million. Based on the new segments starting in the 1<sup>st</sup> quarter of 2016, Croatia would need additional impairment of around EUR 1.7 million, Hungary around EUR 9.4 million, Albania around EUR 3.2 million, Macedonia around EUR 1.0 million, Bosnia-Herzegovina around EUR 0.9 million and Moldova around EUR 0.6 million. It must be noted that these countries did not represent their own CGU groups until after 31 December 2015, but instead belonged to the Remaining Markets group. Starting in the 1<sup>st</sup> quarter of 2016, each country (except for the Baltic countries and Albania-Kosovo) represents its own GCU group.

A one percentage point reduction in the growth rate would increase the impairment needed in the following CGU groups. Based on existing segments, the Romanian property and casualty CGU group would need impairment of around EUR 38.6 million (previous year around EUR 10.0 million). Based on the segments starting in the 1<sup>st</sup> quarter of 2016, Croatia would need additional impairment of around EUR 15.5 million, Hungary around EUR 14.7 million, Albania around EUR 3.6 million, Macedonia around EUR 1.6 million, Bosnia-Herzegovina around EUR 0.7 million and Moldova around EUR 0.8 million.

A one percentage point increase in the discount rate would increase the impairment needed in the following CGU

groups. Based on existing segments, the Romanian property and casualty CGU group would need impairment of around EUR 47.4 million (previous year around EUR 22.0 million). Based on the segments starting in the 1<sup>st</sup> quarter of 2016, Croatia would need additional impairment of around EUR 20.8 million, Hungary around EUR 18.4 million, Albania around EUR 4.8 million, Macedonia around EUR 2.8 million, Bosnia-Herzegovina around EUR 1.0 million and Moldova around EUR 1.0 million.

Based on existing segments, a simultaneous 10% reduction in projected earnings and a 1% point increase in the discount rate would increase the impairment needed for the Group in the Romanian property and casualty CGU group by around EUR 66.1 million (previous year EUR 49 million) and in the Romanian life CGU group by around EUR 11.9 million. Based on the segments starting in the 1<sup>st</sup> quarter of 2016, Croatia would need additional impairment of around EUR 31.9 million, Hungary around EUR 26.1 million, Albania around EUR 7.5 million, Macedonia around EUR 6.0 million, Bosnia-Herzegovina around EUR 1.9 million, Moldova around EUR 1.5 million and Bulgaria around EUR 3.1 million.

Value in use is less than book value in the Austrian life CGU group, while existing market consistent embedded value calculations (MCEV) and an external expert report indicate that the fair value of this segment is significantly higher than book value.

An objective enterprise value was calculated for this report for the Austrian life CGU group based on standard assumptions using a discounting method corresponding to a level 3 method. It represents the enterprise value for the Company as a going concern based on the existing business concept with all realistic expectations for future market opportunities and risks, the Company's financial possibilities and other influencing factors. “Fair value” according to the standard international MCEV method was used as a valuation method. In addition to valuing existing business including the limited liability put option according to the MCEV method, cash flows for future new business are also modelled using the MCEV model. Further information on the MCEV method is provided on page 118.

The results of such a valuation are suitable for use as fair value within the meaning of IAS 36.18 for impairment tests.

#### VALUATION ALLOWANCES FOR RECEIVABLES

The collectability of receivables is based on experience and is therefore subject to estimation uncertainty. Information on the recognition of potential impairment losses is provided on page 88.

#### VALUE OF DEFERRED TAX ASSETS

Income taxes must be estimated for each tax jurisdiction in which VIG operates. The current income tax expected for each taxable entity must be calculated and the temporary differences due to differences between the tax treatment of certain balance sheet items and the treatment in the IFRS consolidated financial statements must be assessed. If temporary differences exist, as a rule they lead to the recognition of deferred tax assets and liabilities in the consolidated financial statements based on the tax rate for each country.

Management must make judgements when calculating current and deferred taxes. Deferred tax assets are only recognised to the extent that it is probable they can be utilised. The utilisation of deferred tax assets depends on the likelihood of achieving sufficient taxable income of a particular tax type for a particular tax jurisdiction, while taking into account any statutory restrictions concerning maximum loss carry-forward periods. The Group considers the following factors when assessing the probability of being able to utilise deferred tax assets in the future:

- past results of operations,
- operating plans,
- loss carryforward periods,
- tax planning strategies and
- existing deferred tax liabilities.

Information on the existing group agreement for Austrian companies and some foreign companies is provided on page 89.

If actual events diverge from the estimates or the estimates must be adjusted in future periods, this could have an adverse effect on net assets, financial position and results of operations. If the assessment of the recoverability of deferred tax assets changes, the book value must be reduced or increased and the change recognised in the income statement or charged or credited to equity, depending on the treatment used when the deferred tax asset was originally recognised. Further information can be found in the section titled “Accounting policies for specific items in the consolidated financial statements” on page 80 and in Note 11 “Deferred taxes” on page 152.

#### METHOD OF CONSOLIDATION

Discretionary decisions by management primarily concern determining the scope of consolidation for fully consolidated companies and at equity consolidated companies. Please note that other discretionary decisions could have material effects on the net assets and results of operations of the Group.

Management holds the view that some companies, in which the Group has a majority interest are not controlled by the Group because the shares are not associated with majority representation in the executive bodies of these companies, or significant decisions cannot be made without an approval of other investors.

Management holds the view that the Group has significant influence over some companies, in which the VIG Group holds an interest of less than 20%, because the Group is represented in the executive bodies that make significant decisions for these companies.

Special legal provisions apply to non-profit housing societies that, for example, restrict their ability to make distributions. Detailed information on the accounting policies chosen by management for non-profit housing societies in exercise of its discretion is provided in the section titled “Accounting policies – Non-profit housing societies” on page 100.



## HETA

On 21 January 2016, the Carinthian Compensation Payment Fund published an offer on its website in accordance with § 2a of the Austrian Financial Market Stability Act (FinStaG). A rate of 75% was offered for senior bonds and 30% for subordinated bonds. Vienna Insurance Group considers the offer by the state of Carinthia to be a non-adjusting event and therefore did not adjust the values recognised for senior bonds and subordinated bonds. Senior bonds are valued at 50% of par value and subordinated bonds at 0% of par value in the consolidated financial statements.

## Accounting policies for specific items in the consolidated financial statements

### Intangible assets

#### GOODWILL (A)

The goodwill shown on the balance sheet results from applying the purchase method for companies acquired since 1 January 2004 (date financial reporting was converted to IFRS).

Goodwill is accounted for in the functional currency of each entity. Goodwill is measured at cost less accumulated impairment losses. In the case of participations in associated companies, goodwill is included in the adjusted book value of the participation.

#### PURCHASED INSURANCE PORTFOLIOS (B)

Purchased insurance portfolios relate, in particular, to the values of insurance portfolios recognised as a result of company acquisitions subsequent to 1 January 2004, using purchase price allocation under the election provided in IFRS 4.31. The values recognised correspond to the differences between the fair value and book value of the underwriting liabilities and assets acquired. Depending on the measurement of the underwriting provisions, amortisation of these items is performed using the declining-balance or straight-line method over a maximum of fifteen years.

The requirements of IFRS 4.31 were applied as of 1 July or 1 October 2008, respectively, for the first-time consolidation of s Versicherungsgruppe in 2008. VIG made use of the dis-

closure option in the life insurance area when preparing the opening balance sheet, and recognised the underwriting provision at fair value, as provided for in IFRS 3. Since underwriting provisions are not calculated prospectively in the casualty insurance area, the fair value of existing policies is recognised as an asset.

#### OTHER INTANGIBLE ASSETS (C)

Purchased intangible assets are recognised on the balance sheet at cost less accumulated amortisation and impairment losses. No intangible assets were created by the companies in the scope of consolidation. Corporate asset SAP also essentially consists of a bundle of purchased software modules that are prepared for future use by in-house and third-party development work. Regular monitoring and assessment of the project ensures that the recognition criteria for capitalising these expenses are satisfied. With the exception of the "Asirom" brand (book value as of 31 December 2015 EUR 32,958,000; book value as of 31 December 2014 EUR 33,261,000), all intangible assets have finite useful lives. The intangible assets are therefore amortised over their period of use. The indefinite useful life of the Asirom trademark results from the fact that there is no foreseeable end to its economic life. The useful lives of significant intangible assets are as follows:

Useful life in years	from	to
Software	3	15
Customer base (value of new business)	5	10

Software is amortised using the straight-line method. Customer bases ("value of new business") from corporate acquisitions recognised as intangible assets are also amortised using the straight-line method. VIG only performs limited research and development activities that are immaterial compared to its overall business.

The fair value shown on the balance sheet for Asirom's trademark with an indeterminate useful life was calculated using two methods, the relief-from-royalty method and the incremental cash flow method. The relief-from-royalty method calculates the value of a trademark from future notional royalties that the Company would have to pay if the

trademark were licensed from another company at standard market terms. The royalties were calculated using the Knoppe formula used in practice in the tax area. The incremental cash flow method calculates the value of a trademark using future earnings contributions generated as a result of the trademark. The cash flows resulting from the two methods above were discounted using a standard market discount rate for Romania. The calculation was performed based on the 16% Romanian corporate income tax rate. The "tax amortisation benefit" was also taken into account in the relief-from-royalty method. The average of the trademark values from the two methods was recognised in the balance sheet as the fair value of the trademark as part of the purchase price allocation during the corporate acquisition of "Asirom". This method is also used to test the trademark for impairment.

#### Impairment of non-financial assets

Non-financial assets are tested for indications of impairment when circumstances indicate. Intangible assets with an indefinite useful life (goodwill and trademarks carried on the balance sheet) are also tested when circumstances indicate and, at a minimum, once per year. Testing is also performed during the year if triggering events occur. The subsidiaries are combined into separate cash generating units groups ("CGU group") for property and casualty, life insurance and health insurance and by region for this testing. The groups used for impairment testing essentially correspond to the Vienna Insurance Group operating segments.

In the 1<sup>st</sup> quarter of 2016, periodic reporting to the Group Managing Board in its capacity as the ultimate decision-making body was modified so that reporting is performed separately for each country (except for the Baltic countries and Kosovo-Albania), while premiums and results for the period are not reported separately for the property and casualty, life and health insurance lines of business. Goodwill impairment testing will take place exclusively at the country level in the future (not separately by lines of business), but the previous combination of different countries in the Remaining Markets region will no longer take place.

Impairment testing as of 31 December 2015 was consequently performed based on CGU group allocation up to 31

December 2015 and on the allocation in the 1<sup>st</sup> quarter of 2016, and any impairment identified by the two methods was accounted for.

The method used up to 31 December 2015 resulted in goodwill impairment of EUR 52.0 million that would not have been necessary under the new allocation. The new allocation resulted in goodwill impairment of EUR 14.2 million that would not have been necessary under the old method.

Impairment is only recognised if the recoverable amount for an entire cash generating unit group is less than the book value of the assets attributable to the group. The value in use of the cash-generating units is calculated using the earnings-based discounted cash flow method and used as the recoverable amount. If the value in use is less than the carrying amount, fair value is analysed for indications that fair value less selling costs is significantly higher than value in use. A discounted dividend model is used to calculate the fair value less selling costs. No impairment is recognised if one of the two values is higher than the book value. If both values are less than the book value, the asset is written down to the higher value. Budget projections for the next three years are used to calculate the value in use. Capitalised earnings values for the period after these three years are extrapolated for another two years using an annual growth rate. The budget projections are calculated using the plans that were approved by the Supervisory Board of the company concerned. Planning is performed in the local currency of each country. The currencies of the plans are translated using the last valid exchange rate on the reporting date. These are analysed at the Group level as part of the planning and control process. The growth rates are derived by further developing the budget projections. Among other things, both processes analyse the combined ratios, premium growth and financial income in the budgets based on past changes and expectations about future market trends. The present value of a perpetual annuity is calculated for the period following the fifth planning year. The values used for the perpetual annuity are based on the final planning period, adjusted using the growth rate for the second phase, and are adjusted by a growth factor after that in

order to correspond to long-term achievable results. All of the underwriting business assets are assigned to the cash generating units. In addition to goodwill, these also include all insurance portfolios, investments, receivables and other assets. Underwriting provisions and current liabilities are deducted from the book values. Long-term debt that is economically similar to equity (subordinated debt and supplementary capital) is not deducted. Assets held at the Group level but used by the operating companies are assigned to the units as corporate assets for the calculations. When calculating the capitalised earnings values, the projected earnings of the company are adjusted appropriately for interest on supplementary capital bonds and subordinated bonds and allocated depreciation on assigned corporate assets.

The capital asset pricing model (CAPM) is used to determine a WACC for use in calculating the discount rates. A base rate (equal to the annual yield on German government bonds adjusted for inflation differentials using the Svensson method) is added to the country and sector-specific market risk to determine the cost of equity capital. The base rate before inflation differentials was 1.58% (1.75%). The market risk of 6.25% (5.75%) was adjusted with an average beta factor of 0.93 (1.01) that was calculated using a specified

peer group. The average borrowing interest rate for the peer group was equal to 4.62% (4.71%) on the balance sheet date and was used as the cost of debt. This was adjusted to take account of the tax shield. The WACC was calculated using a ratio of 80.5 equity to 19.5 long-term debt (85 to 15). This corresponds to the ratio of the peer group.

The long-term growth rates were calculated separately for the life insurance and property and casualty segments, based on the assumption that the insurance penetration in the different countries would equal the current values in Germany in 50–70 years. An inflation adjustment equal to half of the inflation included in the cost of equity was also added.

Corporate assets, in particular software, are tested for impairment as part of the impairment test described above that is performed at least once a year. Software components are also checked to see whether they can still be used when triggering events occur. If there is a high probability that certain IT systems or programme sections can no longer be used, or no longer fully used, a write-down must be performed. Further information is provided on page 125.

CGU groups	Discount rates		Country risks	
	2015	2014	2015	2014
in %				
Austria	6.60	7.14	0.00	0.00
Czech Republic	7.86	8.39	1.05	1.05
Slovakia	7.63	8.12	1.26	1.28
Poland	8.26	8.75	1.26	1.28
Romania	9.90	10.6	3.28	3.30
Remaining Markets	11.95	12.19	0.00–14.90	0.00–15.00
Central Functions	7.23	7.76	0.00–1.05	0.00–1.05

The discount rates and country risks shown were used for all lines of business.

#### CGU groups\*

	Long-term growth rate Property/Casualty		Long-term growth rate Life	
	2015	2014	2015	2014
in %				
Austria	1.50	1.64	1.50	1.64
Czech Republic	4.04	4.01	4.34	3.96
Slovakia	4.98	4.69	4.42	4.66
Poland	5.41	5.12	5.12	4.73
Romania	5.41	5.64	7.44	7.45
Remaining Markets	1.50–8.86	1.50–8.41	1.50–12.58	1.50–11.74
Central Functions	1.50–4.04	1.64–4.01	1.50–4.34	1.64–3.96

\* There is no goodwill in the health insurance segment. This segment is therefore not shown in the table.

Because VIG segment reporting was modified in the 1<sup>st</sup> quarter of 2016, the CGU groups for the impairment text for financial year 2015 were adjusted so that in addition each country was also reported as a CGU group. The respective parameters were used for the calculation based on the change in segments. This resulted in the following impairments:

- Hungary EUR 7.5 million,
- Albania EUR 3.7 million,
- Bosnia-Herzegovina EUR 1.5 million and
- Moldova EUR 1.5 million.

The recoverable amounts for these CGU groups were as follows as of 31 December 2015:

- Hungary EUR 106.9 million,
- Albania EUR 32.8 million,
- Bosnia-Herzegovina EUR 9.9 million and
- Moldova EUR 6.0 million.

Both the fair value and value in use are less than the book value.

Information on the new segments applicable as of the 1<sup>st</sup> quarter of 2016 is provided in the “Segment reporting” section on page 102.

In addition, the Romanian property and casualty segment was written down by EUR 52.0 million in the segment report for 31 December 2015, the recoverable amount for this CGU group was EUR 252.6 million as of 31 December 2015.

## Investments

### GENERAL INFORMATION

In accordance with the relevant IFRS requirements, some Group assets and liabilities are carried at fair value in the consolidated financial statements. This concerns a significant portion of investments. As a result of the decentralised organisational structure of the Group, the individual subsidiaries are responsible for this fair value categorisation. This takes account, in particular, of local knowledge of the quality of the individual fair values and any input parameters needed for model valuation. Fair values are determined using the following hierarchy specified in IFRS 13:

- The determination of fair value for financial assets and liabilities is generally based on an established market value or a price offered by brokers and dealers (level 1).
- In the case of non-listed financial instruments, or if a price cannot be determined immediately, fair value is determined either through the use of generally accepted valuation models based to the greatest extent possible on

market data, or as the amounts that could be realised from an orderly sale under current market conditions (level 2). Standard valuation models with inputs that are fully observable in the market are used for level 2 prices. These models are primarily used for illiquid bonds (present value method) and simply structured securities. For example, models related to the Black-Scholes model are used for securities with call options.

- The fair value of certain financial instruments, particular unlisted derivative financial instruments and land and buildings, is determined using pricing models. These models take into account factors including contract and market prices and their relation to one another, current value, counterparty creditworthiness, yield curve volatility, and early repayment of the underlying (level 3).

The following table shows the methods used and the most important inputs. The fair values that are calculated can be used for level 2 and level 3 prices and for recurring and non-recurring measurements.

Pricing method	Used for	Fair Value	Input-Parameters
Present value method	Bonds: borrower's note loans; loans; securitised liabilities and subordinated liabilities	Theoretical price	Issuer, sector and rating-dependent yield curves
Hull-White present value method	Bonds and borrower's note loans with call options; securitised liabilities and subordinated liabilities	Theoretical price	Maturity-dependent implied volatilities; issuer, sector and rating-dependent curves
Libor market model present market model	Bonds and borrower's note loans with other embedded derivatives	Theoretical price	Money market and swap curves; implied volatility surface; cap & floor volatilities; issuer, sector and rating-dependent yield curves
Present value method	Currency futures contracts	Theoretical price	Exchange rates; money market curves for the currencies concerned
Present value method	Interest rate/currency swaps	Theoretical price	Exchange rates; money market and swap curves for the currencies concerned
Standard option price model	Stock options	Theoretical price	Stock prices on the valuation date; implied volatilities
Market value method	Real estate	Appraisal value	Real estate-specific income and expense parameters; capitalisation rate; data on comparable transactions
Discounted cash flow model	Real estate	Appraisal value	Real estate-specific income and expense parameters; discount rate; indexes
Multiples approach	Shares	Theoretical price	Company-specific earnings figures; typical industry multipliers
Discounted cash flow model	Shares	Theoretical price	Company-specific earnings figures; discount rate
Share of capital	Shares	Book value	Company-specific equity according to separate financial statements
Amortised cost	Fixed Income Instruments (illiquid bonds, policy loans, loans) with no observable input data for comparable assets	Book value	Cost-price; redemption price; effective yield

The Group assigns all financial instruments measured at fair value, and assets and financial liabilities not measured at fair value – whose fair values are to be published in the notes to the financial statements – to one of the levels of the IFRS 13 measurement hierarchy. Further information is provided in Note 36 “Financial instruments and fair value measurement hierarchy” on page 191.

#### LAND AND BUILDINGS (D)

Both self-used and investment properties are reported under land and buildings.

Costs incurred in later periods are only capitalised if they lead to a significant increase in future opportunities for use of the building (e.g. through building expansion or new building construction).

Property that is both self-used and investment property is divided as soon as the self-used or investment portion exceeds 20%. If the 20% limit is not exceeded, the entire property is reported in the larger category (80:20 rule).

Self-used and investment buildings are both depreciated using the straight-line method over the expected useful life of the asset. The following useful lives are assumed when determining depreciation rates:

Useful life in years	from	to
Buildings	20	50

The fair values of these properties are presented in Note 2 “Land and buildings”.

#### *Land and buildings - self-used*

Self-used land and buildings are measured at cost minus accumulated depreciation and impairment losses. Cost comprises all costs incurred in putting the asset into its present location in its present condition.

For self-used property, imputed arm's length rental income is generally recognised as investment income, and an equivalent amount of rental expenses is recognised as operating expenses.

#### *Investment property*

Investment property consists of land and buildings that are held to earn rental income or for capital appreciation and not for the provision of services, administrative purposes or for sale in the ordinary course of business. Investment property is measured at cost minus accumulated depreciation and write-downs.

#### *Impairment of land and buildings*

Real estate appraisals are performed at regular intervals for self-used and investment land and buildings, for the most part by sworn and judicially certified building construction and real estate appraisers. Market value is determined based on asset value and capitalised earnings value, predominantly prorated capitalised earnings value as of the reporting date, with the discounted cash flow model being used in exceptional cases. If the fair value is below the book value (cost minus accumulated scheduled depreciation and write-downs), the asset is impaired. In this case, the book value is written down to fair value and the change recognised in profit or loss. The method used to test for impairment is also used to test for a reversal of impairment. On each balance sheet date, a test is performed for indications that a reversal of impairment has taken place. The book value after the reversal may not exceed the book value that would have existed (taking into account amortisation or depreciation) if no impairment had been recognised.

The fair value of these properties and the IFRS 13 level hierarchy are shown under 36 “Financial instruments and fair value measurement hierarchy” on page 191.

#### FINANCIAL INSTRUMENTS (E)

Financial instruments reported as investments are divided into the following categories in accordance with the requirements of IAS 39:

- Loans and other receivables,
- Financial instruments held to maturity,
- Financial instruments available for sale,
- Financial instruments held for trading and
- Financial instruments recognised at fair value through profit or loss.

On initial recognition, the corresponding investments are measured at cost, which equals fair value at the time of acquisition. For subsequent measurement of financial instruments, two measurement methods are used. **Subsequent measurement of loans and other receivables** takes place at amortised cost. Amortised cost is determined using the effective interest rate of the loan in question. A write-down is recognised in profit or loss in the case of permanent impairment.

**Financial instruments held to maturity** are also subsequently measured at amortised cost. The amortised cost is determined using the effective interest rate of the financial investment in question. A write-down is recognised in profit or loss in the case of permanent impairment.

No separate calculation of amortised cost is performed for **financial instruments recognised at fair value through profit or loss**. Changes in fair value are recognised in profit or loss in the income statement. The financial instruments assigned to this category are predominantly structured investments (“hybrid financial instruments”) that Vienna Insurance Group has elected under IAS 39.11A and IAS 39.12 to assign to the category of “financial instruments at fair value through profit or loss”. Structured investments are assigned to this category if the derivatives embedded in the host contract (as a rule securities or loans) are not closely related to the host contract so that otherwise the requirement under IAS 39 of isolating them from the host contract and measuring them separately at fair value would apply.

**Financial assets available for sale** are non-derivative financial assets that have been designated as available for sale and not as:

- loans and receivables,
- investments held to maturity, or
- financial assets recognised at fair value through profit or loss.

If financial instruments available for sale are sold, the value fluctuations in fair value are recognised in other compre-

hend sive income, and presented in other reserves under share holders’ equity. This does not include impairment, which is recognised in profit and loss. Upon disposal, the cumulative gains and losses recognised in other reserves in previous periods are transferred to the result for the period (recycling).

In addition, shares in affiliated companies that are immaterial and therefore not included in consolidation are also reported in this item. These are measured at amortised cost. These measurement principles are also applied to shares in associated companies that were not significant enough to be valued at equity.

Spot transactions are accounted for at the settlement date.

#### *Amendments to IAS 39 and IFRS 7 – “Reclassification of financial assets”*

In October 2008, the IASB published amendments to IAS 39 and IFRS 7 under the title “Reclassification of financial assets”. The adjusted version of IAS 39 permits reclassification of non-derivative financial assets (except for financial instruments that were measured using the fair value option upon initial recognition) in the “held-for-trading” and “available-for-sale” categories if the following conditions are satisfied:

- Financial instruments in the “held-for-trading” or “available-for-sale” categories can be transferred to the “loans and other receivables” category if they would have satisfied the definition of the “loans and other receivables” category at the time of initial recognition, and the company intends and is able to hold the financial instrument for the foreseeable future or until maturity.
- Financial instruments in the “held-for-trading” category that would not have satisfied the definition of “loans and other receivables” at the time of initial recognition can only be transferred to the “held-to-maturity” or “available-for-sale” categories under exceptional circumstances. The IASB indicated that the developments in the financial markets during the 2<sup>nd</sup> half of 2008 were a possible example of exceptional circumstances.

The amendments to IAS 39 and IFRS 7 entered into force retroactively to 1 July 2008 and were applied prospectively from the time of reclassification. Reclassifications performed in Vienna Insurance Group before 1 November 2008 used the fair values at 1 July 2008.

Financial instruments had to be measured at fair value at the time of reclassification in 2008. In the case of reclassifications of assets in the “held-for-trading” category, gains or losses recognised from previous periods could not be reversed. In the case of reclassification of assets in the “available-for-sale” category, earlier gains or losses recognised in the revaluation reserve were locked in at the time of reclassification. Other associated reserves remain unchanged for financial instruments without a fixed maturity until derecognition and is only then recognised in profit or loss, while for financial instruments with a fixed maturity, it is amortised to profit or loss over the remaining life of the financial instrument using the effective interest method. This applies analogously to deferred profit participation and deferred taxes.

Derecognition of financial instruments is performed when the Group’s contractual rights to cash flows from the financial instruments expire.

#### IMPAIRMENT OF FINANCIAL INSTRUMENTS

On each balance sheet date, the book values of financial assets not measured at fair value are tested for objective evidence of impairment (such as the debtor experiencing significant financial difficulties, a high probability of insolvency proceedings against the debtor, the loss of an active market for the financial asset, a significant change in the technological, economic, legal or market environment of the issuer, a permanent decrease in the fair value of the financial asset below amortised cost). Any impairment losses due to fair value lying below the book value are recognised in profit or loss. If any fair value impairments of available for sale financial assets were previously recognised directly in equity, these impairment amounts must be eliminated from equity and recognised in profit or loss on the income statement. Under Group guidelines, an impairment of equity instruments is to be recognised, as a rule, if the average market

value during the last six months was consistently less than 80% of the historical cost of acquisition and/or if the market value as of the reporting date is less than 50% of the historical cost of acquisition.

#### HELD FOR TRADING

Within the Vienna Insurance Group derivative financial instruments such as swaps, options and futures are used to hedge market risks (i.e. interest rate, share price and exchange rate fluctuations) in Vienna Insurance Group investment portfolios.

Derivative financial instruments that do not satisfy the hedge accounting criteria are recognised at fair value under trading assets if they have a positive fair value, or as other liabilities if they have a negative fair value. Gains and losses resulting from fair value measurement are included in the financial result.

Derivative financial instruments that are held for hedging purposes and satisfy the hedge accounting criteria are divided into fair value hedges and cash flow hedges by the Group. The Group documents the hedging relationship, along with its risk management objectives and strategy for entering into hedging transactions. The Group assesses the hedging relationship both at inception and on an ongoing basis to determine whether the derivatives used for hedging transactions are highly effective in offsetting fluctuations in the fair value or cash flow of the hedged item. Derivative financial instruments that are included in hedge accounting are reported as follows:

##### *Fair value hedges*

A fair value hedge is used to hedge a precisely defined risk of fluctuations in the fair value of a recognised asset or liability or firm commitment. Changes in the fair value of the derivative hedging instrument are recognised, together with the share of the change in the fair value of the hedged item corresponding to the hedged risk, as gains from financial assets and financial liabilities (net) at fair value through profit or loss.

Vienna Insurance Group uses forward transactions (micro hedges) to hedge certain immaterial items of its stock portfolio and applies IFRS provisions to these transactions.



### *Cash flow hedges*

Cash flow hedges eliminate the risk of fluctuations in expected future cash flows attributable to a particular risk associated with a recognised asset or liability, or a forecast transaction. Changes in the fair value of a derivative hedging instrument that provides an effective hedge are recognised in equity as other reserves and are not transferred to the consolidated income statement until the offsetting gain or loss from the hedged item is realised and recognised.

Vienna Insurance Group uses cash flow hedges to a limited extent, primarily to minimise the effects of interest rate fluctuations on earnings.

The Group ends hedge accounting prospectively if it is determined that the derivative financial instrument no longer provides a highly effective hedge, the derivative financial instrument or hedged item expires, or is sold, terminated or exercised, or if Vienna Insurance Group determines that classification of the derivative financial instrument as a hedging instrument is no longer justified.

### **Investments for unit-linked and index-linked life insurance (F)**

Investments for unit-linked and index-linked life insurance provide cover for unit-linked and index-linked life insurance underwriting provisions. The survival and surrender payments for these policies are linked to the performance of the associated investments for unit-linked and index-linked life insurance, with the income from these investments also credited in full to policyholders. As a result, policyholders bear the risk associated with the performance of the investments for unit-linked and index-linked life insurance.

These investments are held in separate cover funds, and managed separately from the other investments of the Group. Since the changes in value of the investments for unit-linked and index-linked life insurance are occasionally equal to the changes in value of the underwriting provisions, these investments are valued in accordance with the requirements of IAS 39.9. Investments for unit-linked and index-linked life insurance are therefore measured at fair value, and changes in value are recognised in the income statement.

### **Reinsurers' share in underwriting provisions (G)**

The reinsurers' share in underwriting provisions is measured in accordance with contractual provisions.

The credit quality of each counterparty is taken into account when the reinsurers' share is measured. As a result of the good credit quality of the Group's reinsurers, no valuation allowances were needed for reinsurer shares as of the 31.12.2015 and 31.12.2014 balance sheet dates.

Information on the selection of reinsurers is provided in the "Financial instruments and risk management" section on page 106.

### **Receivables (H)**

The receivables shown in the balance sheet relate in particular to the following receivables:

- Receivables from direct insurance business from:
  - policyholders
  - from insurance intermediaries
  - from insurance companies
- Receivables from reinsurance business
- Other receivables

Receivables are generally reported at cost minus impairment losses for expected non-collectable amounts. In the case of receivables from policyholders, expected impairment losses from non-collectable premium receivables are shown on the liabilities side of the balance sheet under "Other underwriting provisions" (provisions for cancellations), or deducted from the premium receivable using a valuation allowance.

### **Taxes (I)+(J)**

Income tax expenses comprise actual taxes and deferred taxes. The income tax associated with transactions recognised directly in equity is also recognised directly in equity.

The actual taxes for the individual companies in Vienna Insurance Group are calculated using the company's taxable income and the tax rate applicable in the country in question.

Deferred taxes are calculated using the balance sheet liability method for all temporary differences between the asset and liability values recognised in the IFRS consolidated financial statements and the individual company tax bases for these assets and liabilities. Under IAS 12.47, deferred taxes are measured using the tax rates applicable at the time of realisation. In addition, any probable tax benefits realisable from existing loss carry-forwards are included in the calculation. Exceptions to this deferral calculation are differences from non-tax-deductible goodwill and any deferred tax differences linked to participations.

Deferred tax assets are not recognised if it is not probable that the tax benefits they contain can be realised. Deferred taxes are calculated using the following tax rates:

Tax rates in %	31.12.2015	31.12.2014
Austria	25	25
Czech Republic	19	19
Slovakia	22	22
Poland	19	19
Romania	16	16
Albania	15	15
Bosnia-Herzegovina	10	10
Bulgaria	10	10
Germany	30	30
Estonia <sup>1</sup>	20	21
Georgia	15	15
Kosovo	5	5
Croatia	20	20
Latvia	15	15
Liechtenstein	12.5	12.5
Lithuania	15	15
Macedonia	10	10
Moldova	12	12
Netherlands <sup>2</sup>	25	25
Serbia	15	15
Turkey	20	20
Ukraine <sup>3</sup>	18	16
Hungary <sup>4</sup>	19	19

<sup>1</sup> As a rule the retained profits of locally domiciled companies are not subject to income tax. Only certain payments of companies are subject to income tax in Estonia. The tax rate drops from 21% to 20% as of 1 January 2015.

<sup>2</sup> The tax rate in the Netherlands is 20% for the first EUR 200,000; above that the tax rate is 25%.

<sup>3</sup> The tax rate was changed to 18% on 1 June 2014, with effect on 1.1.2015. This tax is only collected in the non-underwriting area. Reduced tax rates of 0% (long-term life insurance premiums and pension insurance premiums) and 3% (all other insurance premiums) are used for the underwriting area.

<sup>4</sup> The tax rate in Hungary is 10% for the first HUF 500 million; above that the tax rate is 19%.

## GROUP TAXATION

Within the Group there is a corporate group of companies within the meaning of § 9 of the Austrian Corporate Income Tax Act (KStG), with Wiener Städtische Wechselseitiger Versicherungsverein – Vermögensverwaltung Vienna Insurance Group as the parent company. The taxable earnings of group members are attributed to the parent company. The parent company has entered into agreements with each group member governing the allocation of positive and negative tax amounts for the purpose of allocating corporate income tax charges according to origin. If a group member earns positive income, 25% is allocated to the parent company. In the case of negative income, the group member receives a lump-sum compensation equal to 22.5% of the tax loss. Since the tax allocation is 25% in the case of positive income, the group member should provide 10% of the tax benefit from group taxation resulting from inclusion of that group member in the Group. Cash settlement of positive and negative tax allocations and tax benefits is performed for a period of 3 years.

## Other assets (K)

Other assets are measured at cost minus accumulated impairment losses.

## TANGIBLE ASSETS AND INVENTORIES

The tangible assets are technical equipment and machinery, other equipment, vehicle fleet, IT hardware/telecommunications, operating and office equipment, and down payments on such goods. Inventories are primarily divided into consumables and office supplies, down payments on such goods, and non-billed amounts of such goods. Tangible assets (not including land and buildings) are measured at cost minus scheduled depreciation. Cost for tangible assets comprises all costs incurred in putting the asset into its present location in its present condition. Depreciation is performed using the straight-line method over the expected useful life of the asset.

Useful life in years	from	to
Office equipment	5	10
EDP facilities	3	8
Motor vehicles	5	8

### Classification of insurance policies

Contracts under which a Group company assumes a significant insurance risk from another party (the policyholder), by agreeing to provide compensation to the policyholder if a specified uncertain future event (the insured event) negatively affects the policyholder are treated as insurance policies for the purposes of IFRS. A distinction is made between insurance risk and financial risk. Financial risk is the risk of a possible future change in specific interest rates, securities prices, price indices, interest rate indices, credit ratings, credit indices, or some other variable, provided that the variable is not specific to one counterparty in the case of a non-financial variable. In many cases, particularly in the life insurance area, insurance policies as defined in IFRS also transfer financial risk.

Policies under which only an insignificant insurance risk is transferred from the policyholder to the Group company are treated as financial instruments ("financial insurance policies") for IFRS reporting purposes. Such policies exist only to a minor extent in the personal insurance area.

Both insurance contracts and financial insurance policies can have contract terms that qualify as discretionary participation in net income ("profit participation", "profit-dependent premium refund"). Contractual rights are considered discretionary participation in net income if, in addition to guaranteed benefits, the policyholder also receives additional payments that likely constitute a significant portion of the total contractual payments, and are contractually based on:

- the profit from a certain portfolio of policies or a certain type of policy, or
- the realised and/or unrealised investment income from a certain portfolio of assets held by the insurance company, or
- the profit or loss of the company, investment fund, or business unit (e.g. balance sheet unit), holding the contract.

Policies with discretionary net income participation exist in all Vienna Insurance Group markets, primarily in the life insurance area, and to a secondary extent in the property

and casualty and health insurance areas as well, and are treated as insurance contracts in accordance with IFRS 4. The net income participation in life insurance exists essentially in the form of participation in the adjusted net income of the balance sheet unit in question calculated according to national accounting requirements. Net income or profit participation amounts that have already been allocated or committed to policyholders are reported in the actuarial reserve. Amounts reported in the local annual financial statements which have been committed or allocated to policyholders in the future by means of net income participation are reported on the balance sheet in the provision for performance-based premium refunds.

In addition, the profit-related portion resulting from IFRS measurement differences as compared to local measurement requirements ("deferred profit participation") is also reported in the provision for profit-related premium refunds. This primarily concerns Austrian and German policies that are eligible for profit participation, as the profit participation in these countries is governed by regulations. Deferred profit participation is not recognised on balance sheets in other countries, since policyholder participation is at the sole discretion of the company concerned. The rate used for calculating deferred profit participation is 80% of the difference between the value recognised in the local financial statements and the value recognised in the IFRS financial statements.

As permitted by IFRS 4, the option to present unrealised gains and losses with the same effects on balance sheet measurements of underwriting provisions, capitalised acquisition costs and purchased insurance portfolios as realised gains and losses has been applied (shadow accounting). The first step is to allocate unrealised gains on available-for-sale financial instruments to a deferred actuarial reserve to serve as security for contractually agreed insurance payments. The policy holder's share of the surplus from the remaining unrealised gains is then allocated to a provision for deferred profit participation. Any remaining asset balance is reported as "deferred policyholder profit participation resulting from measurement differences". This deferred item is only recognised if it is highly probable, at the Group company level, that the item can be satisfied by future profits in which the policyholders participate.

#### **RECOGNITION AND ACCOUNTING METHODS FOR INSURANCE POLICIES**

Vienna Insurance Group fully applies the rules of IFRS 4 with respect to the valuation of insurance policies. Accordingly, the values recognised in the consolidated financial statements prepared in accordance with applicable national law are carried over to the IFRS consolidated financial statements, provided the provisions formed under national law satisfy the minimum requirements of IFRS 4. Equalisation and catastrophe provisions are therefore not recognised. In principle, accounting rules were not changed to differ from national accounting requirements, except when parameters used to calculate underwriting provisions did not lead to adequate funding for future provisions. In such cases, VIG uses its own parameters, which are consistent with these principles. In individual cases, the provisions formed locally by an insurance company for outstanding claims are in

creased in the consolidated financial statements based on the corresponding analysis. Detailed information on the valuation of underwriting items is available in the remarks for each item.

#### **ADEQUACY TEST FOR LIABILITIES ARISING FROM INSURANCE POLICIES**

Liabilities from insurance policies are tested at each balance sheet date for adequacy of the provisions recognised in the financial statements.

If the value calculated based on up-to-date estimates of current valuation parameters, taking into account all future cash flows associated with the insurance policies, is higher than the provisions formed for liabilities from insurance policies, an increase in the provisions is recognised in profit or loss to eliminate the shortfall.

## Underwriting provisions

### UNEARNED PREMIUMS (L)

Under the current version of IFRS 4, figures in annual financial statements prepared in accordance with national requirements may be used for the presentation of figures relating to insurance policies in the consolidated financial statements. In Austria, a cost discount of 15% is used when calculating unearned premiums in the property and casualty insurance area (10% for motor third party liability insurance), corresponding to an amount of EUR 29,525,000 (EUR 31,405,000). Acquisition expenses in excess of this figure are not capitalised in Austria. For foreign companies, in the property and casualty insurance area, a portion of the acquisition expenses is generally recognised in the same proportion as the ratio of net earned premiums to written premiums. To ensure uniform presentation within the Group, these capitalised acquisition costs are also shown in the consolidated financial statements as a reduction in the provision for unearned premiums – 2015: EUR 277,986,000 (2014: EUR 287,167,000).

### ACTUARIAL RESERVE (M)

Life insurance actuarial reserves are calculated using the prospective method as the actuarial present value of obligations (including declared and allocated profit shares and an administrative cost reserve) minus the present value of all future premiums received. The calculation is based on such factors as expected mortality, costs, and the discount rate.

As a rule, the actuarial reserve and related tariff are calculated using the same basis, which is applied uniformly for the entire tariff and during the entire term of the policy. An annual adequacy test of the calculation basis is performed in accordance with IFRS 4 and applicable national accounting requirements (see section titled “Adequacy test for liabilities arising from insurance policies”). For information on the use of shadow accounting, please see page 90. As a rule the official mortality tables of each country are used for life insurance. If current mortality expectations differ to the benefit of policyholders from the calculation used for the tariff, leading to a corresponding insufficiency in the actuarial reserves, the reserves are increased appropriately in connection with the adequacy test of insurance liabilities.

In life insurance, acquisition costs are taken into account through zillmerisation or another actuarial method as a reduction of actuarial reserves. In accordance with national requirements, negative actuarial reserves resulting from zillmerisation are set to zero for Austrian insurance companies. Negative actuarial reserves are not set to zero for Group subsidiaries with registered offices outside Austria. These negative actuarial reserves are recognised in the actuarial reserve item in the consolidated financial statements.

The following average discount rates are used to calculate actuarial reserves:

As of 31.12.2015: 2.41%  
As of 31.12.2014: 2.50%\*

In Austria, the average discount rate for life insurance was 2.31% during the reporting period (2.41%).

\* Due to the change in the calculation logic for determining the average value, the value of the discount rate used for life insurance in 2014 was adjusted.

In addition, the share of unrealised gains and losses from available-for-sale financial instruments serving as security for contractual obligations is shown in the actuarial reserve as part of the shadow accounting performed according to IFRS 4. Further information is provided in the “Classification of insurance policies” section on page 90.

In health insurance, actuarial reserves are also calculated according to the prospective method as the difference between the actuarial present value of future policy payments minus the present value of future premiums. The loss frequencies used to calculate the actuarial reserve derive primarily from analyses conducted on the Group's own insurance portfolio. As a rule, the mortality tables used correspond to published mortality tables.

The following discount rates are used for the great majority of transactions when calculating actuarial reserves:

As of 31.12.2015: 2.50%  
As of 31.12.2014: 2.50%

**PROVISION FOR OUTSTANDING CLAIMS (N)**

National insurance law and national regulations (in Austria, the Austrian Commercial Code and Austrian Insurance Supervision Act (Versicherungsaufsichtsgesetz - VAG)) require Vienna Insurance Group companies to form provisions for outstanding claims. The provisions are calculated for payment obligations arising from claims, which have occurred up to the balance sheet date, but whose basis or size has not yet been established, as well as all related claims settlement expenses expected to be incurred after the balance sheet date, and as a rule, are formed at the individual policy level. These policy-level provisions are marked up by a flat-rate allowance for unexpected additional losses. Except for the provisions for pension obligations, no discounting is performed. Insurance losses that have occurred up to the balance sheet date but were not known at the time that the balance sheet was prepared ("IBNR"), and losses that have occurred but have not been reported, or not reported in the correct amount ("IBNER"), are to be included in the provision (incurred but not reported claims provisions and provisions for as yet unidentified large losses). Separate provisions for claims settlement expenses are formed for internally incurred expenses attributable to claims settlement under the allocation according to origin principle. Collectible recourse claims are deducted from the provision. Where necessary, actuarial estimation methods are used to calculate the provisions. The methods are applied consistently, with both the methods and calculation parameters tested continuously for adequacy and adjusted if necessary. The provisions are affected by economic factors, such as the inflation rate, and by legal and regulatory developments, which may be subject to change over time. The current revision of IFRS 4 provides for provisions formed in accordance with applicable national requirements to be carried over into the consolidated financial statements.

**PROVISION FOR PROFIT-UNRELATED PREMIUM REFUNDS (O)**

The provisions for profit-unrelated premium refunds relate, in particular, to property and casualty and health insurance, and pertain to premium refunds in certain insurance classes that are contractually guaranteed to policyholders in the event that there are no claims or a low level of claims. These provisions are formed at the individual policy level. Since the

provisions are predominantly short-term provisions, no discounting has been performed.

**PROVISION FOR PROFIT-RELATED PREMIUM REFUNDS (P)**

Profit shares that were dedicated to policyholders in local business plans, but have not been allocated or committed to policyholders as of the balance sheet date, are shown in the provision for profit-related premium refunds ("discretionary net income participation").

In addition, both the portion realised through profit and loss and the portion realised directly in equity that results from measurement differences between IFRS and local measurement requirements ("deferred profit participation") are reported in this item. Please refer to section "Classification of insurance policy" on page 90.

**OTHER UNDERWRITING PROVISIONS (Q)**

The other underwriting provisions item primarily include provisions for cancellations. Cancellation provisions are formed for the cancellation of premiums that have been written but not yet paid by the policyholder, and therefore represent a liabilities-side allowance for receivables from policyholders. These provisions are formed based on the application of certain percentage rates to overdue premium receivables.

**Underwriting provisions for unit-linked and index-linked life insurance (R)**

Underwriting provisions for unit-linked and index-linked life insurance represent obligations to policyholders that are linked to the performance and income of the corresponding investments. The measurement of these provisions corresponds to the measurement of the investments for unit-linked and index-linked life insurance, and is based on the fair value of the investment unit-linked or index serving as a reference.

**Provisions for pensions and similar obligations (S)****PENSION OBLIGATIONS**

Pension obligations are based on individual contractual obligations and collective agreements. The obligations are defined-benefit obligations.

The plans are based on average salary and/or the number of years of service with the company.

These obligations are recognised in accordance with IAS 19 by determining the present value of the defined benefit obligation (DBO). Calculation of the DBO is performed using the projected unit credit method. In this method, future payments, calculated based on realistic assumptions, are accrued linearly over the period, in which the beneficiary acquires these entitlements. The necessary provision amount is calculated for the relevant balance sheet date using actuarial reports that have been provided for 31 December 2014 and 31 December 2015.

The calculations for 31 December 2015 and 31 December 2014 are based on the following assumptions:

<b>Pension assumptions</b>	<b>2015</b>	<b>2014</b>
Interest rate	2.00%	2.00%
Pension increases	1.8%	1.8%
Salary increases	1.9%	1.9%
Labour turnover rate	age-dependent 0.5%–7.5%	0.5%–7.5%
Retirement age, women	62+ Transitional arrangement	62+ Transitional arrangement
Retirement age, men	62+ Transitional arrangement	62+ Transitional arrangement
Life expectancy	for employees according to (AVÖ 2008-P)	for employees according to (AVÖ 2008-P)

The weighted average length of the DBO for pensions was 14.87 years in the financial year 2015.

A portion of the direct pension obligations are administered as an occupational group insurance plan following conclusion of an insurance contract in accordance with § 18f-j VAG.

#### SEVERANCE OBLIGATIONS

VIG is required according to the law, supplemented by collective agreements, to make a severance payments to all employees in Austria whose contracts are terminated by their employer or begin retirement, and whose employment

started before 1 January 2003. The size of this payment depends on the number of years of service and on the earnings at the time employment ends, and is equal to between two and 18 months of earnings. A provision is formed for this obligation.

The provision is calculated using the projected unit credit method. Under this method, the sum of the present values of future payments is calculated up to the point in time when the claims reach their highest value. The calculation for the balance sheet date in question is based on an actuarial report.

The calculations for 31 December 2015 and 31 December 2014 are based on the following assumptions:

<b>Severance payment assumptions</b>	<b>2015</b>	<b>2014</b>
Interest rate	2.00%	2.00%
Salary increases	2.25%	2.25%
Labour turnover rate	age-dependent 0.5%–7.5%	0.5%–7.5%
Retirement age, women	62+ Transitional arrangement	62+ Transitional arrangement
Retirement age, men	62+ Transitional arrangement	62+ Transitional arrangement
Life expectancy	for employees according to (AVÖ 2008-P)	for employees according to (AVÖ 2008-P)

The weighted average length of the DBO for severance payments was 8.54 years in financial year 2015.

For all employment relationships in Austria, which commenced after 31 December 2002, Vienna Insurance Group pays 1.53% of earnings into an occupational employee pension fund each month, where the contributions are invested in an employee account and paid out or passed on to the employee as a claim when employment ends. VIG's obligation in Austria is strictly limited to the payment of these amounts. As a result, no provision needs to be set up for this defined contribution plan.

A portion of the severance obligations was outsourced to an insurance company.

**Other non-underwriting provisions (T)**

Other non-underwriting provisions are recognised if a present legal or constructive obligation to a third party resulting from a past event exists, if it is probable that this obligation will lead to an outflow of resources, and if a reliable estimate can be made of the amount of the obligation.

The provisions are recognised at the value representing the best possible estimate of the expenditure needed to fulfil the obligation. If the present value of the provision determined using a normal market rate of interest differs significantly from the nominal value, the present value of the obligation is recognised.

The other non-underwriting provisions item also includes personnel provisions other than provisions for pensions and similar obligations. These relate primarily to provisions for anniversary benefits. Anniversary benefit obligations are measured using the calculation method described for severance obligations and the same calculation parameters.

**(Subordinated) liabilities (U)**

As a rule, liabilities are measured at amortised cost. This also applies to liabilities arising from financial insurance policies.

**Net earned premiums\***

As a rule, unearned premiums (provision for unearned premiums) are determined on a pro rata basis over time. No deferral of unit-linked and index-linked life insurance premiums is performed, since the full amount of the premiums written in the reporting period is included in the calculation of the underwriting provisions for unit-linked and index-linked life insurance.

The change in the provision for cancellations, primarily in Austria, is also recognised under net earned premiums.

\* The exception in Section 81o (6) VAG was applied.

**Expenses for claims and insurance benefits**

All payments to policyholders arising from loss events, claims settlement expenses directly related to loss events, and internal costs attributable to claims settlement under the allocation according to origin principle, are shown as expenses for claims and insurance benefits. Expenses for loss prevention are also reported in this item. Expenses for claims and insurance benefits are reduced by the income gained from using existing contractual and statutory avenues of recourse (this applies in particular to property and casualty insurance). Changes in underwriting provisions, except for the change in the provision for cancellations, are also shown primarily in Austria under expenses for claims and insurance benefits.

**Acquisition and administrative expenses**

The Group's personnel and materials expenses are assigned to the following income statement items using the allocation according to origin principle:

- Expenses for claims and insurance benefits (claims settlement expenses)
- Expenses arising from investments (expenses for asset investment)
- Acquisition and administrative expenses
- Other underwriting expenses
- Other non-underwriting expenses



## Scope and methods of consolidation

VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe, Vienna, is the parent company of the Group. All companies that are under the control (“control principle”) of Vienna Insurance Group (“subsidiaries”) are fully consolidated in accordance with IFRS 10. The central focus, particularly with respect to the introduction of IFRS 10 in 2014, is on establishing a uniform framework to be applied to all investees to determine, which are to be included in the consolidated financial statements based on the existence of control. Based on the provisions, control can be said to exist if VIG has the power to direct the activities of the investee, shares in the variable returns of the investee and can, by exercising its power, materially influence the size of the variable returns. VIG has power over a subsidiary if the rights it has on the balance sheet date allow it to materially direct the activities of the subsidiary. This is generally the case if VIG owns more than half of the voting rights or similar rights. Potential voting rights are also taken into account when determining whether a subsidiary is controlled. If a subsidiary has been formed in such a manner that voting rights or similar rights are not the deciding factor for control (for example if voting rights only apply to administrative tasks and the important activities are governed by contractual agreements), then control is examined based on the contractual relationship between VIG and the subsidiary. If a majority of the voting rights are held, but additional contractual agreements result in VIG not having control, but instead a significant influence, the subsidiary is treated as an associated company and consolidated at equity instead of fully consolidated.

Inclusion of a subsidiary begins when control is gained and ends when control is lost. The consolidated financial statements include a total of 64 domestic and 77 foreign companies. Subsidiaries that are not of material importance were not included within the scope of consolidation. A total of 50 domestic and 53 foreign subsidiaries were excluded for this reason.

Associated companies are companies, over which VIG has a significant influence, but does not exercise its control. These companies are accounted for at equity. These consolidated financial statements include 17 domestic and 12 foreign companies accounted for at equity. 103 companies

that have no material effect on the net assets, financial position and results of operations when considered individually or in aggregate have essentially been included in the consolidated financial statements at cost minus impairment.

Fully controlled investment funds (“special funds”) were fully consolidated in accordance with the requirements of IFRS 10. These consolidated special funds are not separate corporate entities, and therefore not special purpose vehicles (SPVs) under IFRS 10, but instead investment funds that have not been designed for public capital markets. Mutual funds, in which Vienna Insurance Group holds the majority of units, are not fully consolidated, since Vienna Insurance Group does not have control over such mutual funds.

The ability of subsidiaries to transfer funds (in the form of dividends) to parent companies can be restricted by corporate law, regulations and capital requirements.

### Business combinations (IFRS 3)

Business combinations are accounted for using the purchase method. Goodwill is recognised as the value of the consideration transferred and all non-controlling interests in the acquired company minus the identifiable assets acquired and liabilities assumed.

In any business combination, present non-controlling interests that entitle holders to a proportionate share of the entity’s net assets in the event of a liquidation can be measured either at fair value or as part of the identifiable net assets. Unless an IFRS provides for another measurement method, all other components of non-controlling interests are measured at fair value. If the consideration is less than the net assets of the acquired subsidiary measured at fair value, the difference is checked again and recognised directly in the income statement.

As a rule, the fair values of all assets and liabilities determined according to IFRS 13 are allocated to the regions; goodwill and insurance portfolios are allocated to the region of the parent company.

Note 4 “Participations – Details” on page 133 provides an overview of all participations.

In 2015, the following changes occurred in the scope of consolidation:

The following companies were deconsolidated in financial year 2015:

Deconsolidations	Reason for deconsolidation	Date of deconsolidation	Line of business / Region
Came Holding	Sale	1.10.2015	Property/Casualty / Austria
Medial Beteiligungs-Gesellschaft m.b.H.	Sale	1.10.2015	Property/Casualty / Austria

During the reporting period from 1 January 2015 to 31 December 2015, Vienna Insurance Group acquired control over the following subsidiaries and included the following companies in the consolidated financial statements:

Inclusion in the scope of consolidation	% share	Date of first consolidation	Goodwill
in EUR million			
Untere Donaulände 40 KG	100.00	1.1.2015	0.00

Companies acquired during the reporting period (subject to closing)	Shares acquired (%)
BTA Baltic	90.00
Nova	100.00

The requirements for inclusion of these companies in the consolidated financial statements were still not satisfied as of 31 December 2015, since prior to the closing of the transactions, the Group still had no control over the companies.

Companies acquired during the reporting period	Shares acquired (%)	Date of first consolidation	Goodwill
in EUR million			
Anif-Residenz KG	100.00	12.2.2015	0.00
Baltikums	100.00	31.12.2015	2.76
Compensa Life Distribution (formerly Finsaltas)	97.00	<sup>1)</sup>	0.00
Vienibas Properties	100.00	1.10.2015	0.00

<sup>1)</sup> The Group acquired control over the company Compensa Life Distribution at the time of closing on 3 September 2015. As a result, the financial data of the company were compared to the Group's materiality thresholds. Since the company did not satisfy the thresholds, it was not included in consolidation.

The newly acquired companies Vienibas Properties and Anif-Residenz KG are real estate holding companies and Compensa Life Distribution is a brokerage company.

VIG considers the reported goodwill to reflect the value of the ability to make use of the insurance-special expertise of the employees of the acquired companies. When a market is entered, it represents the ability to offer insurance products in a new market or market sector and take advantage of the opportunities that exist there. In markets or market sectors where VIG is already represented by one or more companies, the goodwill represents the possibility of taking advantage of potential synergies.

It must be noted that the purchase price allocation remains preliminary for newly acquired companies until the one-year limit has been reached, as VIG retains the right to compare the assumptions used to determine fair values with the latest published results and take account of any variances in the final calculations. All company acquisitions were performed with cash and cash equivalents. Incidental acquisition costs directly related to acquisition of control rights are capitalised. All other incidental acquisition costs are recognised as expenses.

The purchase price allocation for the newly acquired companies that was still preliminary in earlier financial statements was approved by the VIG Managing Board within the one-year period. No changes were made to the preliminary figures. Significant acquisitions occurring in financial year 2015 are presented below:

#### BALTIKUMS

“Baltikums Vienna Insurance Group” AAS is a non-life insurer that is number 6 in the Latvian insurance market with a market share of 8%. The company also operates through branches in Lithuania and Estonia. In financial year 2015, the company generated more than EUR 20 million in pre-

miums. Among other things, the product portfolio includes motor, liability, health and travel insurance. Products are sold by a salaried field sales force, and through a network of brokers and agents.

Vienna Insurance Group is currently well positioned in the Latvian life segment with its life insurance company Compensa Life (Estonia). Until 31 December 2015, non-life products were also offered in this country by Compensa Non-Life (Poland). This insurance portfolio was transferred to Compensa Non-Life (Lithuania) as of 31 December 2015. The acquisition of Baltikums makes Vienna Insurance Group one of the top 5 insurance companies in Latvia.

<b>Founded companies</b>	<b>% share</b>	<b>Date of foundation</b>
Compensa Non-Life (Lithuania)	100.00	11.8.2015
Vienibas Investments	100.00	18.8.2015

Compensa Non-Life (Lithuania) was registered in Lithuania on 11 August 2015. Since the insurance portfolio of Compensa Non-Life (Poland) was not transferred to Compensa Non-Life (Lithuania) until the end of 2015, the newly formed company was retroactively included in the scope of consolidation for the 4<sup>th</sup> quarter of 2015.

Significant changes in minority interests:

<b>Change of significant minority interests</b>	<b>Date of change</b>	<b>Change of shareholding in %</b>	<b>Reduction of minority interest in consolidated shareholders' equity</b>
<b>in EUR '000</b>			
Bulstrad Life	5.10.2015	4.47	-273.00
Globus	17.12.2015	19.60	245.00
S IMMO AG	between 15.12.2014 and 23.9.2015	0.03	-154.00
Neue Heimat Holding	17.6.2015	-2.93	4,257.00

The change in the minority interest of Neue Heimat OÖ Holding was due to a capital increase performed solely by the Vienna Insurance Group parent company, Wiener Städtische Versicherungsverein.

Benefia Non-Life was merged into Compensa Non-Life (Poland) on 30 September 2015. The two Group companies will operate in the market under the brand name Compensa Towarzystwo Ubezpieczeń S.A. Vienna Insurance Group in the future.

Wiener Nekretnine was merged into Wiener Osiguranje Vienna Insurance Group on 1 October 2015.

Information on the companies that are fully consolidated and included at equity in the consolidated financial statements of 31 December 2015 is provided in Note 4 "Participations – Details".

The following changes to assets and liabilities were recognised due to first-time consolidation and deconsolidation of the companies indicated in 2015:

<b>Balance sheet</b>	<b>Additions</b>	<b>Disposals</b>
<b>in EUR '000</b>		
Intangible assets	5,905	0
Investments	94,407	9,559
Reinsurers' share in underwriting provisions	14,371	0
Receivables (incl. tax receivables and advance payments out of income tax)	8,875	0
Other assets (incl. deferred tax assets)	407	0
Cash and cash equivalents	8,019	694
Underwriting provisions	-42,084	0
Non-underwriting provisions	-371	0
Liabilities (incl. tax liabilities out of income tax)	-21,712	0
Other liabilities (incl. deferred tax liabilities)	-2,223	0

The figures shown in the table above reflect the actual dates of first consolidation and deconsolidation, as indicated in "Changes in the scope of consolidation" section on page 97.

<b>Contribution to profit before taxes in financial year 2015</b>	<b>Additions</b>	<b>Disposals</b>
<b>in EUR '000</b>		
Financial result	-1,186	276
Expenses for claims and insurance benefits	-3,981	0
Acquisition and administrative expenses	-247	0
Other expenses	0	0
<b>Profit before taxes</b>	<b>-5,414</b>	<b>276</b>

Inclusion of the first-time consolidated companies retroactively to 1 January 2015 would not lead to any changes in balance sheet items or profit before taxes.

Including the new companies in the scope of consolidation the number of employees increased by 221.

### **Non-profit housing societies**

Non-profit housing societies build or renovate housing whose financing largely comes from housing construction subsidies that are provided for by subsidy laws and directives at the provincial level. Housing that is financed by housing construction subsidies is subject to special restrictions set down in the Austrian Non-Profit Housing Act (Wohnungsgemeinnützigkeitsgesetz – WGG) that govern annual distributions and access to the assets of the housing society.

As a result, the total amount of annual profit that can be distributed may not exceed an amount equal to the total paid-in share capital times the interest rate (currently 3.5%) applicable under Section 14 (1) no. 3 WGG. In addition, when members leave a housing society or a housing society is dissolved, the members may not receive more than their paid-in capital contributions and their share of distributable profits. Any remaining assets are to be used for the purposes of non-profit housing. Reorganisation possibilities are also restricted. Merger agreements of a housing society with other companies and spin-offs to other companies are considered legally invalid if the absorbing or newly formed company is not non-profit within the meaning of the WGG. Title to buildings, residential units and business units (co-ownership, condominium ownership) may only be transferred to the tenants or another building society within the meaning of the WGG.

VIG holds indirect interests in some non-profit housing societies that were still included in the consolidated financial statements by full consolidation until 31 December 2013 based on satisfaction of the criteria for control, due to a majority interest and to far-reaching contractual agreements (e.g. the right to determine members of management). Due to the loss of this contract-based controlling influence as defined in IAS 28.5 and granting of extensive voting trust rights to the minority interests at the dates indicated below, VIG examined,

including based on adoption of IFRS 10, whether at least significant influence over the housing societies existed. Based on interests ranging in size from 54.17% to 99.82%, VIG concluded that significant influence as defined in IAS 28 exists and accordingly included the non-profit housing societies indicated below in the consolidated financial statements using the equity method:

#### **SINCE 1 JANUARY 2012**

- Neuland GmbH
- Sozialbau AG
- Urbanbau GmbH
- Erste Heimstätte GmbH

#### **SINCE 1 JANUARY 2013**

- Gemeinnützige Industrie-Wohnungsaktiengesellschaft
- Gemeinnützige Mürz-Ybbs-Siedlungsanlagen-GmbH
- Schwarzatal GmbH

#### **SINCE 1 JANUARY 2014**

- Alpenländische Heimstätte GmbH
- Neue Heimat Oberösterreich Gemeinnützige GmbH

#### **INITIAL MEASUREMENT**

In accordance with the requirements of IFRS 10.25 lit. b, the change of consolidation method from full consolidation to at equity consolidation led to recognition of the participations at fair value on the dates indicated above. IFRS 13.9 defines fair value as the price “that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date”.

In addition, under IAS 8.10 et seqq. the expert opinion of the Austrian Professional Committee for Business Management and Organisation (Fachsenat für Betriebswirtschaft und Organisation) (KFS/BW 1) and the German IDW

standard “Principles for performing enterprise valuations” (IDW S 1) were to be used to perform the enterprise valuation in order to take into account the restrictions on the non-profit housing societies. According to KFS/BW 1 and KDW S 1, the net asset value (*Rekonstruktionszeitwert*) is to be used for non-profit entities. This equals the replacement value of all tangible and intangible assets and liabilities, with discounts for the age of the items.

The following procedure was chosen for determining the fair value of the Group’s share of the net assets of a non-profit housing society:

In 2012, a transaction took place that led to a transfer of control of a company that held material assets in the form of interests in non-profit housing societies at that point in time. The consideration for this acquisition was determined based on the share of the at-equity capital of the non-profit housing societies. Due to the arm’s length terms, under which the transaction was concluded, this was taken as a basis for the measurement method for the share of the transferred assets.

With respect to measurement of the net assets, it must be noted that the material assets of the housing societies, properties, are recognised at amortised cost in VIG’s IFRS financial statements. The depreciation method used for the properties is determined by their useful lives. Since the replacement value of these assets does not differ significantly from their book values, it was considered reasonable to take the share of the IFRS shareholders’ equity of the companies concerned as an appropriate approximation for the net asset value.

#### SUBSEQUENT MEASUREMENT

Including the non-profit housing societies indicated above using the equity consolidation method had the following ef-

fects on VIG’s consolidated financial statements. Based on the existence of significant influence, the non-profit housing societies were included in the consolidated financial statements using the at-equity method. The net assets held via these participations is tested for impairment annually. Based on the valuation reports from 2012 and 2013, which determined that both the value in use and fair value were higher than the at-equity value, the measurement methods used for valuation were also used in 2014 and 2015. Based on this, the book values were also considered reasonable for the present annual financial statements.

VIG approached the Austrian Financial Reporting and Auditing Committee (AFRAC) concerning accounting and measurement for non-profit housing societies in the 2015 IFRS consolidated financial statements. AFRAC decided to accept the question and form a working group for the topic.

Including the non-profit housing societies indicated above using the equity consolidation method had the following effects on VIG’s consolidated financial statements:

- The book value is EUR 639,961,000 (EUR 561,132,000)
- The effect of the at-equity consolidated non-profit housing societies on the profit before taxes for the period is EUR 49,486,000 (EUR 42,192,000)
- The share of the at-equity consolidated non-profit housing societies in the Group shareholders’ equity retained by Vienna Insurance Group as of 31 December 2015 was EUR 556,571,000 (EUR 504,291,000)

Changes in the accounting and measurement methods could lead to significant changes in consolidated shareholders’ equity and the Group result.

## Segment reporting

Vienna Insurance Group is the one of the leading insurance groups in Central and Eastern Europe. Around 50 Group companies offer insurance products and services in 25 countries.

Business segment reports are prepared in a manner consistent with the internal reporting for the principal decision-maker in financial year 2015. The Managing Board is the principal decision-maker for the Group as a whole. The operating segments were determined using the management approach and in accordance with the Group-wide management of results, the property and casualty, life and health insurance lines of business were identified as reportable segments.

Due to Vienna Insurance Group's focus on the CEE region, which has also been communicated to the various interest groups, the principal decision-maker also receives reporting by region. The operating segments are therefore presented along two dimensions – lines of business and regions – for segment reporting.

The following regions were identified:

- Austria (incl. the Wiener Städtische Versicherung branch offices in Slovenia and Italy and the Donau Versicherung branch office in Italy)
- Czech Republic
- Slovakia
- Poland (incl. the insurance business of the Compensa Non-Life branch in Lithuania and Latvia up to transfer of the insurance portfolio on 31 December 2015)
- Romania
- Remaining Markets
- Central Functions

The regions of Austria, the Czech Republic, Slovakia, Poland, Romania and Remaining Markets show the performance of the operating companies. The countries Albania, Bosnia-Herzegovina, Bulgaria, Germany, Estonia, Georgia, Croatia, Latvia, Liechtenstein, Lithuania, Macedonia,

Moldova, Serbia, Turkey, Ukraine and Hungary are combined in the "Remaining Markets" region. Companies with management and coordination functions that cross regional boundaries and non-profit housing societies are included in the "Central Functions" and shown in the segment balance sheet for the property and casualty line of business.

Since many of the VIG insurance companies are composite insurers, and have already consolidated transactions between reporting segments in their separate financial statements, VIG does not present a consolidation column in the consolidated balance sheet or consolidated income statement by lines of business.

Like transactions with third parties, transfer prices between reportable segments are determined using market prices. Transactions between regions are eliminated in the consolidation column, country-specific information concerning more than one segment is not collected. The only exception is dividends and intercompany profits, which are eliminated within regions. Financial information is recorded for the operating segments.

### Change starting in the 1<sup>st</sup> quarter 2016

Starting in the 1<sup>st</sup> quarter of 2016, regular reporting to the Group Managing Board in its capacity as the ultimate decision-making body will take place only at the country level.

The countries Estonia, Latvia and Lithuania will be combined into the Baltic countries and Kosovo will be allocated to Albania.

The regular reports will no longer include separate reporting by lines of business (property and casualty, life and health insurance). This change is taking place in connection with the change in the composition of the Group Managing Board as of 1 January 2016. Regular monitoring of goodwill impairment will take place solely on the above-mentioned country level starting in the 1<sup>st</sup> quarter of 2016.

Please refer to page 80 for information concerning goodwill impairment testing.

## Consolidated balance sheet by lines of business

ASSETS	Property/Casualty		Life		Health		Total	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014
in EUR '000								
A. Intangible assets	1,077,775	1,342,867	1,001,862	1,026,942	320	37	2,079,957	2,369,846
B. Investments	6,278,215	6,187,969	23,207,741	22,946,602	1,223,269	1,224,972	30,709,225	30,359,543
C. Investments for unit-linked and index-linked life insurance	0	0	8,144,135	7,742,181	0	0	8,144,135	7,742,181
D. Reinsurers' share in underwriting provisions	949,626	1,021,919	78,810	81,601	2,304	2,223	1,030,740	1,105,743
E. Receivables	886,902	961,534	478,498	513,658	24,833	26,835	1,390,233	1,502,027
F. Tax receivables and advance payments out of income tax	182,873	81,459	33,962	37,727	11	23	216,846	119,209
H. Other assets	152,079	147,093	197,652	183,951	188	263	349,919	331,307
I. Cash and cash equivalents	626,143	445,886	423,811	299,149	53,280	36,952	1,103,234	781,987
<b>Subtotal</b>	<b>10,153,613</b>	<b>10,188,727</b>	<b>33,566,471</b>	<b>32,831,811</b>	<b>1,304,205</b>	<b>1,291,305</b>	<b>45,024,289</b>	<b>44,311,843</b>
Deferred tax assets							123,692	113,244
<b>Total ASSETS</b>							<b>45,147,981</b>	<b>44,425,087</b>

LIABILITIES AND SHAREHOLDERS' EQUITY	Property/Casualty		Life		Health		Total	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014
in EUR '000								
B. Subordinated liabilities	1,165,829	800,614	113,979	118,564	500	500	1,280,308	919,678
C. Underwriting provisions	5,308,309	5,224,533	21,610,854	21,508,289	1,225,960	1,157,130	28,145,123	27,889,952
D. Underwriting provision for unit-linked and index-linked life insurance	0	0	7,776,602	7,392,417	0	0	7,776,602	7,392,417
E. Non-underwriting provisions	413,124	429,294	222,098	238,075	28,174	41,452	663,396	708,821
F. Liabilities	1,011,609	1,110,318	609,368	556,432	13,602	12,605	1,634,579	1,679,355
G. Tax liabilities out of income tax	89,531	48,944	30,574	33,398	1,696	1,739	121,801	84,081
I. Other liabilities	53,051	52,820	119,235	126,977	1,188	770	173,474	180,567
<b>Subtotal</b>	<b>8,041,453</b>	<b>7,666,523</b>	<b>30,482,710</b>	<b>29,974,152</b>	<b>1,271,120</b>	<b>1,214,196</b>	<b>39,795,283</b>	<b>38,854,871</b>
Deferred tax liabilities							294,895	286,789
Shareholders' equity							5,057,803	5,283,427
<b>Total LIABILITIES AND SHAREHOLDERS' EQUITY</b>							<b>45,147,981</b>	<b>44,425,087</b>

The amounts indicated for each business segment have been adjusted for internal segment transactions. As a result, the asset and liability balances cannot be used to infer the shareholders' equity allocated to each line of business.



## Investments by region

ASSETS	Austria		Czech Republic		Slovakia		Poland	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014
in EUR '000								
B. Investments	21,245,751	21,101,536	3,231,555	3,169,122	1,226,063	1,227,001	925,750	1,061,933
C. Investments for unit-linked and index-linked life insurance	5,393,111	5,343,191	312,243	290,964	197,708	186,038	671,470	608,139
<b>Total investments</b>	<b>26,638,862</b>	<b>26,444,727</b>	<b>3,543,798</b>	<b>3,460,086</b>	<b>1,423,771</b>	<b>1,413,039</b>	<b>1,597,220</b>	<b>1,670,072</b>

ASSETS	Romania		Remaining Markets		Central Functions		Total	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014
in EUR '000								
B. Investments	412,853	366,152	1,855,164	1,693,711	1,812,089	1,740,088	30,709,225	30,359,543
C. Investments for unit-linked and index-linked life insurance	206,011	184,295	1,363,592	1,129,554	0	0	8,144,135	7,742,181
<b>Total investments</b>	<b>618,864</b>	<b>550,447</b>	<b>3,218,756</b>	<b>2,823,265</b>	<b>1,812,089</b>	<b>1,740,088</b>	<b>38,853,360</b>	<b>38,101,724</b>

## Consolidated income statement by lines of business

LINES OF BUSINESS	Property/Casualty		Life		Health		Total	
	2015	2014	2015	2014	2015	2014	2015	2014
in EUR '000								
Premiums written – gross	4,599,035	4,560,392	4,022,752	4,199,041	397,972	386,295	9,019,759	9,145,728
Net earned premiums	3,799,702	3,791,322	3,986,137	4,166,189	394,696	396,231	8,180,535	8,353,742
Financial result excl. at equity consolidated companies	88,430	192,567	876,130	826,236	35,427	33,500	999,987	1,052,303
Income from investments	378,914	409,084	1,028,271	1,055,668	45,722	53,070	1,452,907	1,517,822
Expenses for investments and interest expenses	-290,484	-216,517	-152,141	-229,432	-10,295	-19,570	-452,920	-465,519
Result from shares in at equity consolidated companies	64,270	54,961	10,641	9,596	0	0	74,911	64,557
Other income	92,449	79,356	57,490	45,973	268	129	150,207	125,458
Expenses for claims and insurance benefits	-2,534,617	-2,495,268	-3,887,593	-4,094,396	-326,664	-330,269	-6,748,874	-6,919,933
Acquisition and administrative expenses	-1,115,844	-1,120,460	-683,227	-703,183	-48,496	-51,130	-1,847,567	-1,874,773
Other expenses	-435,695	-192,843	-196,659	-88,841	-4,747	-1,304	-637,101	-282,988
<b>Profit before taxes</b>	<b>-41,305</b>	<b>309,635</b>	<b>162,919</b>	<b>161,574</b>	<b>50,484</b>	<b>47,157</b>	<b>172,098</b>	<b>518,366</b>
Tax expense	10,640	-102,714	-66,058	-15,675	-6,347	-8,617	-61,765	-127,006
<b>Profit of the period</b>	<b>-30,665</b>	<b>206,921</b>	<b>96,861</b>	<b>145,899</b>	<b>44,137</b>	<b>38,540</b>	<b>110,333</b>	<b>391,360</b>

## Consolidated income statement by regions

REGIONS	Austria		Czech Republic		Slovakia		Poland	
	2015	2014	2015	2014	2015	2014	2015	2014
in EUR '000								
Premiums written – gross	4,055,532	4,076,992	1,554,823	1,683,406	716,494	726,987	838,864	1,034,051
Net earned premiums	3,369,996	3,370,793	1,204,780	1,366,044	576,537	597,046	716,259	852,934
Financial result excl. at equity consolidated companies	819,676	748,035	94,793	102,514	51,923	54,427	46,061	52,872
Income from investments	1,011,163	1,041,535	146,988	131,926	55,253	57,511	60,970	65,280
Expenses for investments and interest expenses	-191,487	-293,500	-52,195	-29,412	-3,330	-3,084	-14,909	-12,408
Result from shares in at equity consolidated companies	21,684	13,745	2,100	4,976	0	0	0	0
Other income	19,623	20,741	43,412	35,650	33,003	12,489	13,859	7,188
Expenses for claims and insurance benefits	-3,361,948	-3,320,211	-817,137	-957,521	-469,967	-481,258	-501,344	-582,744
Acquisition and administrative expenses	-599,239	-627,210	-316,279	-332,471	-98,648	-91,436	-218,948	-260,330
Other expenses	-56,825	-36,166	-48,680	-41,325	-40,983	-31,813	-12,489	-14,765
<b>Profit before taxes</b>	<b>212,967</b>	<b>169,727</b>	<b>162,989</b>	<b>177,867</b>	<b>51,865</b>	<b>59,455</b>	<b>43,398</b>	<b>55,155</b>
Tax expense	-75,002	-26,063	-32,385	-37,863	-13,413	-16,089	-16,446	-15,076
<b>Profit of the period</b>	<b>137,965</b>	<b>143,664</b>	<b>130,604</b>	<b>140,004</b>	<b>38,452</b>	<b>43,366</b>	<b>26,952</b>	<b>40,079</b>

REGIONS	Romania		Remaining Markets		Central Functions		Consolidation		Total	
	2015	2014	2015	2014	2015	2014	2015	2014	2015	2014
in EUR '000										
Premiums written – gross	428,635	339,673	1,294,177	1,155,639	1,248,906	1,289,843	-1,117,672	-1,160,863	<b>9,019,759</b>	<b>9,145,728</b>
Net earned premiums	265,024	184,486	981,698	880,131	1,066,788	1,105,542	-547	-3,234	<b>8,180,535</b>	<b>8,353,742</b>
Financial result excl. at equity consolidated companies	10,831	15,012	80,898	94,638	-103,916	-14,931	-279	-264	<b>999,987</b>	<b>1,052,303</b>
Income from investments	18,097	24,361	116,233	117,529	106,596	146,952	-62,393	-67,272	<b>1,452,907</b>	<b>1,517,822</b>
Expenses for investments and interest expenses	-7,266	-9,349	-35,335	-22,891	-210,512	-161,883	62,114	67,008	<b>-452,920</b>	<b>-465,519</b>
Result from shares in at equity consolidated companies	0	0	0	0	51,127	45,836	0	0	<b>74,911</b>	<b>64,557</b>
Other income	10,980	23,139	23,316	15,639	6,963	11,565	-949	-953	<b>150,207</b>	<b>125,458</b>
Expenses for claims and insurance benefits	-176,241	-123,680	-697,278	-653,142	-723,886	-799,584	-1,073	-1,793	<b>-6,748,874</b>	<b>-6,919,933</b>
Acquisition and administrative expenses	-85,689	-74,294	-215,448	-209,291	-311,834	-282,958	-1,482	3,217	<b>-1,847,567</b>	<b>-1,874,773</b>
Other expenses	-19,260	-18,586	-130,394	-76,315	-332,485	-67,712	4,015	3,694	<b>-637,101</b>	<b>-282,988</b>
<b>Profit before taxes</b>	<b>5,645</b>	<b>6,077</b>	<b>42,792</b>	<b>51,660</b>	<b>-347,243</b>	<b>-2,242</b>	<b>-315</b>	<b>667</b>	<b>172,098</b>	<b>518,366</b>
Tax expense	1,803	2,008	-9,356	-12,657	83,034	-21,266	0	0	<b>-61,765</b>	<b>-127,006</b>
<b>Profit of the period</b>	<b>7,448</b>	<b>8,085</b>	<b>33,436</b>	<b>39,003</b>	<b>-264,209</b>	<b>-23,508</b>	<b>-315</b>	<b>667</b>	<b>110,333</b>	<b>391,360</b>

## Financial instruments and risk management

Vienna Insurance Group's core competence is dealing professionally with risk. The Group's primary business is assuming risks from its customers using a variety of insurance packages. The insurance business consists of consciously assuming diverse risks and managing them profitably. One of the primary responsibilities of risk management is to ensure that the obligations assumed under insurance policies can be satisfied at all times.

VIG is exposed to a number of other risks in addition to the underwriting risks of its insurance policy portfolio. Established risk management processes are used to identify, analyse, evaluate, report, control and monitor these risks. The risk control measures used are avoidance, reduction, diversification, transfer and acceptance of risks and opportunities.

### The overall risk of the Group can be divided into the following risk categories:

#### UNDERWRITING RISKS

VIG's core business consists of the transfer of risk from policyholders to the insurance company.

#### CREDIT RISK

Credit risk quantifies the potential loss due to a deterioration of the situation of a counterparty, against which claims exist.

#### MARKET RISK

Market risk is the risk of changes in the value of investments due to unforeseen fluctuations in interest rate curves, share prices and exchange rates, and the risk of changes in the market value of real estate and participations.

#### STRATEGIC RISKS

Strategic risks can arise due to changes in the economic environment, case law, or the regulatory environment.

#### OPERATIONAL RISKS

These may result from deficiencies or errors in business processes, controls or projects caused by technology, staff, organisation or external factors.

#### LIQUIDITY RISK

This category includes risks of Vienna Insurance Group not having sufficient assets that can be liquidated at short notice to satisfy its payment obligations.

#### CONCENTRATION RISK

Concentration risk is a single direct or indirect position, or a group of related positions, with the potential to significantly endanger the insurance company, its core business or key performance measures. Concentration risk is caused by a collection of positions with common holders, guarantors or managers, or by sector concentrations.

#### General information

In general, all Group companies are responsible for managing their own risks. The VIG corporate risk management department provides framework guidelines in all major areas for these companies. The requirements set in the investments and reinsurance areas are particularly strict.

Effective risk management requires a risk management system that is consistent throughout the Group, and a risk policy and risk strategy set by management. The objective of such risk management is not complete avoidance of risk, but rather a conscious acceptance of desired risks and the implementation of measures to monitor and possibly even reduce existing risks based on economic factors. The risk-return ratio is therefore a key measure that must be optimised in order to guarantee adequate security for the policyholder and the insurer itself while giving due consideration to the need to create value.

Risk management responsibilities within Vienna Insurance Group are bundled together in independent organisational units, in which a well-established risk and control culture ensures that each individual employee contributes to successful management of risk. Transparent, verifiable decisions and processes within an enterprise are very important aspects of its risk culture.

#### Internal guidelines

Risk management is governed by a number of internal guidelines in Vienna Insurance Group. Property and casualty underwriting risks are primarily managed using actuarial

models for setting tariffs and monitoring the progress of claims, as well as guidelines regarding the assumption of insurance risks. The most important underwriting risks in life and health insurance are primarily biometric risks, such as life expectancy, occupational disability, illness and the need for nursing care. To account for these underwriting risks, Vienna Insurance Group has formed provisions for future insurance payments.

### **Reinsurance**

VIG limits the potential liability from its insurance business by passing on some of the risks it assumes to the international reinsurance market. It distributes this reinsurance coverage over a large number of different international reinsurance companies that VIG believes offer adequate credit quality, so as to minimise the risk (credit risk) due to the insolvency of one reinsurer. No significant reinsurer default has occurred in the history of VIG. The monetary limit per reinsurer is set individually for each subsidiary.

For lines of business where claims take a long time to be settled, especially for motor and general third-party liability, Vienna Insurance Group uses reinsurance companies with outstanding ratings (at least a Standard & Poor's rating of A, preferably a rating of AA or higher) that in all likelihood will also continue to exist over the long term. Even for lines of business with claims that are settled quickly (for example, natural catastrophes, fire, technology, transportation, storm, burglary, household, water pipes, auto collision), where the number of reinsurers is greater, the preferred rating is Standard & Poor's "A" or higher. Only in a few cases – and for limited periods of time – are reinsurers with lower ratings accepted.

### **Other measures**

Vienna Insurance Group monitors the various market risks of its security portfolio using fair value valuations, value-at-risk (VaR) calculations, sensitivity analyses and stress tests. Liquidity risk is limited by matching the investment portfolio to insurance obligations. Operational and strategic risks, which might be caused by deficiencies or errors in business processes, controls and projects, or changes in the business environment, are also continuously monitored by the internal control system.

## **Areas involved in risk monitoring and control**

### **ENTERPRISE RISK MANAGEMENT (ERM)**

The Enterprise Risk Management (ERM) department is responsible for Group-wide risk management. ERM assists the Managing Board with updating the corporate risk strategy, and with improvements to the risk organisation and further corporate risk management topics. ERM also creates a framework for Group-wide risk management that uses key principles and concepts, uniform terminology and clear instructions and support.

### **INTERNATIONAL ACTUARIAL SERVICES**

Underwriting risks are managed by the Group's international actuarial department. This department subjects all insurance solutions to in-depth actuarial analysis covering all lines of insurance business (life, health, and property and casualty). Stochastic simulations are organised regularly as part of the ALM process. The actuarial function in the international actuarial department coordinates the Group-wide determination of underwriting provisions to prepare the economic balance sheet in accordance with Solvency II.

### **REINSURANCE**

Reinsurance for all Group companies is managed and monitored by the corporate reinsurance department established within Vienna Insurance Group.

### **CORPORATE BUSINESS**

The corporate business department underwrites insurance contracts for large Austrian and international customers. The department also assists VIG subsidiaries with resources and know-how. The aim is to achieve a uniform underwriting philosophy and approach in all Group companies that perform such business.

### **ASSET RISK MANAGEMENT**

The asset risk management department prepares a quarterly risk budget for the investment area. Compliance with the risk budget is reviewed weekly. Compliance with securities guidelines and the Company's own limit system is monitored on an ongoing basis. Periodic VaR calculations and analyses, as well as detailed stress tests, are performed for purposes of this monitoring. To satisfy the quantitative

requirements of the new Solvency II framework, the asset risk management department determines solvency capital requirements for the market risks of the assets of material subsidiaries at regular intervals.

#### **ASSET MANAGEMENT**

One of the key responsibilities of the asset management department is to define a strategic orientation for the investments of each VIG insurance company and for the Group as a whole, and to specify an investment strategy and investment process aimed at ensuring regular earnings that are as high as possible, but also as secure as possible, while simultaneously taking advantage of opportunities to increase the value of investments. Guidelines and limits are used to manage investments in the Group. Regular reports are also provided for the investments, limits and income.

#### **CONTROLLING**

The Group controlling department is responsible for performance of an annual planning process and subsequently for monitoring day-to-day business development of the Group

insurance companies. Regular reports are used for this purpose, including variance analyses and forecast accounts for the financial year.

#### **INTERNAL AUDIT**

The internal audit department systematically monitors operating and business processes, the internal control system of all operational business areas, including compliance with legal requirements, and the functionality and adequacy of risk management. The internal audit department operates continuously and reports directly to the Managing Board.

#### **GROUP IT / BACK OFFICE**

The VIG Group IT department is responsible for coordinating IT responsibilities at the Group level (IT strategy, Group solutions and systems related to the IT environment, IT governance, IT procurement and controlling, IT security, etc.), for assisting VIG subsidiaries with large IT projects, and for developing Group-wide guidelines and common standards. The Austrian business organisation assists Group IT with this by providing outside IT and telephony services.



### Business risks

VIG calculates its underwriting provisions using recognised actuarial methods and assumptions. These assumptions include estimates of the long-term interest rate trend, returns on investments, the allocation of investments between equities, interest-bearing instruments and other categories, net income participations, mortality and morbidity rates, lapse rates and future costs. The Group monitors actual experience relating to these assumptions and adjusts its long-term assumptions where changes of a long-term nature occur.

### GUARANTEED MINIMUM INTEREST RATES

VIG also has a considerable portfolio of policies with guaranteed minimum interest rates, including annuity and endowment insurance. On existing policies, Vienna Insurance Group guarantees a minimum interest rate for life insurance policies averaging around 2.41% p.a. If interest rates fall below the guaranteed average minimum rate for any length of time, VIG could find itself forced to use its equity capital to subsidise reserves for these products and consequently increase them through profit or loss as a result of the adequacy test.

### LOSS RESERVES

In accordance with normal industry practice and accounting and supervisory requirements, the companies in Vienna Insurance Group work together with the Group actuarial department to independently form loss reserves and provisions for claims settlement expenses arising from the property and casualty insurance business. The reserves are based on estimates of the payments that will be made for these claims and the related claims settlement expenses. These estimates are made both on a case-by-case basis in light of the facts and circumstances available at the time the reserves are formed, as well as for losses that have already been incurred, but which have not been reported, or not reported in the correct amount to Vienna Insurance Group ("IBNR", "IBNER"). These reserves represent the expected costs required for final settlement of all known pending claims and IBNR and IBNER losses.

Loss reserves, including IBNR and IBNER reserves, may vary depending on a number of variables that affect the total costs of a claim, such as changes in the statutory frame-

work, the outcome of court proceedings, changes in processing costs, repair costs, loss frequency, claim size and other factors such as inflation and interest rates.

#### **INTEREST RATE FLUCTUATIONS**

VIG is exposed to market risk, that is, the risk of suffering losses as a result of changes to market parameters. For VIG, interest rates and issuer spreads are the most relevant parameters for market risk. Ignoring investments held for the account of and at the risk of policyholders, VIG's investments consist largely of fixed-income securities. The majority of these securities are denominated in euros and Czech koruna. Consequently, interest rate fluctuations in these currencies have an effect on the value of these financial assets.

#### **SHARE PRICE RISK**

Vienna Insurance Group has a share portfolio, which, even including shares held by funds, constitutes approximately 4% of investments. Among other things, VIG's share investments include participations in a number of Austrian companies and equity positions in other companies whose shares trade primarily on the Vienna Stock Exchange or stock exchanges in the Eurozone or CEE region. A deterioration of the current economic situation could result in the share portfolio losing value.

#### **ASPECTS OF LEGAL TAX FRAMEWORK AFFECTING EARNINGS**

Changes to tax law may negatively affect the attractiveness of certain VIG products currently enjoying tax advantages. For example, the introduction of laws to reduce the tax advantages of the Group's retirement provision products or other life insurance products could considerably diminish the attractiveness of those products.

#### **DEVELOPMENTS IN CENTRAL AND EASTERN EUROPE**

The expansion and development of business operations in the countries of Central and Eastern Europe is a core component of VIG's strategy. It has a very strong presence in these countries. Prescribed risk guidelines create a uniform risk manage-

ment philosophy in all CEE countries. The presence of the corporate risk management department in the holding company makes risk management more consistent within the Group.

#### **RISKS FROM ACQUISITIONS**

In the past, Vienna Insurance Group acquired a number of companies in Central and Eastern European countries, or acquired participations in these companies.

Acquisitions often bring challenges in terms of corporate management and financing, such as:

- the need to integrate the infrastructure of the acquired company, including management information systems, and risk management and controlling systems;
- handling unsettled matters of a legal or supervisory nature resulting from the acquisition;
- integration of marketing, customer support and product ranges; and
- integration of different corporate and management cultures.

#### **CLIMATE CHANGE**

The environmental disasters that have been becoming increasingly common in recent years, such as floods, mudslides, landslides, storms, etc., may have been brought about by general climate change. The number of claims caused in this way may continue to rise in the future.

#### **CREDIT RISK FROM INVESTMENTS**

When managing risks related to credit quality, a distinction must be made between "liquid" and "marketable" risks (for example exchange-listed bonds) and "bilateral" risks, such as, for example, time deposits, OTC derivatives, loans, private placements and securities accounts/depositories. The risk is limited at the portfolio level by means of rating and diversification limits.

Consideration is only given to those issuers or contracting parties whose credit quality or reliability can be assessed by

VIG, whether on the basis of an analysis performed by the Group, credit assessments/ratings from recognised sources, provision of security (e.g. guarantor's liability) or the possibility of recourse to reliable mechanisms for safeguarding investments.

#### CREDIT RISK FROM REINSURANCE

VIG follows a policy of ceding a portion of assumed risks to reinsurance companies. This transfer of risk to reinsurers does not, however, relieve Vienna Insurance Group of its obligations to policyholders. Vienna Insurance Group is therefore exposed to the risk of insolvency on the part of reinsurers.

#### CURRENCY RISKS

To diversify its portfolio, the investment area also makes use of international capital markets and, to a very small extent, foreign currencies. Vienna Insurance Group's high degree of involvement in the CEE region results in currency risks at the Group level in spite of matching local currency investments made at the local level.

#### CONCENTRATION RISK

Internal guidelines and Vienna Insurance Group's limit system are used to keep concentrations within the desired safety margin. Coordination across lines of business provides a comprehensive view of all significant risks.

#### REGULATORY ENVIRONMENT

Vienna Insurance Group is subject to domestic and foreign (insurance) supervisory regulations. These regulations govern such matters as:

- capital requirements of insurance companies and groups;
- admissibility of investments as security for underwriting provisions;
- licences of the various companies of Vienna Insurance Group;

- marketing activities and the sale of insurance policies; and
- cancellation rights of policyholders.

Changes to the statutory framework may make restructuring necessary, thus resulting in increased costs.

Vienna Insurance Group approached the Austrian Financial Reporting and Auditing Committee (AFRAC) concerning accounting and measurement for non-profit housing societies in the 2015 IFRS consolidated financial statements. AFRAC decided to accept the question and form a working group for the topic.

Vienna Insurance Group also received an enquiry from the FMA in this regard.

Changes in the accounting and measurement methods could lead to significant changes in consolidated shareholders' equity and the Group result. Further information on the non-profit housing societies is provided on page 100.

#### Investments

The Group invests in fixed-income securities (bonds, loans/credits), shares, real estate, participations and other investment products, taking into account the overall risk position of the Group and the investment strategy provided for this purpose.

The investment strategy is laid down in the investment guidelines for each of the Group's insurance companies. Compliance is continuously monitored by the asset management and asset risk management departments and by the internal audit department on a sample basis. Investment guidelines are laid down centrally and must be followed by all Group companies. When determining exposure volumes and limits as part of establishing the strategic orientation of investments, the risk inherent in the specified categories and market risks are of fundamental importance.



The investment strategy principles may be summarised as follows:

- Vienna Insurance Group practices a conservative investment policy designed for the long term.
- VIG focuses on its asset mix as a way to ensure that cash flows match its long-term liability profile and to create sustainable increases in value through the use of correlation and diversification effects of the individual asset classes.
- Investment management depends on the asset class in question or on the objective within asset classes, and is performed internally or by an outside manager.
- The currency profile of the investments should match as closely as possible the obligations to policyholders and other liabilities in foreign currency (currency matching).

- Risk management for securities is aimed at providing a transparent view of the risk exposure arising from price, interest-rate, and currency fluctuations as they affect profitability and the value of investments, and at limiting these risks. Risks are limited by a limit system at position level and by a two-level value-at-risk limit system for risk exposure at the portfolio level.
- Market developments are monitored continuously and the allocation of portfolio assets is managed actively.

Around 79% of Vienna Insurance Group's investment portfolio (including holdings of consolidated institutional funds) consists of holdings of fixed-income securities and loans. Holdings of shares and real estate amount to around 4% and 6%, respectively, in each case relative to the book value of the total investment portfolio.

The table below shows the breakdown of Vienna Insurance Group investments as of 31 December 2015 and 31 December 2014 in thousands of euros, broken down by property and casualty, health and life insurance segments:

Composition Investments Book value	31.12.2015				31.12.2014
	Property/Casualty	Life	Health	Total	Total
in EUR '000					
<b>Land and buildings</b>	<b>812,038</b>	<b>988,566</b>	<b>107,133</b>	<b>1,907,737</b>	<b>1,851,219</b>
Self-used land and buildings	250,857	150,888	32,561	434,306	427,384
Third-party used land and buildings	561,181	837,678	74,572	1,473,431	1,423,835
<b>Shares in at equity consolidated companies</b>	<b>765,890</b>	<b>121,002</b>	<b>0</b>	<b>886,892</b>	<b>806,641</b>
<b>Loans</b>	<b>142,179</b>	<b>1,068,720</b>	<b>125,094</b>	<b>1,335,993</b>	<b>1,396,296</b>
<b>Reclassified loans</b>	<b>58,569</b>	<b>379,544</b>	<b>1,867</b>	<b>439,980</b>	<b>490,221</b>
<b>Bonds classified as loans</b>	<b>21,059</b>	<b>1,083,302</b>	<b>0</b>	<b>1,104,361</b>	<b>1,220,336</b>
<b>Other securities</b>	<b>4,072,732</b>	<b>19,055,824</b>	<b>987,824</b>	<b>24,116,380</b>	<b>23,646,606</b>
Financial instruments held to maturity	613,469	1,643,213	0	2,256,682	2,145,322
Government bonds	592,882	1,312,892	0	1,905,774	1,855,819
Covered bonds	5,310	250,142	0	255,452	201,640
Corporate bonds	11,034	55,446	0	66,480	58,443
Bonds from banks	4,243	24,653	0	28,896	29,262
Subordinated bonds	0	80	0	80	158
Financial instruments reclassified as held to maturity	161,944	647,489	0	809,433	900,613
Government bonds	147,983	601,287	0	749,270	791,271
Covered bonds	13,961	32,823	0	46,784	96,266
Bonds from banks	0	13,379	0	13,379	13,076
Financial instruments available for sale	3,103,919	16,578,144	967,418	20,649,481	20,134,501
Bonds	2,421,912	14,858,140	899,864	18,179,916	18,011,109
Shares and other participations*	148,920	500,794	13,792	663,506	716,772
Investment funds	533,087	1,219,210	53,762	1,806,059	1,406,620
Trading assets	109,123	62,287	0	171,410	194,883
Bonds	21,370	28,946	0	50,316	52,444
Shares and other non-fixed-interest securities	18,758	4,585	0	23,343	22,945
Investment funds	19,427	26,582	0	46,009	66,286
Derivatives	49,568	2,174	0	51,742	53,208
Financial instruments recognised at fair value through profit and loss	84,277	124,691	20,406	229,374	271,287
Bonds	76,009	105,673	20,406	202,088	221,896
Shares and other non-fixed-interest securities	94	13,361	0	13,455	15,297
Investment funds	8,174	5,657	0	13,831	31,140
<b>Other investments</b>	<b>405,748</b>	<b>510,783</b>	<b>1,351</b>	<b>917,882</b>	<b>948,224</b>
Bank deposits	402,021	408,080	1,351	811,452	840,683
Deposits on assumed reinsurance business	477	97,539	0	98,016	99,040
Other	3,250	5,164	0	8,414	8,501
<b>Total</b>	<b>6,278,215</b>	<b>23,207,741</b>	<b>1,223,269</b>	<b>30,709,225</b>	<b>30,359,543</b>

\* Includes shares in non-consolidated subsidiaries and other participations.

The “second best rating” method specified under Solvency II is used as a rating method. The latest (issue or issuer) rating from each of the three major rating agencies is used to determine the second best rating.

If the latest rating is an issuer rating, and this rating cannot be directly used due to a difference in quality of the security (e.g. senior unsecured debt rating and a lower tier II bond), the rating is adjusted downwards appropriately. The adjustment is one notch down for lower tier II bonds and two notches down for upper tier II and tier I bonds.

This results in up to three valid ratings for each bond. These ratings are then ranked according to increasing probability of default, and the rating with the second-highest probability of default taken as the “second best rating”. If the ratings in first and second place have the same probability of default, both of these ratings are simultaneously the “second best rating”. In cases where a rating has only been assigned by one rating agency, due to a lack of other information, this rating is used as the “second best rating”.

#### **BONDS**

Bonds represented approximately 70% of VIG's total investments as of 31 December 2015. Vienna Insurance Group manages its bond portfolio using estimates of changes in interest rates, spreads and credit quality, taking into account limits for individual issuers, credit quality, maturities, countries, currencies and issue volume. VIG is currently not planning any investment strategy changes with respect to its bond portfolio. Under the investment guidelines of the Austrian Group companies, bond investments are made almost entirely in the investment grade range. Investments in non-investment grade bonds are only made in individual cases and in accordance with decisions made by the Managing Board of the local company. The goal is to achieve the greatest possible diversification among individual issuers, to avoid accumulation risks, to ensure good average creditworthiness, to

control foreign currency effects, and to make the majority of investments in mid to long-term maturities in order to reflect the maturity profile of the liabilities as efficiently as possible.

#### **SHARES**

As of 31 December 2015, Vienna Insurance Group's share investments (including those contained in the funds) represented around 4% of the book value of the total investment portfolio. In accordance with the investment guidelines for Austria, management is carried out using a top-down approach, subject to the constraint that diversification be used to minimise the market risk of the shares. The overall proportion of shares is very small for Group companies in the CEE countries.

Risk diversification within Vienna Insurance Group's share portfolio is mainly achieved by geographic diversification primarily in the home markets of the Group and in the Eurozone. Share investments are predominantly made by the Austrian companies.

#### **LOANS**

VIG loans had a book value of EUR 2,880.3 million as of 31 December 2015 and a book value of EUR 3,106.9 million as of 31 December 2014. Investments in loans and credits are less important in the CEE region.

A portfolio analysis and an analysis of remaining time to maturity for Vienna Insurance Group's loan portfolio are provided in Note 5 “Loans and other investments” on page 140.

#### **LAND AND BUILDINGS**

As of 31 December 2015, Vienna Insurance Group's real estate portfolio had a book value of EUR 1,907.7 million (market value: EUR 2,855.2 million) and a book value of EUR 1,851.2 million as of 31 December 2014 (market value: EUR 2,684.6 million).

The portfolio of directly held real estate and real estate held in the form of participations is used primarily to create highly inflation-resistant long-term positions for the insurance business, and to create hidden reserves. The real estate portfolio represents approximately 6.3% of Vienna Insurance Group's total investment portfolio.

The following table shows VIG real estate investments as of 31 December 2015 and 31 December 2014, broken down by location and type of use of the properties:

Use of property	% of the real estate portfolio	
	31.12.2015	31.12.2014
<b>Region Austria</b>	<b>66.26</b>	<b>62.92</b>
Self-used	8.52	8.38
Investment property	57.74	54.54
<b>Central Functions</b>	<b>18.17</b>	<b>20.85</b>
Self-used	0.97	1.01
Investment property	17.20	19.84
<b>Other Regions</b>	<b>15.57</b>	<b>16.23</b>
Self-used	13.28	13.70
Investment property	2.29	2.53

#### AT EQUITY CONSOLIDATED COMPANIES

Vienna Insurance Group's shares in at equity consolidated companies had a book value of EUR 886.9 million as of 31 December 2015 and a book value of EUR 806.6 million as of 31 December 2014. Shares in at equity consolidated companies therefore represented around 2.9% of the book value of the total investment portfolio as of 31 December 2015.

#### MARKET RISK

VIG divides market risk into interest rate, spread, share price, currency, real estate, and participation risks. For Vienna Insurance Group, interest rates, spreads and share prices are the most relevant parameters for market risk VIG uses fair value measurements, value-at-risk (VaR) calculations, sensitivity analyses and stress tests to monitor market risks.

The composition of investments is aimed at providing coverage for insured risks that is appropriate for the insurance business and the maturities of Vienna Insurance Group liabilities.

#### INTEREST RATE AND SHARE PRICE RISK

In Vienna Insurance Group's investment model, the bonds serve primarily to ensure stable earnings over the long term. Derivatives are only used to reduce investment risk. Relevant investment guidelines expressly govern the use of derivatives for bond portfolios managed by third parties such as investment funds.

Shares serve to increase earnings over the long term, provide diversification and compensate for long-term erosion in value due to inflation. Vienna Insurance Group assesses share price risk by considering diversification within the overall portfolio and correlation with other securities exposed to price risk.

Market risk affecting earnings is controlled by calculating value-at-risk at regular intervals based on the "Investment and Risk Strategy" guideline for securities and comparing it to the limit relative to the risk budget. Value-at-risk is determined using a variance/covariance calculation. Vienna Insurance Group statistically estimates the variances and covariances from market data.

Depending on the purpose of the application, VIG performs value-at-risk calculations for different sub-portfolios. Confidence levels range between 95% and 99.5%, and the holding period varies from 20 to 250 days. Due to the nature of the portfolio, interest rate and spread components make the largest contributions to value-at-risk. As a plausibility check of the calculations, the value-at-risk for the most important sub-portfolios is determined using both the parametric method described above and the historical calculation method.

The following table shows the VaR (at a 99% confidence level) for Vienna Insurance Group securities that are held as available for sale or at fair value through profit or loss.

<b>VaR Vienna Insurance Group</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR million</b>		
10-day holding period	412.64	247.61
20-day holding period	583.57	350.17
60-day holding period	1,010.77	606.51
Total risk capacity	1,567.98	1,443.33
20-days VaR as % of risk capacity	37%	24%

#### CAPITAL MARKET SCENARIO ANALYSIS

This analysis is carried out annually for all Vienna Insurance Group companies in order to check the risk capacity of the investments. The following table shows the stress parameters and the effects on capital of each scenario for 31 December 2015 (not including deferred taxes, deferred profit participation or deferred actuarial reserve).

<b>Reduction in market value</b>	<b>Scenario 0</b>	<b>Scenario 1</b>	<b>Scenario 2</b>	<b>Scenario 3</b>	<b>Scenario 4</b>	<b>Scenario 5</b>
of shares	0%	-20%	-10%	-20%	-20%	0%
of bonds	0%	-5%	-3%	-5%	0%	-5%
of real estate	0%	-5%	-10%	0%	-10%	-10%
<b>Market value of assets less liabilities (in EUR millions)</b>	<b>7,075.05</b>	<b>5,359.05</b>	<b>5,864.17</b>	<b>5,506.25</b>	<b>6,532.49</b>	<b>5,459.98</b>

In scenario 1, the market value of shares, bonds and real estate all decrease sharply at the same time – ceteris paribus. The market value of the assets is still considerably higher than the value of the liabilities after stress testing, which confirms the good rating given to Vienna Insurance Group by Standard & Poor's.

## Life insurance

The following table shows the changes in endowment insurance (not including risk insurance), risk insurance, annuity insurance, unit-linked and index-linked insurance, government-sponsored pension plans and the total.

	Endowment insurance not incl. risk insurance		Risk insurance		Annuity insurance		Unit-linked and index-linked insurance		Government sponsored pension plans		Total	
	No. of policies	Amt. insured	No. of policies	Amt. insured	No. of policies	Amt. insured	No. of policies	Amt. insured	No. of policies	Amt. insured	No. of policies	Amt. insured
Amount insured in EUR '000												
As of 31.12.2014	2,231,005	23,996,059	1,838,340	49,207,104	575,173	10,974,106	1,854,370	15,477,061	489,489	9,338,355	6,988,377	108,992,685
Exchange rate changes	0	34,600	0	118,421	0	1,087	0	243,293	0	-66	0	397,335
As of 1.1.2015	2,231,005	24,030,659	1,838,340	49,325,525	575,173	10,975,193	1,854,370	15,720,354	489,489	9,338,289	6,988,377	109,390,020
Additions												
New business	137,613	1,736,287	457,036	11,996,064	34,855	906,116	277,939	1,833,308	13,920	356,499	921,363	16,828,274
Increases	1,173	118,059	7,071	2,359,815	95	97,312	10,111	87,483	486	274,570	18,936	2,937,239
<b>Total additions</b>	<b>138,786</b>	<b>1,854,346</b>	<b>464,107</b>	<b>14,355,879</b>	<b>34,950</b>	<b>1,003,428</b>	<b>288,050</b>	<b>1,920,791</b>	<b>14,406</b>	<b>631,069</b>	<b>940,299</b>	<b>19,765,513</b>
Changes												
Changes in additions	54,635	1,499,311	40,062	1,100,641	18,595	879,063	28,943	792,905	13,285	168,971	155,520	4,440,891
Changes in disposals	-37,387	-1,236,453	-133,297	-457,088	-14,746	-796,098	-55,897	-940,307	-10,058	-217,477	-251,385	-3,647,423
<b>Total changes</b>	<b>17,248</b>	<b>262,858</b>	<b>-93,235</b>	<b>643,553</b>	<b>3,849</b>	<b>82,965</b>	<b>-26,954</b>	<b>-147,402</b>	<b>3,227</b>	<b>-48,506</b>	<b>-95,865</b>	<b>793,468</b>
Disposals due to maturity												
Due to expiration	-48,076	-832,664	-61,574	-989,875	-18,915	-229,631	-5,277	-93,864	-839	-15,112	-134,681	-2,161,146
Due to death	-18,113	-96,214	-4,381	-68,459	-1,399	-26,867	-209	-19,508	-565	-8,363	-24,667	-219,411
<b>Total disposals due to maturity</b>	<b>-66,189</b>	<b>-928,878</b>	<b>-65,955</b>	<b>-1,058,334</b>	<b>-20,314</b>	<b>-256,498</b>	<b>-5,486</b>	<b>-113,372</b>	<b>-1,404</b>	<b>-23,475</b>	<b>-159,348</b>	<b>-2,380,557</b>
Premature disposals												
Due to non-redemption	-4,175	-41,643	-59,422	-4,173,870	-1,136	-35,207	41,118	93,834	-265	-13,422	-23,880	-4,170,308
Due to lapse without payment	-18,645	-14,864	-231,916	-2,327,315	-1,669	-1,958	-54,710	-415,097	-1,146	-7,918	-308,086	-2,767,152
Due to redemption	-26,431	-207,197	-68,922	-339,393	-19,980	-238,932	-27,982	-431,008	-20,970	-220,102	-164,285	-1,436,632
Due to waiver of premium	812	-100,473	-42	-58,080	-2	-98,283	-11,606	-238,643	33	-265,853	-10,805	-761,332
<b>Total premature disposals</b>	<b>-48,439</b>	<b>-364,177</b>	<b>-360,302</b>	<b>-6,898,658</b>	<b>-22,787</b>	<b>-374,380</b>	<b>-53,180</b>	<b>-990,914</b>	<b>-22,348</b>	<b>-507,295</b>	<b>-507,056</b>	<b>-9,135,424</b>
<b>As of 31.12.2015</b>	<b>2,272,411</b>	<b>24,854,808</b>	<b>1,782,955</b>	<b>56,367,965</b>	<b>570,871</b>	<b>11,430,708</b>	<b>2,056,800</b>	<b>16,389,457</b>	<b>483,370</b>	<b>9,390,082</b>	<b>7,166,407</b>	<b>118,433,020</b>

#### MARKET CONSISTENT EMBEDDED VALUE SENSITIVITY ANALYSES FOR THE LIFE AND HEALTH INSURANCE BUSINESSES

Market Consistent Embedded Value is determined in accordance with the Market Consistent Embedded Value Principles published by the CFO Forum in June 2008, and will be published on 7 April 2016 after a separate review is performed.

Market Consistent Embedded Value consists of two components: the adjusted net assets at market value and the value of the life and health insurance portfolio, which equals the present value of distributable net profits minus the capital commitment costs on the solvency capital. Market Consistent Embedded Value is thus an actuarial measurement of the value of a company, assuming continuation of current operations (going concern), but explicitly excluding the value of future new business. In addition to the Market Consistent Embedded Value, the increase in value due to new business written during the reporting period is also determined.

The estimated trend of future profits is based on “best estimate” assumptions, i.e. a realistic assessment of economic and operational conditions based on future expectations and historical data, in which future risk is taken into account using stochastic models and an explicit calculation of capital commitment costs. When calculating the market consistent embedded value, numerous assumptions are made regarding operational and economic conditions, as well as other factors, some of which lie outside the control of Vienna Insurance Group. Although Vienna Insurance Group

considers these assumptions sound and reasonable, future developments may differ materially from expectations. Publication of the Market Consistent Embedded Value is therefore no guarantee or warranty that the expected future profits, on which this value is based, will be realised in this fashion.

The shareholder margin is calculated taking into account surpluses from all available income sources, with the profit participation regulation promulgated on 20 October 2006 being taken into account in the life insurance class for Austria. For the other lines of businesses and markets, the amount of profit participation assumed is based on local practice and the respective regulatory provisions. The projections of future profits are based on realistic assumptions for investment income, inflation, costs, taxes, cancellations, mortality and other key figures.

The interest rate curve used depends on the capital market on the measurement date. In order to be able to make a statement on the impact of alternative yield curves, the market-consistent embedded value as of 31 December 2015 and the increase in value resulting from new business in 2015 were calculated using a yield curve alternately increased and decreased by 1%. For interest rate sensitivities, a change of +/- 100 basis points is applied to capital market interest rate data. Interest rates that extend beyond the last liquid market data are extrapolated using a long-term interest rate level of 4.2% (ultimate forward rate). The long-term level is also held constant for the sensitivities. The sensitivities therefore do not represent a simple parallel shift.

Sensitivities are shown in the following table:

Sensitivities of the market consistent embedded value of life and health insurance in Austria Change in % of the base value	2015	2014
<b>Market Consistent Embedded Value, Austria</b>		
Decrease in level of equity and property values -10%	-4.25	-3.83
Interest rate curve shift +1%	10.46	15.92
Interest rate curve shift -1%	-20.70	-28.46
Administrative costs +10%	-2.66	-3.49
Administrative costs -10%	2.42	3.31
Decrease in lapse rate 10%	1.10	-0.03
Increase of lapse rate 10%	-0.91	-0.37
Reduction in mortality and morbidity rates, endowment insurance +5%	0.60	0.73
Reduction in mortality rates for annuities +5%	-0.79	-1.41
<b>Value of new business, Austria</b>		
Interest rate curve shift +1%	30.49	66.93
Interest rate curve shift -1%	-33.52	-77.50
Administrative costs +10%	-4.79	-13.56
Administrative costs -10%	8.52	11.12
Decrease in lapse rate 10%	30.39	6.48
Increase of lapse rate 10%	-27.60	-11.85
Reduction in mortality and morbidity rates, endowment insurance +5%	2.41	8.17
Reduction in mortality rates for annuities +5%	-4.31	-4.73

For information on the effect of the above sensitivities on the income statement please see the embedded value publication of 7 April 2016.



## Property and casualty insurance provisions

### GENERAL INFORMATION

If claims are asserted by or against policyholders, all amounts that a company in Vienna Insurance Group's property/casualty segment pays or expects to have to pay to the claimant are referred to as losses, and the costs of investigating, adjusting and processing these claims are referred to as "claims settlement expenses". Vienna Insurance Group has formed provisions by class, extent of cover and year for each Group company, to pay for losses and claims settlement expenses due to claims under its property and casualty insurance policies.

Losses and claims settlement expenses can be divided into two categories: reserves for known but still outstanding claims, and reserves for claims that have been incurred but have not yet been reported, or the correct amount has not been reported ("IBNR", "IBNER"). Provisions for outstanding claims are based on estimates of future payments, including claims settlement expenses, for these claims. These estimates are made on a case-by-case basis in accordance with facts and circumstances ascertainable at the time the provision is formed.

The estimates reflect the well-founded judgement of Group adjusters based on general practices for forming insurance provisions and a knowledge of the nature and value of each type of claim. These provisions are adjusted regularly during normal processing and represent the expected eventual costs necessary to finally settle all pending reported claims, taking into account inflation and other social and economic factors that could affect the amount of provisions that are required.

Historical developments in distribution patterns and claims payments, the level of reported and still outstanding claims and the nature of the extent of cover are also taken into account. In addition, court decisions and economic conditions can also affect the estimate of provisions and the eventual size of claims.

IBNR and IBNER provisions are formed to offset the expected costs of losses that have been incurred but not yet reported to the individual Group companies. These provisions, just like the provisions for reported claims, are formed

to pay the expected costs, including claims settlement expenses, necessary to finally settle these claims. Because, by definition, the extent of these losses is still unknown when the provisions are formed, the Group calculates its IBNR and IBNER liabilities based on historical claims experience, adjusted for current developments in claims-related factors. These provisions are based on estimates made using actuarial and statistical forecasts of the expected costs to finally settle these claims. The analyses are based on the facts and circumstances known at the time and on expectations regarding changes in legal and/or economic factors that determine the level of loss, such as case law, the inflation rate and labour costs. These provisions are regularly reviewed and revised once additional information is known and claims are actually reported. The time needed to learn of these claims and settle them is an important factor that must be taken into account when forming provisions.

Claims, which are easy to settle, such as property damage under motor insurance, are reported within a few days or weeks and are normally settled within a year.

More complicated claims, such as personal injury under motor or general liability insurance, typically require longer settlement times (on average four to six years, in some cases considerably longer). Difficult claims, where settlement regularly depends on the results of often protracted litigation, also lead to substantially longer settlement times, especially in the liability, casualty, building and professional liability lines of business.

The final costs of the claims and claims settlement expenses depend on a number of variable circumstances. Between the time a claim is reported and final settlement, changing circumstances may require that the provisions that were formed be revised upwards or downwards. For example, changes in the law, the outcome of litigation and changes in medical costs, costs for materials for auto and house repair and hourly wage rates can have a substantial effect on the costs of claims. These factors may result in actual developments differing from expectations – sometimes substantially. Loss reserve estimates are regularly reviewed and updated, using the most recent information available to management. Any changes to provision estimates are reflected in the operating result. The Vienna Insurance Group's conservative policy toward provisions is shown in part by the fact that

liquidation of loss reserves generally leads to a profit. Based on the Group's internal procedures and the information currently available to it, management believes that the Group's provisions in the property and casualty insurance area are

adequate. However, forming loss reserves is by nature an uncertain process, and therefore no guarantee can be given that in the end losses will not differ from the Group's initial estimates.

#### CHANGE IN GROSS LOSS RESERVE

The following table shows the changes in Vienna Insurance Group's direct loss reserve as of the end of each year indicated. The provisions reflect the amount of expected losses, based on claims that occurred in the current and all previous loss years and had not yet been paid as of the balance sheet date, including IBNR and IBNER.

Interpreting the information contained in this table requires caution, because each amount contains the effects of all changes from the previous periods. The circumstances and trends that affected liability in the past could possibly recur in the future and therefore no conclusions can be drawn from the information given in this table as to future results.

#### Claims payment for each year of occurrence (per calendar, gross)

Year of occurrence	Calendar year									
	≤2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
in EUR '000										
2006 and before	2,834,008	668,602	231,481	135,644	91,397	66,518	50,316	50,993	37,071	40,827
2007		1,339,481	671,210	122,452	66,345	30,865	25,531	16,834	11,336	16,005
2008			1,642,675	692,806	146,180	72,889	36,326	27,159	21,992	12,921
2009				1,687,960	713,178	180,476	69,027	38,112	25,020	16,847
2010					1,714,403	705,902	161,705	73,596	44,006	26,997
2011						1,616,214	651,472	101,100	107,425	52,275
2012							1,711,639	775,993	194,023	93,221
2013								1,811,908	705,274	179,122
2014									1,545,509	773,664
2015										1,565,072
<b>Total</b>	<b>2,834,008</b>	<b>2,008,083</b>	<b>2,545,366</b>	<b>2,638,862</b>	<b>2,731,503</b>	<b>2,672,864</b>	<b>2,706,016</b>	<b>2,895,695</b>	<b>2,691,656</b>	<b>2,776,951</b>

#### Loss reserve for each year of occurrence on the applicable balance sheet date (gross)

Year of occurrence	Calendar year									
	≤2006	2007	2008	2009	2010	2011	2012	2013	2014	2015
in EUR '000										
2006 and before	2,556,903	1,815,694	1,094,678	884,809	679,240	626,568	494,189	425,825	391,052	337,241
2007		1,098,797	661,429	363,386	259,982	183,313	136,705	109,191	97,532	77,806
2008			1,488,267	624,863	407,621	231,495	169,633	132,469	113,339	96,998
2009				1,414,103	653,175	387,931	234,502	162,405	134,355	111,606
2010					1,519,003	649,507	392,546	229,759	170,849	129,652
2011						1,580,247	761,133	406,828	266,973	192,271
2012							1,578,600	760,010	433,688	282,102
2013								1,673,074	784,226	477,055
2014									1,715,259	799,215
2015										1,664,678
<b>Total</b>	<b>2,556,903</b>	<b>2,914,491</b>	<b>3,244,374</b>	<b>3,287,161</b>	<b>3,519,021</b>	<b>3,659,061</b>	<b>3,767,308</b>	<b>3,899,561</b>	<b>4,107,273</b>	<b>4,168,624</b>

Currency translation effects and changes in the scope of consolidation can lead to differences in the figures for previous years.

## Reinsurance

VIG limits its liability arising from the insurance business by passing on, to the extent necessary, a portion of the assumed risks to the international reinsurance market. Some of the risks of Group companies are reinsured within VIG. These risks are in turn ceded to reinsurers at the Group level.

### REINSURANCE GUIDELINES

VIG's reinsurance guidelines are jointly determined each year by the corporate reinsurance department and the member of the Managing Board responsible for reinsurance during the development of the reinsurance strategy for the next financial year. The reinsurance guidelines require each Group company to provide, in conjunction with the corporate reinsurance department, reinsurance coverage that is appropriate for its local company. The reinsurance guidelines govern the following issues:

#### *Reinsurance is a prerequisite for the provision of insurance coverage*

Underwriting departments may only make a binding commitment to insure a risk if sufficient reinsurance coverage has already been assured.

#### *Retention*

It is Group-wide policy that no more than EUR 50 million for the first two natural disaster events and EUR 20 million for each additional event can be placed at risk on a PML (probable maximum loss) basis. The maximum Group-wide retention per individual loss is less than EUR 10 million.

#### *Selection of reinsurers – diversification*

Vienna Insurance Group and its Group companies divide their reinsurance coverage among many different international reinsurance companies of appropriate credit quality, so as to minimise the risk arising from one reinsurer's inability to pay. No significant reinsurer default has occurred in the history of Vienna Insurance Group.

#### *Selection of reinsurers – ratings*

For lines of business where claims settlement takes a long time, in particular for motor third party liability, general liability and aviation, Vienna Insurance Group uses reinsurers with outstanding ratings (at least a Standard & Poor's rating of "A", preferably a rating of "AA" or higher), which in all likelihood will also continue to exist over the long term. Even for

lines of business with claims that are settled quickly (e.g. natural disasters, fire, technology, transportation, storm, burglary, household, water pipes, auto own damage) the preferred rating is Standard & Poor's "A" or higher. Only in a few cases – and for limited periods of time – are reinsurers with lower ratings accepted.

#### *Design of reinsurance programmes*

If it can be justified economically, any Group company can purchase reinsurance coverage individually from external reinsurers. If individual reinsurance policies can only be purchased by a Group company at uneconomical terms, Vienna Insurance Group strives, as far as possible, to jointly place reinsurance contracts covering risks from natural disasters, property lines of business, casualty, transport, aviation and motor liability. If necessary, intra-Group assumptions of reinsurance are also passed on as retrocession in the reinsurance market for safety reasons. The guidelines for Wiener Städtische reinsurance coverage are presented below. Retentions for all other companies in the Group are below those of Wiener Städtische.

### REINSURANCE COVERAGE USING THE EXAMPLE OF WIENER STÄDTISCHE

#### *Natural disasters*

Wiener Städtische provides insurance for damage caused by natural disasters such as storms, hail, flooding or earthquakes. Wiener Städtische AG uses reinsurance coverage to limit its retention for natural disasters to EUR 16 million for the first loss event and EUR 4.5 million for each additional event.

#### *Private customer business*

The private customer business consists of essentially stable insurance portfolios having calculable results that are characterised above all by a stable claims frequency. Thus, such recurrent claims are only reinsured in exposed lines of business, for example storm insurance, with a targeted use of proportional reinsurance to reduce the effects on the retention. The effects on the retention of the small number of expected major losses are covered by non-proportional reinsurance. Even in this line of business, Wiener Städtische's maximum net loss is between EUR 1 million and EUR 2 million, depending on the line of business.

Solvency II is discussed in detail in the “Legal environment” section of the management report.

## **Management and control**

### **LIQUIDITY MANAGEMENT**

VIG manages its liquidity using guidelines approved by the Managing Board of Vienna Insurance Group Holding. As a rule, Vienna Insurance Group Holding and each subsidiary are responsible for their own liquidity planning. As the Group parent company, VIG Holding is responsible for allocating capital for the Group as a whole. This allows capital to be efficiently distributed within the Group. It also allows Vienna Insurance Group Holding to ensure that the target levels of liquidity and capital resources are available both at the Group level and in the individual operating units.

Most of the liquidity for day-to-day operations comes from premiums received from primary insurance, regular income from investments and proceeds from the sale of investments. These inflows are offset by payments for property and casualty insurance claims, and benefit payments for life and health insurance. The remaining net liquidity is used to cover acquisition and operating costs.

The maturity pattern of the insurance business provides a natural liquidity buffer. Unlike the premiums received, Vienna Insurance Group guarantees insurance coverage for a certain period of time, and no cash outflow occurs during this period until an insured event occurs. The liquidity buffer is invested during this period and generates investment income. A portion is held in the form of liquid investments to ensure that it can be quickly converted into cash to pay claims. In addition, the bond portfolio, in particular, is structured so that the proceeds from maturing bonds are received on the dates it is anticipated they will be needed. External influence factors, such as capital market developments and the interest rate level, affect the liquidity situation by improving or restricting the ability to sell the investment portfolio at market value.

The time, frequency and size of insured claims are also important for the liquidity situation of property and casualty insurance.

The number of policy extensions also plays a role. The liquidity needs for life insurance are generally affected by the difference between actual mortality experience and the assumptions used to calculate underwriting provisions. Market returns or minimum interest rates and the behaviour of life insurance customers, such as the number of policies surrendered or terminated, also have an effect on Vienna Insurance Group liquidity needs.

### **CAPITAL MANAGEMENT**

In the interests of our shareholders and insurance customers, our goal is to ensure that Vienna Insurance Group has adequate capital resources at all times and that all operating insurance companies fulfil their respective minimum regulatory capital requirements. Due to its successful business strategy, Vienna Insurance Group has traditionally had very good capital resources. Maintaining this good capital base in the future is also important to us, both to allow us to take advantage of profitable growth opportunities and to cushion the effects of large loss events.

Vienna Insurance Group also places great importance on permanently maintaining a strong credit rating with Standard & Poor's (S&P). S&P has its own capital model for assessing the relationship between the risk capital required by a company and the capital resources available to it. In July 2015, S&P confirmed Vienna Insurance Group's A+ rating with a “stable” outlook. S&P's financial strength rating is primarily based on Vienna Insurance Group's excellent capital resources, which even exceed the AAA level in S&P's capital model. This means that Vienna Insurance Group has a very good credit rating with outstanding capital resources.

We use these criteria to monitor our capital positions and take appropriate measures to further improve our capital structure and strengthen our capital and solvency situation over the long term. Our capital management focuses on subordinated long-term liabilities with equity-like characteristics. The measures implemented in 2015 included the capital market issue of a EUR 400 million Tier 2 subordinated bond and the partial repurchase of hybrid and supplementary capital bonds with short remaining maturities.

### *Capital resources*

As of 31 December 2015, Vienna Insurance Group Holding had share capital of EUR 132,887,468.20 registered in the commercial register, divided into 128,000,000 no-par value bearer ordinary shares with voting rights. VIG Holding held no own shares on 31 December 2015 (2014: 0). In addition, the shareholders of VIG Holding can, according to the authorisation by the shareholders, increase its shareholders' equity by issuing common or preferred shares. The individual authorisations are listed in Note 14 "Consolidated shareholders' equity".

### *Long-term debt financing*

As of 31 December 2015, VIG Holding had senior and subordinate bonds and hybrid capital with a variety of maturities outstanding. Detailed information on the VIG Holding bond program is available in Note 15 "Subordinated liabilities". As shown by the maturities, our focus is on subordinated liabilities that are eligible capital. General capital market conditions and other circumstances that affect the financial services sector as a whole or the Group in particular could have an adverse effect on the cost and availability of debt financing. Our goal, therefore, is to actively manage our capital structure to keep refinancing risks as small as possible.

## NOTES TO THE CONSOLIDATED BALANCE SHEET – ASSETS

## 1. INTANGIBLE ASSETS

Composition	31.12.2015	31.12.2014
in EUR '000		
Goodwill	1,579,639	1,643,721
Purchased insurance portfolios	40,773	70,478
Other intangible assets	459,545	655,647
Purchased software	419,699	616,803
Other	39,846	38,844
<b>Total</b>	<b>2,079,957</b>	<b>2,369,846</b>

Development of goodwill	31.12.2015	31.12.2014
in EUR '000		
Acquisition costs	1,836,272	1,818,305
Cumulative impairment as of 31.12. of previous years	-192,551	-192,591
<b>Book value as of 31.12. of the previous year</b>	<b>1,643,721</b>	<b>1,625,714</b>
Exchange rate changes	-617	-24,647
<b>Book value as of 1.1.</b>	<b>1,643,104</b>	<b>1,601,067</b>
Additions	2,758	42,654
Impairments	-66,223	0
<b>Book value as of 31.12.</b>	<b>1,579,639</b>	<b>1,643,721</b>
Cumulative impairment as of 31.12.	259,013	192,551
<b>Acquisition costs</b>	<b>1,838,652</b>	<b>1,836,272</b>

Additions result from acquisition of the subsidiaries indicated in the section “Scope and methods of consolidation”.

The Romanian companies have been undergoing a restructuring in the last few years that is not yet fully complete. As development continues to be uncertain, particularly with respect to future losses in the property/casualty business, the Group Managing Board added a safety margin to existing plans in the area of claims expenses. This resulted in impairment of EUR 52.0 million for the Romanian property/casualty CGU group.

Book values of goodwill of cash-generating units*	Property/Casualty		Life	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
in EUR '000				
Austria	0	0	301,716	301,716
Czech Republic	115,488	112,523	302,176	294,419
Slovakia	0	0	111,257	111,257
Poland	106,224	105,993	33,814	33,740
Romania	73,589	126,766	133,430	134,657
Remaining Markets	324,436	330,996	81,424	81,369
Central Functions	10,285	10,285	0	0
<b>Total</b>	<b>630,022</b>	<b>686,563</b>	<b>963,817</b>	<b>957,158</b>

\* There is no goodwill in the health insurance segment. This segment is therefore not shown in the table.

This table shows the CGU groups as of 31 December 2015. Based on the new composition of CGU groups, additional impairment of EUR 7.5 million must be included for Hungary, EUR 3.7 million for Albania, EUR 1.5 million for Bosnia-Herzegovina and EUR 1.5 million for Moldova. Detailed information is provided starting on page 81.

Please see the “Impairment of non-financial assets” section on page 81 for information on the assumptions used for impairment testing.

Development of purchased insurance portfolio	31.12.2015	31.12.2014
in EUR '000		
Acquisition costs	376,034	349,985
Cumulative depreciation as of 31.12. of previous years	-305,556	-292,918
<b>Book value as of 31.12. of the previous year</b>	<b>70,478</b>	<b>57,067</b>
Exchange rate changes	131	-56
<b>Book value as of 1.1.</b>	<b>70,609</b>	<b>57,011</b>
Additions	1,900	26,700
Scheduled depreciation	-12,997	-13,233
Impairments	-18,739	0
<b>Book value as of 31.12.</b>	<b>40,773</b>	<b>70,478</b>
Cumulative depreciation as of 31.12.	338,679	305,556
<b>Acquisition costs</b>	<b>379,452</b>	<b>376,034</b>

The purchased insurance portfolio results from acquisition of the existing portfolios and of the securities acquired as part of the acquisition of the insurance companies described in the section “Scope and methods of consolidation.”

The impairment in 2015 was mainly due to Poland (Life), and is a consequence of a change in the law for insurance companies and banks that has made them subject to a new tax since 1 January 2016.

The additions to the insurance portfolio are due to the newly acquired company Baltikums.

Development of purchased software	31.12.2015	31.12.2014
in EUR '000		
Acquisition costs	911,179	803,236
Cumulative depreciation as of 31.12. of previous years	-294,376	-205,718
<b>Book value as of 31.12. of the previous year</b>	<b>616,803</b>	<b>597,518</b>
Exchange rate changes	169	-632
<b>Book value as of 1.1.</b>	<b>616,972</b>	<b>596,886</b>
Reclassifications	539	-1,332
Additions	50,808	119,210
Disposals	-361	-252
Changes in scope of consolidation	60	518
Scheduled depreciation	-53,319	-48,227
Impairments	-195,000	-50,000
<b>Book value as of 31.12.</b>	<b>419,699</b>	<b>616,803</b>
Cumulative depreciation as of 31.12.	541,761	294,376
<b>Acquisition costs</b>	<b>961,460</b>	<b>911,179</b>

Vienna Insurance Group regularly evaluates its IT system landscape for technical usability and to keep up with rapidly changing requirements in the insurance market and the accelerating rate of technological change. The evaluation in financial year 2015 was carried out with external assistance.

The analysis showed in the 3<sup>rd</sup> quarter of 2015 that there is a high probability that certain IT systems or programme sections will no longer be able to satisfy future technical and business requirements, or no longer fully satisfy these requirements. The balance sheet items covering these programmes or programme parts were therefore written down by EUR 195.0 million in the interim financial statements for the 3<sup>rd</sup> quarter of 2015.

The property and casualty line of business is affected by the impairment. The carrying amounts of programme sections that are no longer being fully used or no longer being used at the present time were written down. The adjusted carrying amounts as of 30 September 2015 were tested for impairment using a value-in-use procedure with a discount rate of 6.91%.

The software items were included as corporate assets in the impairment testing for 31 December 2015. Additional detailed information is available on page 81.

The testing performed in the previous financial year identified EUR 50,000,000 in write-downs needed in the property and casualty line of business.

The change in the scope of consolidation is due to first-time consolidation of the company Baltikums.



<b>Development of other intangible assets</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<i>in EUR '000</i>		
Acquisition costs	211,597	200,588
Cumulative depreciation as of 31.12. of previous years	-172,753	-163,349
<b>Book value as of 31.12. of the previous year</b>	<b>38,844</b>	<b>37,239</b>
Exchange rate changes	-311	-131
<b>Book value as of 1.1.</b>	<b>38,533</b>	<b>37,108</b>
Reclassifications	-538	1,290
Additions	4,096	3,108
Disposals	-141	-172
Changes in scope of consolidation	0	294
Scheduled depreciation	-1,904	-2,784
Impairments	-200	0
<b>Book value as of 31.12.</b>	<b>39,846</b>	<b>38,844</b>
Cumulative depreciation as of 31.12.	175,723	172,753
<b>Acquisition costs</b>	<b>215,569</b>	<b>211,597</b>

Please see the “Accounting policies for specific items in the consolidated financial statements” section for the assumptions used in impairment testing.

The write-downs are for EUR 200,000 in impairment for the Donaris customer base.

## 2. LAND AND BUILDINGS

<b>Development</b>	<b>Self-used</b>	
	<b>31.12.2015</b>	<b>31.12.2014</b>
<i>in EUR '000</i>		
Acquisition costs	604,427	609,306
Cumulative depreciation as of 31.12. of previous years	-177,043	-163,069
<b>Book value as of 31.12. of the previous year</b>	<b>427,384</b>	<b>446,237</b>
Exchange rate changes	2,753	-4,615
<b>Book value as of 1.1.</b>	<b>430,137</b>	<b>441,622</b>
Reclassifications	-6,271	-9,587
Additions	14,800	12,540
Disposals	-1,097	-907
Changes in scope of consolidation	17,452	111
Appreciation	1,934	0
Scheduled depreciation	-16,120	-15,947
Impairments	-6,529	-448
<b>Book value as of 31.12.</b>	<b>434,306</b>	<b>427,384</b>
Cumulative depreciation as of 31.12.	193,550	177,043
<b>Acquisition costs</b>	<b>627,856</b>	<b>604,427</b>
<i>thereof land</i>	<i>44,767</i>	<i>40,413</i>

The changes in the scope of consolidation result from the first-time inclusion of Untere Donaulände 40 KG (EUR +11,602,000), Baltikums (EUR +2,981,000) and Vienibas Properties (EUR +2,869,000).

The impairment is primarily due to fair value lying below book value, as shown by appraisal reports.

Development	Investment property	
	31.12.2015	31.12.2014
in EUR '000		
Acquisition costs	1,982,302	3,097,134
Cumulative depreciation as of 31.12. of previous years	-558,467	-864,473
<b>Book value as of 31.12. of the previous year</b>	<b>1,423,835</b>	<b>2,232,661</b>
Exchange rate changes	291	-1,121
<b>Book value as of 1.1.</b>	<b>1,424,126</b>	<b>2,231,540</b>
Reclassifications	6,014	9,340
Additions	104,713	232,916
Disposals	-24,787	-14,334
Changes in scope of consolidation	23,419	-995,297
Appreciation	1,810	11,200
Scheduled depreciation	-43,486	-41,398
Impairments	-18,378	-10,132
<b>Book value as of 31.12.</b>	<b>1,473,431</b>	<b>1,423,835</b>
Cumulative depreciation as of 31.12.	607,636	558,467
<b>Acquisition costs</b>	<b>2,081,067</b>	<b>1,982,302</b>
<i>thereof land</i>	<i>359,733</i>	<i>355,626</i>
<i>rental income from investment property</i>	<i>121,902</i>	<i>105,730</i>
<i>operating expenses for rented investment property</i>	<i>35,630</i>	<i>31,654</i>
<i>operating expenses for vacant investment property</i>	<i>3,920</i>	<i>3,992</i>

The changes in the scope of consolidation result from the first-time inclusion of Anif Residenz KG (EUR +23,019,000) and Baltikums (EUR +400,000).

The impairments are primarily due to fair value being less than book value, as shown by appraisal reports.

### 3. SHARES IN AT EQUITY CONSOLIDATED COMPANIES

Development	31.12.2015	31.12.2014
in EUR '000		
<b>Book value as of 31.12. of the previous year</b>	<b>806,641</b>	<b>556,299</b>
Exchange rate changes	48	-48
<b>Book value as of 1.1.</b>	<b>806,689</b>	<b>556,251</b>
Additions	41,998	4,829
Disposals	-13,895	-4,869
Changes in scope of consolidation	-9,559	-4,165
Additions due to loss of control of previously fully consolidated companies	0	209,015
Share of changes in OCI	1,873	-3,438
Pro rata result for the period of at equity consolidated companies	80,312	69,512
Dividend payment	-20,526	-20,494
<b>Book value as of 31.12.</b>	<b>886,892</b>	<b>806,641</b>
<i>thereof property and casualty line of business</i>	<i>765,890</i>	<i>694,664</i>
<i>thereof life line of business</i>	<i>121,002</i>	<i>111,977</i>

All associated companies are measured at equity. The additions in financial year 2014 due to loss of control of previously fully consolidated companies resulted from the change of consolidation method used for the non-profit housing societies. For further information, please see the section titled “Non-profit housing societies” on page 100.

Shares in significant associated companies	Alpenländische Heimstätte GmbH 2015	Beteiligungs- und Wohnungs- anlagen GmbH, Linz 2015	Erste Heimstätte GmbH 2015	Gemeinnützige Industrie- Wohnungsaktien- gesellschaft 2015	Neue Heimat Oberösterreich GmbH 2015	S IMMO AG 2015	Sozialbau AG 2015
in EUR '000							
<b>Group interest in %</b>	<b>87.32%</b>	<b>25.00%</b>	<b>82.60%</b>	<b>42.62%</b>	<b>95.80%</b>	<b>10.25%</b>	<b>46.24%</b>
Income	45,478	0	69,718	53,145	54,065	193,078	52,793
Expenses	-20,518	-186	-32,790	-25,245	-28,836	-105,863	-35,012
Financial result	-13,131	10,904	-21,376	-17,643	-10,563	-20,414	-8,057
Taxes	-1	2,665	-8	0	-12	-26,946	0
Profit of the period	11,828	13,383	15,544	10,257	14,654	39,855	9,724
Parent company minority interests	0	0	0	0	0	-2,483	0
Profit for the year less minority interests	11,828	13,383	15,544	10,257	14,654	37,372	9,724
attributable to non-controlling interests	1,431	13	1,947	1,298	1,824	2,021	1,240
attributable to shareholders of investee	10,397	13,370	13,597	8,959	12,830	37,834	8,484
<b>Share of result</b>	<b>10,566</b>	<b>3,346</b>	<b>12,733</b>	<b>4,329</b>	<b>14,136</b>	<b>3,827</b>	<b>4,295</b>
Fixed assets	671,632	340,336	777,025	521,806	458,296	1,859,814	471,788
Current assets (incl. other assets)	31,965	12,266	31,517	14,309	30,855	74,988	46,643
Liabilities	-558,411	-273,019	-584,440	-314,798	-352,364	-1,366,526	-275,673
Net assets	145,186	79,583	224,102	221,317	136,787	568,276	242,758
attributable to non-controlling interests	18,675	80	28,913	28,588	17,616	28,812	31,372
attributable to shareholders of investee	126,511	79,503	195,189	192,729	119,171	539,464	211,386
<b>Share of net assets</b>	<b>126,775</b>	<b>19,896</b>	<b>185,097</b>	<b>94,316</b>	<b>131,046</b>	<b>58,460</b>	<b>112,259</b>
Elimination of intercompany capital increases	-14,640	0	-36,265	-1,206	-7,873	0	-44,401
<b>Book value of interest</b>	<b>112,135</b>	<b>19,896</b>	<b>148,832</b>	<b>93,110</b>	<b>123,173</b>	<b>58,460</b>	<b>67,858</b>

The listed market price of S IMMO AG is EUR 58,265,000. The indicated book value of EUR 58,460,000 is higher than the listed market price. The book value does not have to be written down, however, since the fair value per share calculated using EPRA-NAV is higher than the book value.

S IMMO AG, Beteiligungs- und Immobilien GmbH and Beteiligungs- und Wohnungsanlagen GmbH were included in the consolidated financial statements with a different balance sheet date (30 September).

Book value of interest	Alpenländische Heimstätte GmbH	Beteiligungs- und Wohnungs- anlagen GmbH, Linz	Erste Heimstätte GmbH	Gemeinnützige Industrie- Wohnungsaktien- gesellschaft	Neue Heimat Oberösterreich GmbH	S IMMO AG	Sozialbau AG
	2015	2015	2015	2015	2015	2015	2015
in EUR '000							
<b>Book value as of 31.12. of the previous year</b>	<b>109,080</b>	<b>17,652</b>	<b>132,183</b>	<b>85,273</b>	<b>113,287</b>	<b>54,696</b>	<b>42,238</b>
<b>Book value as of 1.1.</b>	<b>109,080</b>	<b>17,652</b>	<b>132,183</b>	<b>85,273</b>	<b>113,287</b>	<b>54,696</b>	<b>42,238</b>
Additions	0	0	6,591	3,823	0	33	23,166
Disposals	-7,970	0	0	0	-4,284	-1,641	0
Share of changes in OCI	468	0	-23	331	336	1,545	196
Pro rata result for the period of at equity consolidated companies	10,566	3,346	12,733	4,329	14,136	3,827	4,295
Dividend payment	-9	-1,102	-2,652	-646	-302	0	-2,037
<b>Book value as of 31.12.</b>	<b>112,135</b>	<b>19,896</b>	<b>148,832</b>	<b>93,110</b>	<b>123,173</b>	<b>58,460</b>	<b>67,858</b>

Development for immaterial joint ventures and associated companies	31.12.2015	31.12.2014
in EUR '000		
<b>Book value as of 31.12. of the previous year</b>	<b>252,232</b>	<b>241,126</b>
Exchange rate changes	48	-48
<b>Book value as of 1.1.</b>	<b>252,280</b>	<b>241,078</b>
Additions	8,385	4,363
Disposals	0	-775
Changes in scope of consolidation	-9,559	-4,165
Share of changes in OCI	-980	1,435
Pro rata result for the period of at equity consolidated companies	27,080	24,899
Dividend payment	-13,778	-14,603
<b>Book value as of 31.12.</b>	<b>263,428</b>	<b>252,232</b>

Materiality of associated companies is generally determined based on the amount of the at equity book value.

Although Vienna Insurance Group only holds slightly more than 10% of the shares of S IMMO AG, the Group has a significant influence over the company because the Group appoints the chairman of the Supervisory Board and one other Supervisory Board member. Vienna Insurance Group is also the largest shareholder of S IMMO AG. In the case of the non-profit housing societies, control is exercised on the basis of contracts by Wiener Städtische Versicherungsverein, which also directly holds an interest of 12.93% in these companies.

#### 4. PARTICIPATIONS – DETAILS

Participations were held in the following companies as of 31 December 2015:

##### Affiliated companies and participations of VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe

Company	Country of domicile	Equity interest 2015 (%) <sup>1</sup>	Equity interest 2014 (%) <sup>1</sup>	Capital (EUR '000) <sup>2</sup> 2015	Capital (EUR '000) <sup>2</sup> 2014
<b>Fully consolidated companies</b>					
"BULSTRAD LIFE VIENNA INSURANCE GROUP" JOINT STOCK COMPANY, Sofia	Bulgaria	100.00	95.53	7,844	4,950
"Baltikums Vienna Insurance Group" AAS, Riga	Latvia	100.00		5,848	
"Grüner Baum" Errichtungs- und Verwaltungsges.m.b.H., Vienna	Austria	100.00	100.00	38,822	38,828
"POLISA-ŻYCIE" Towarzystwo Ubezpieczeń S.A. Vienna Insurance Group, Warsaw	Poland	99.43	98.57	12,926	11,827
"WIENER RE" akcionarsko društvo za reosiguranje, Belgrade	Serbia	100.00	100.00	7,026	6,592
Anděl Investment Praha s.r.o., Prague	Czech Republic	100.00	100.00	25,630	24,661
Anif-Residenz GmbH & Co KG, Anif	Austria	100.00		14,548	
Arithmetica Versicherungs- und Finanzmathematische Beratungs-Gesellschaft m.b.H., Vienna	Austria	100.00	100.00	-411	380
Asigurarea Românească - ASIROM Vienna Insurance Group S.A., Bukarest	Romania	99.57	99.44	59,565	40,648
BCR Asigurări de Viață Vienna Insurance Group S.A., Bukarest	Romania	93.98	93.98	30,005	25,436
Blizzard Real Sp. z o.o., Warsaw	Poland	100.00	100.00	4,252	6,789
BML Versicherungsmakler GmbH, Vienna	Austria	100.00	100.00	802,855	805,258
Bulgarski Imoti Asistans EOOD, Sofia	Bulgaria	100.00	100.00	-324	-309
Business Insurance Application Consulting GmbH, Vienna	Austria	100.00	100.00	-9,017	2,819
Businesspark Brunn Entwicklungs GmbH, Vienna	Austria	100.00	100.00	22,138	10,765
CAL ICAL "Globus", Kiev	Ukraine	99.60	80.00	3,022	3,803
CAPITOL, akciová spoločnosť, Bratislava	Slovakia	100.00	100.00	301	241
CENTER Hotelbetriebs GmbH, Vienna	Austria	80.00	80.00	-568	-592
Central Point Insurance IT-Solutions GmbH, Vienna	Austria	100.00	100.00	-65,554	83,630
Česká podnikatelská pojišťovna, a.s., Vienna Insurance Group, Prague	Czech Republic	100.00	100.00	91,614	90,786
Compania de Asigurari "DONARIS VIENNA INSURANCE GROUP" Societate pe Actiuni, Chisinau	Moldova	99.99	99.98	2,914	2,284
COMPENSA Holding GmbH, Wiesbaden	Germany	100.00	100.00	59,968	21,403
Compensa Life Vienna Insurance Group SE, Tallinn	Estonia	100.00	100.00	22,899	17,065
Compensa Towarzystwo Ubezpieczeń Na Życie S.A. Vienna Insurance Group, Warsaw	Poland	100.00	100.00	50,461	50,605
Compensa Towarzystwo Ubezpieczeń S.A. Vienna Insurance Group, Warsaw	Poland	99.94	99.92	90,886	87,124
Compensa Towarzystwo Ubezpieczeń S.A. Vienna Insurance Group, Vilnius	Lithuania	100.00		22,696	
DBLV Immobesitz GmbH & Co KG, Vienna	Austria	100.00	100.00	1,688	1,683
DBLV Immobesitz GmbH, Vienna	Austria	100.00	100.00	21	19
DBR-Liegenschaften GmbH & Co KG, Stuttgart	Germany	100.00	100.00	15,765	13,991
DBR-Liegenschaften Verwaltungs GmbH, Stuttgart	Germany	100.00	100.00	22	22
Deutschmeisterplatz 2 Objektverwaltung GmbH, Vienna	Austria	100.00	100.00	3,075	3,111
Donau Brokerline Versicherungs-Service GmbH, Vienna	Austria	100.00	100.00	90,828	90,555
DONAU Versicherung AG Vienna Insurance Group, Vienna	Austria	99.24	99.24	81,873	92,782
DVIB GmbH, Vienna	Austria	100.00	100.00	90,515	90,388
ELVP Beteiligungen GmbH, Vienna	Austria	100.00	100.00	25,121	25,182

Company	Country of domicile	Equity interest 2015 (%) <sup>1</sup>	Equity interest 2014 (%) <sup>1</sup>	Capital (EUR '000) <sup>2</sup> 2015	Capital (EUR '000) <sup>2</sup> 2014
Erste osiguranje Vienna Insurance Group d.d., Zagreb	Croatia	95.00	95.00	11,768	12,130
ERSTE Vienna Insurance Group Biztosító Zrt., Budapest	Hungary	95.00	95.00	5,799	7,046
Gesundheitspark Wien-Oberlaa Gesellschaft m.b.H., Vienna	Austria	100.00	100.00	28,261	27,618
GPIH B.V., Amsterdam	Netherlands	91.11	91.11	6,787	9,020
INSURANCE JOINT-STOCK COMPANY "BULSTRAD VIENNA INSURANCE GROUP", Sofia	Bulgaria	99.38	99.21	30,954	36,046
International Insurance Company "IRAO" LTD, Tiflis	Georgia	100.00	100.00	2,921	2,370
InterRisk Lebensversicherungs-AG Vienna Insurance Group, Wiesbaden	Germany	100.00	100.00	23,518	23,518
InterRisk Towarzystwo Ubezpieczeń S.A. Vienna Insurance Group, Warsaw	Poland	99.98	99.98	95,165	105,623
InterRisk Versicherungs-AG Vienna Insurance Group, Wiesbaden	Germany	100.00	100.00	44,300	44,300
INTERSIG VIENNA INSURANCE GROUP Sh.A., Tirana	Albania	89.98	89.98	3,034	2,545
Joint Stock Company for Insurance and Reinsurance Makedonija Skopje - Vienna Insurance Group, Skopje	Macedonia	94.25	94.25	24,482	21,227
Joint Stock Company Insurance Company GPI Holding, Tiflis	Georgia	90.00	90.00	11,395	14,982
Joint Stock Insurance Company WINNER-Vienna Insurance Group, Skopje	Macedonia	100.00	100.00	5,231	4,699
Kaiserstraße 113 GmbH, Wien	Austria	100.00	100.00	2,323	2,306
KÁLVIN TOWER Immobilienentwicklungs- und Investitionsgesellschaft m.b.H., Budapest	Hungary	100.00	100.00	2,005	1,919
Kapitol pojišťovací a finanční poradenství, a.s., Brunn	Czech Republic	100.00	100.00	2,971	3,788
KOMUNÁLNA poisťovňa, a.s. Vienna Insurance Group, Bratislava	Slovakia	100.00	100.00	53,199	51,459
KOOPERATIVA poisťovňa, a.s. Vienna Insurance Group, Bratislava	Slovakia	100.00	100.00	301,004	307,342
Kooperativa pojišťovna, a.s., Vienna Insurance Group, Prague	Czech Republic	98.39	98.39	496,852	497,396
LVP Holding GmbH, Vienna	Austria	100.00	100.00	552,017	567,394
MAP Bürodienstleistung Gesellschaft m.b.H., Vienna	Austria	100.00	100.00	102,004	80,479
MH 54 Immobilienanlage GmbH, Vienna	Austria	100.00	100.00	26,391	26,357
Neue Heimat Oberösterreich Holding GmbH, Vienna	Austria	87.07	90.00	82,800	63,600
OMNIASIG VIENNA INSURANCE GROUP S.A., Bukarest	Romania	99.49	99.47	147,137	140,075
Palais Hansen Immobilienentwicklung GmbH, Vienna	Austria	56.55	56.55	27,269	40,371
Passat Real Sp. z o.o., Warsaw	Poland	100.00	100.00	836	1,371
Pension Insurance Company Doverie AD, Sofia	Bulgaria	92.58	92.58	19,628	18,470
PFG Holding GmbH, Vienna	Austria	89.23	89.23	121,480	120,045
PFG Liegenschaftsbewirtschaftungs GmbH & Co KG, Vienna	Austria	92.88	92.88	32,965	40,844
Poisťovňa Slovenskej sporiteľne, a.s. Vienna Insurance Group, Bratislava	Slovakia	95.00	95.00	44,305	41,031
Pojišťovna České spořitelny, a.s., Vienna Insurance Group, Pardubice	Czech Republic	95.00	95.00	134,009	127,774
Private Joint-Stock Company "Insurance company" Ukrainian insurance group", Kiev	Ukraine	100.00	100.00	7,553	7,126
Private Joint-Stock Company "JUPITER LIFE INSURANCE VIENNA INSURANCE GROUP", Kiev	Ukraine	97.80	97.80	1,803	2,321
PRIVATE JOINT-STOCK COMPANY "UKRAINIAN INSURANCE COMPANY "KNIAZHA VIENNA INSURANCE GROUP", Kiev	Ukraine	99.99	99.99	5,439	5,961
PROGRESS Beteiligungsges.m.b.H., Vienna	Austria	60.00	60.00	16,760	16,474
Projektbau GesmbH, Vienna	Austria	100.00	100.00	18,522	19,944
Projektbau Holding GmbH, Vienna	Austria	90.00	90.00	18,493	21,325

Company	Country of domicile	Equity interest 2015 (%) <sup>1</sup>	Equity interest 2014 (%) <sup>1</sup>	Capital (EUR '000) <sup>2</sup> 2015	Capital (EUR '000) <sup>2</sup> 2014
Rathstraße 8 Liegenschaftsverwertungs GmbH, Vienna	Austria	100.00	100.00	1,079	1,033
Ray Sigorta A.Ş., Istanbul	Turkey	94.96	94.96	29,597	40,583
Schulring 21 Bürohaus Errichtungs- und Vermietungs GmbH & Co KG, Vienna	Austria	100.00	100.00	8,525	8,496
Schulring 21 Bürohaus Errichtungs- und Vermietungs GmbH, Vienna	Austria	100.00	100.00	41	34
SECURIA majetkovosprávna a podielová s.r.o., Bratislava	Slovakia	100.00	100.00	7,687	9,782
Senioren Residenz Fultererpark Errichtungs- und Verwaltungs GmbH, Innsbruck	Austria	100.00	100.00	-5,543	-5,026
Senioren Residenz Veldidenapark Errichtungs- und Verwaltungs GmbH, Innsbruck	Austria	66.70	66.70	8,701	8,738
Sigma Interbalkanian Vienna Insurance Group Sh.a, Tirana	Albania	89.05	89.05	11,450	11,970
Skandia Życie Towarzystwo Ubezpieczeń S.A., Warsaw	Poland	100.00	100.00	34,152	34,143
Sparkassen Versicherung AG Vienna Insurance Group, Vienna	Austria	95.00	95.00	494,885	512,153
SVZ GmbH, Vienna	Austria	100.00	100.00	39,601	39,604
SVZI GmbH, Vienna	Austria	100.00	100.00	40,250	40,254
T 125 GmbH, Vienna	Austria	100.00	100.00	9,018	9,036
TBI BULGARIA EAD, Sofia	Bulgaria	100.00	100.00	41,037	41,628
TBIH Financial Services Group N.V., Amsterdam	Netherlands	100.00	100.00	236,532	287,260
UNION Vienna Insurance Group Biztosító Zrt., Budapest	Hungary	100.00	100.00	30,995	30,961
Untere Donaulände 40 GmbH & Co KG, Vienna	Austria	100.00	100.00	12,348	
V.I.G. ND a.s., Prague	Czech Republic	100.00	100.00	98,324	105,347
Vienibas Gatve Investments OÜ, Tallinn	Estonia	100.00		-19	
Vienibas Gatve Properties SIA, Riga	Latvia	100.00		1,484	
Vienna Life Vienna Insurance Group Biztosító Zártkörűen Működő Részvénytársaság, Budapest	Hungary	100.00	100.00	13,966	14,023
Vienna-Life Lebensversicherung AG Vienna Insurance Group, Benden	Liechtenstein	100.00	100.00	13,063	11,720
VIG FUND uzavřený investiční fond, a.s., Prague (Consolidated Financial Statements)	Czech Republic	100.00	100.00	128,370	130,722
VIG Properties Bulgaria AD, Sofia	Bulgaria	99.97	99.97	3,835	3,806
VIG RE zajišťovna, a.s., Prague	Czech Republic	100.00	100.00	134,785	133,653
VIG REAL ESTATE DOO, Belgrade	Serbia	100.00	100.00	8,986	9,621
VIG Real Estate GmbH, Vienna	Austria	100.00	100.00	103,822	103,826
VIG-CZ Real Estate GmbH, Vienna	Austria	100.00	100.00	103,678	103,682
VLTAVA majetkovosprávní a podílová spol.s.r.o., Prague	Czech Republic	100.00	100.00	4,800	4,924
WGPV Holding GmbH, Vienna	Austria	100.00	100.00	103,797	103,807
Wiener Osiguranje Vienna Insurance Group ad, Banja Luka	Bosnia-Herzegovina	100.00	100.00	6,718	6,907
Wiener osiguranje Vienna Insurance Group dioničko društvo za osiguranje, Zagreb	Croatia	99.47	99.47	71,044	72,102
WIENER STÄDTISCHE Beteiligungs GmbH, Vienna	Austria	100.00	100.00	835,946	838,247
WIENER STÄDTISCHE Finanzierungsdienstleistungs GmbH, Vienna	Austria	100.00	100.00	827,896	830,552
WIENER STÄDTISCHE OSIGURANJE akcionarsko drustvo za osiguranje, Belgrade	Serbia	100.00	100.00	27,853	14,521
WIENER STÄDTISCHE VERSICHERUNG AG Vienna Insurance Group, Vienna	Austria	99.90	99.90	934,376	950,567
WIENER VEREIN BESTATTUNGS- UND VERSICHERUNGSSERVICE-GESELLSCHAFT M.B.H., Vienna	Austria	100.00	100.00	1,563	1,528
WILA GmbH, Vienna	Austria	100.00	100.00	2,155	1,716
WSBV Beteiligungsverwaltung GmbH & Co KG, Vienna	Austria	100.00	100.00	2,399	352
WSV Immoholding GmbH, Vienna	Austria	100.00	100.00	247,795	214,698



Company	Country of domicile	Equity interest 2015 (%) <sup>1</sup>	Equity interest 2014 (%) <sup>1</sup>	Capital (EUR '000) <sup>2</sup> 2015	Capital (EUR '000) <sup>2</sup> 2014
<b>At equity consolidated companies</b>					
"Schwarzatal" Gemeinnützige Wohnungs- und Siedlungsanlagen-GmbH, Vienna	Austria	55.00	55.00	123,508	117,628
AIS Servis, s.r.o., Brünn	Czech Republic	100.00	100.00	2,082	2,701
Alpenländische Heimstätte, gemeinnützige Wohnungsbau- und Siedlungsgesellschaft m.b.H., Innsbruck	Austria	94.84	94.00	142,850	112,501
Benefita, a.s., Prague	Czech Republic	100.00	100.00	472	407
Beteiligungs- und Immobilien GmbH, Linz	Austria	25.00	25.00	19,234	17,406
Beteiligungs- und Wohnungsanlagen GmbH, Linz	Austria	25.00	25.00	166,673	157,697
ČPP Servis, s.r.o., Prague	Czech Republic	100.00	100.00	56	38
CROWN-WSF spol. s.r.o., Prague	Czech Republic	30.00	30.00	8,306	9,639
Erste gemeinnützige Wohnungsgesellschaft Heimstätte Gesellschaft m.b.H., Vienna	Austria	99.77	99.77	245,662	232,529
Gemeinnützige Industrie-Wohnungsaktiengesellschaft, Leonding	Austria	55.00	55.00	246,295	232,907
Gemeinnützige Mürz-Ybbs Siedlungsanlagen-GmbH, Kapfenberg	Austria	55.00	55.00	110,018	102,568
Gewista-Werbegesellschaft m.b.H., Vienna	Austria	33.00	33.00	69,577	62,884
GLOBAL ASSISTANCE, a.s., Prague	Czech Republic	100.00	100.00	3,870	3,733
Global Expert, s.r.o., Pardubice	Czech Republic	100.00	100.00	398	359
HOTELY SRNÍ, a.s., Prague	Czech Republic	100.00	100.00	7,485	7,273
KIP, a.s., Prague	Czech Republic	100.00	100.00	8,884	8,554
NEUE HEIMAT Oberösterreich Gemeinnützige Wohnungs- und SiedlungsgesmbH, Linz	Austria	99.82	99.81	146,521	126,510
Neuland gemeinnützige Wohnbau-Gesellschaft m.b.H., Vienna	Austria	54.17	50.12	94,556	88,493
Österreichisches Verkehrsbüro Aktiengesellschaft, Vienna (Consolidated Financial Statements)	Austria	36.58	36.58	78,284	76,106
S - budovy, a.s., Prague	Czech Republic	100.00	100.00	2,839	2,756
S IMMO AG, Vienna (Consolidated Financial Statements)	Austria	10.25	10.22	594,470	558,294
Sanatorium Astoria, a.s., Karlsbad	Czech Republic	92.71	92.71	5,040	5,290
SOZIALBAU gemeinnützige Wohnungsaktiengesellschaft, Vienna	Austria	54.17	50.12	302,570	277,712
S-správa nemovitostí, a.s., Prague	Czech Republic	100.00	100.00	499	806
SURPMO, a.s., Prague	Czech Republic	100.00	100.00	88	105
TECH GATE VIENNA Wissenschafts- und Technologiepark GmbH, Vienna	Austria	60.00	60.00	31,035	31,861
Urbanbau Gemeinnützige Bau-, Wohnungs- und Stadterneuerungsgesellschaft m.b.H., Vienna	Austria	54.17	50.12	107,023	100,867
VBV - Betriebliche Altersvorsorge AG, Vienna (Konzernabschluss)	Austria	23.56	23.56	173,796	161,589
WNH Liegenschaftsbesitz GmbH, Vienna	Austria	100.00	100.00	4,066	4,055

Company	Country of domicile	Equity interest 2015 (%) <sup>1</sup>
<b>Non-consolidated companies</b>		
"Assistance Company Ukrainian Assistance Service" LLC, Kiev	Ukraine	100.00
"Compensa Services" SIA, Riga	Latvia	100.00
"DUNAJ – Finanse" - Sp. z o. o., Warsaw	Poland	50.00
"Medical Clinic DIYA" LLC, Kiev	Ukraine	100.00
AISMP Meditzinski Tsentar Bulstrad Zdrave EOOD, Sofia	Bulgaria	100.00

Company	Country of domicile	Equity interest 2015 (%) <sup>1</sup>
Akcionarsko društvo za životno osiguranje Wiener Städtische Podgorica a.d., Podgorica	Montenegro (Rep.)	100.00
Alpenlachs Soravia GmbH, Vienna	Austria	33.30
Amadi GmbH, Wiesbaden	Germany	100.00
Anif-Residenz GmbH, Anif	Austria	100.00
AQUILA Hausmanagement GmbH, Vienna	Austria	100.00
AREALIS Liegenschaftsmanagement GmbH Vienna	Austria	50.00
Autosig SRL, Bukarest	Romania	100.00
B&A Insurance Consulting s.r.o., Moravska Ostrava	Czech Republic	49.00
Benefia Ubezpieczenia Spolka z ograniczona odpowiedzialnoscia, Warsaw	Poland	100.00
Brunn N68 Sanierungs GmbH, Vienna	Austria	50.00
Bulstrad Trudova Meditina EOOD, Sofia	Bulgaria	100.00
Camelot Informatik und Consulting Gesellschaft m.b.H., Villach	Austria	99.48
CAPITOL BROKER DE PENSII PRIVATE S.R.L., Bukarest	Romania	100.00
CAPITOL INTERMEDIAR DE PRODUSE BANCARE S.R.L., Bukarest	Romania	100.00
CAPITOL INTERMEDIAR DE PRODUSE DE LEASING S.R.L., Bukarest	Romania	100.00
CAPITOL Sp. z o.o., Warschau	Poland	100.00
CARPLUS Versicherungsvermittlungsagentur GmbH, Vienna	Austria	100.00
CCA EDV für Versicherungswirtschaft GmbH, Vienna	Austria	24.28
Compensa Dystrybucja Sp. z o. o., Warschau	Poland	100.00
Compensa Life Distribution, UAB, Vilnius	Lithuania	100.00
DIRECT-LINE Direktvertriebs-GmbH, Vienna	Austria	100.00
DV Asset Management EAD, Sofia	Bulgaria	100.00
DV CONSULTING EOOD, Sofia	Bulgaria	100.00
DV Invest EAD, Sofia	Bulgaria	100.00
DVS Donau-Versicherung Vermittlungs- und Service-Gesellschaft m.b.H., Vienna	Austria	100.00
EBS Wohnungsgesellschaft mbH Linz, Linz	Austria	25.00
EBV-Leasing Gesellschaft m.b.H., Vienna	Austria	100.00
EGW Wohnbau gemeinnützige Ges.m.b.H., Wiener Neustadt	Austria	100.00
Erste Bank und Sparkassen Leasing GmbH, Vienna	Austria	49.00
ERSTE d.o.o. - za upravljanje obveznim i dobrovoljnim mirovinskim fondovima, Zagreb	Croatia	25.30
Erste S Biztositasi Alkusz Kft, Budapest	Hungary	100.00
European Insurance & Reinsurance Brokers Ltd., London	United Kingdom	85.00
EXPERTA Schadenregulierungs-Gesellschaft mbH, Vienna	Austria	100.00
Finanzpartner GmbH, Vienna	Austria	50.00
Foreign limited liability company "InterInvestUchastie", Minsk	Belarus	100.00
Gain Capital SA, SICAV-FIS Real Estate Car Parks I, Luxembourg	Luxembourg	40.01
GELUP GmbH, Vienna	Austria	33.33
GEO HOSPITALS LLC, Tiflis	Georgia	100.00
GGVier Projekt-GmbH, Wien	Austria	55.00
Glamas Beteiligungsverwaltungs GmbH & Co "Beta" KG, Vienna	Austria	23.33
Glamas Beteiligungsverwaltungs GmbH, Vienna	Austria	23.33
GLOBAL ASSISTANCE SERVICES s.r.o., Prague	Czech Republic	100.00
GLOBAL ASSISTANCE SLOVAKIA s.r.o., Bratislava	Slovakia	100.00
Global Services Bulgaria JSC, Sofia	Bulgaria	100.00
Henderson Global Investors Immobilien Austria GmbH, Vienna	Austria	35.00
HORIZONT Personal-, Team- und Organisationsentwicklung GmbH, Vienna	Austria	100.00
InterRisk Informatik GmbH, Wiesbaden	Germany	100.00
Jahorina auto d.o.o., Brcko	Bosnia-Herzegovina	100.00
Jahorina Konseko Progres a.d., Pale	Bosnia-Herzegovina	28.00

Company	Country of domicile	Equity interest 2015 (%) <sup>1</sup>
Joint Stock Company "Curatio", Tiflis	Georgia	100.00
Joint Stock Insurance Company WINNER LIFE - Vienna Insurance Group, Skopje	Macedonia	100.00
KUPALA Belarusian-Austrian Closed Joint Stock Insurance Company, Minsk	Belarus	98.26
KWC Campus Errichtungsgesellschaft m.b.H., Klagenfurt	Austria	50.00
Lead Equities II Auslandsbeteiligungs AG, Vienna	Austria	21.59
Lead Equities II.Private Equity Mittelstandsfinanzierungs AG, Vienna	Austria	21.59
LiSciV Muthgasse GmbH & Co KG, Vienna	Austria	23.33
MC EINS Investment GmbH, Vienna	Austria	50.00
Money & More Pénzügyi Tanácsadó Zártkörűen Működő Részvénytársaság, Budapest	Hungary	100.00
People's Pharmacy LLC, Tiflis	Georgia	50.00
PFG Liegenschaftsbewirtschaftungs GmbH, Vienna	Austria	83.57
Privat Joint-stock company "OWN SERVICE", Kiev	Ukraine	100.00
Renaissance Hotel Realbesitz GmbH, Vienna	Austria	40.00
RISK CONSULT Sicherheits- und Risiko- Managementberatung Gesellschaft m.b.H., Vienna	Austria	51.00
S.C. CLUB A.RO S.R.L., Bukarest	Romania	100.00
S.O.S.- EXPERT d.o.o. za poslovanje nekretninama, Zagreb	Croatia	100.00
Senioren Residenzen gemeinnützige Betriebsgesellschaft mbH, Vienna	Austria	100.00
Slovexperta, s.r.o., Žilina	Slovakia	100.00
Soleta Beteiligungsverwaltungs GmbH, Vienna	Austria	23.33
Soravia Food Market GmbH, Vienna	Austria	33.30
Sparkassen-Versicherungsservice Gesellschaft m.b.H., Vienna	Austria	100.00
Spoldzielnia Usługowa VIG EKSPERT W WARSZAWIE, Warsaw	Poland	100.00
Spoldzielnia Vienna Insurance Group IT Polska, Warsaw	Poland	100.00
SVZ ImmoHolding GmbH & Co KG, Vienna	Austria	100.00
SVZ ImmoHolding GmbH, Vienna	Austria	100.00
TBI Info EOOD, Sofia	Bulgaria	100.00
Thermenland Congress Center Loipersdorf GmbH & Co KG, Loipersdorf	Austria	32.26
TOGETHER Internet Services GmbH, Vienna	Austria	24.99
UAB "Compensa Services", Vilnius	Lithuania	100.00
UNION-Informatikai Szolgáltató Kft., Budapest	Hungary	100.00
Untere Donaulände 40 GmbH, Vienna	Austria	100.00
Versicherungsbüro Dr. Ignaz Fiala Gesellschaft m.b.H., Vienna	Austria	33.33
Vienna Insurance Group Polska Spółka z ograniczoną odpowiedzialnością, Warsaw	Poland	100.00
Vienna International Underwriters GmbH, Vienna	Austria	100.00
VIG Asset Management investiční společnost, a.s., Prague	Czech Republic	100.00
VIG AM Services GmbH, Vienna	Austria	100.00
VIG Management Service SRL, Bukarest	Romania	100.00
VIG Services Bulgaria EOOD, Sofia	Bulgaria	100.00
VIG Services Shqiperi Sh.p.K., Tirana	Albania	100.00
VIG Services Ukraine, LLC, Kiev	Ukraine	100.00
VILE BAREDINE d.o.o., Zagreb	Croatia	30.00
VÖB Direkt Versicherungsagentur GmbH, Graz	Austria	50.00
VVTH GmbH, Vienna	Austria	33.33
WAG Wohnungsanlagen Gesellschaft m.b.H., Linz	Austria	25.00
Wien 3420 Aspern Development AG, Vienna	Austria	33.33
Wiener Städtische Donau Leasing GmbH, Vienna	Austria	100.00
WSBV Beteiligungsverwaltung GmbH, Vienna	Austria	100.00
WSV Beta ImmoHolding GmbH, Vienna	Austria	100.00
WSV Vermögensverwaltung GmbH, Vienna	Austria	100.00

<sup>1</sup> The share in equity equals the share in voting rights before non-controlling interests.

<sup>2</sup> The capital value shown corresponds to the latest local annual financial statements available.

An internal Group materiality guideline is used to determine the scope of consolidation. The guideline includes quantitative thresholds and qualitative criteria that take into account the provisions of IFRS 10. A distinction is made between insurance companies and other companies based on the object of the company. The materiality threshold is calculated annually based on pre-defined criteria and compared to relevant financial data for the company participations. Companies that exceed the pre-defined thresholds and satisfy the qualitative criteria are included in the scope of consolidation. After examining the individual company participations, an additional check is made to ensure that the non-consolidated participations are immaterial when considered as a whole.

Additional information on changes in the scope of consolidation is provided in the “Scope and methods of consolidation” section on page 96.

The information required under § 265(2) no. 4 of the Austrian Corporation Code (UGB) is provided in the overview of participations in the separate financial statements.

## 5. LOANS AND OTHER INVESTMENTS

<b>Loans and other investments</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
Loans	1,335,993	1,396,296
Reclassified loans	439,980	490,221
Bonds classified as loans	1,104,361	1,220,336
<b>Subtotal</b>	<b>2,880,334</b>	<b>3,106,853</b>
Other investments	917,882	948,224
<b>Total</b>	<b>3,798,216</b>	<b>4,055,077</b>

The item "Other capital assets" essentially consists of bank deposits in the amount of EUR 811,451,000 (EUR 840,684,000) and funds deposited in connection with reinsurance in the amount of EUR 98,017,000 (EUR 99,039,000).

<b>Development of loans total</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
Acquisition costs	3,218,563	3,438,946
Cumulative depreciation as of 31.12. of previous years	-111,710	-119,653
<b>Book value as of 31.12. of the previous year</b>	<b>3,106,853</b>	<b>3,319,293</b>
Exchange rate changes	-74	-1,325
<b>Book value as of 1.1.</b>	<b>3,106,779</b>	<b>3,317,968</b>
Reclassifications	0	-1,827
Additions	205,638	258,856
Disposals	-420,457	-405,634
Changes in scope of consolidation	0	-9,067
Appreciation	5	3,916
Impairments	-11,631	-57,359
<b>Book value as of 31.12.</b>	<b>2,880,334</b>	<b>3,106,853</b>
Cumulative depreciation as of 31.12.	95,025	111,710
<b>Acquisition costs</b>	<b>2,975,359</b>	<b>3,218,563</b>

The impairment amount was determined using financial forecasts.

The impairment reversal was due to receipt of a payment for other loans that had been written down in prior periods.

<b>Composition of loans</b>	<b>Amortised cost</b>	
	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
Loans to non-consolidated affiliated companies	80,710	86,216
Loans to participations	16,701	18,305
Mortgage loan	468,785	563,314
Policy loans and prepayments	30,427	33,065
Other loans	739,370	695,396
to public authorities	173,004	154,794
to financial institutions	95,000	165,000
to other commercial debtors	323,003	334,615
to private persons	1,303	1,739
other	147,060	39,248
<b>Total</b>	<b>1,335,993</b>	<b>1,396,296</b>

## Composition of reclassified loans

	Amortised cost	
	31.12.2015	31.12.2014
in EUR '000		
Other loans		
to financial institutions	278,089	358,805
to other commercial debtors	37,213	36,912
other	124,678	94,504
<b>Total</b>	<b>439,980</b>	<b>490,221</b>

## Composition of bonds classified as loans

	Amortised cost	
	31.12.2015	31.12.2014
in EUR '000		
Bonds classified as loans		
to public authorities	123,205	132,270
to financial institutions	936,312	1,043,328
to other commercial debtors	44,844	44,738
<b>Total</b>	<b>1,104,361</b>	<b>1,220,336</b>

## Maturity structure of loans

	Amortised cost	
	31.12.2015	31.12.2014
in EUR '000		
up to one year	46,439	38,877
more than one year up to five years	286,896	327,279
more than five years up to ten years	398,244	474,167
more than ten years	604,414	555,973
<b>Total</b>	<b>1,335,993</b>	<b>1,396,296</b>

## Maturity structure of reclassified loans

	Amortised cost	
	31.12.2015	31.12.2014
in EUR '000		
up to one year	46,242	29,738
more than one year up to five years	161,653	216,072
more than five years up to ten years	107,805	116,993
more than ten years	124,280	127,418
<b>Total</b>	<b>439,980</b>	<b>490,221</b>

## Maturity structure of bonds classified as loans

	Amortised cost	
	31.12.2015	31.12.2014
in EUR '000		
up to one year	60,119	69,338
more than one year up to five years	216,168	231,144
more than five years up to ten years	422,939	353,374
more than ten years	405,135	566,480
<b>Total</b>	<b>1,104,361</b>	<b>1,220,336</b>

Overdue loans represent less than 5% of the amount shown as maturing in up to one year.

Impairments of loans and of bonds classified as loans	Gross book value 31.12.2015	Impairment 31.12.2015	Net book value 31.12.2015
in EUR '000			
Non-impaired loans	2,423,893	0	2,423,893
Impaired loans	110,953	94,492	16,461
<b>Total</b>	<b>2,534,846</b>	<b>94,492</b>	<b>2,440,354</b>

Impairments of loans and of bonds classified as loans	Gross book value 31.12.2014	Impairment 31.12.2014	Net book value 31.12.2014
in EUR '000			
Non-impaired loans	2,600,045	0	2,600,045
Impaired loans	128,296	111,709	16,587
<b>Total</b>	<b>2,728,341</b>	<b>111,709</b>	<b>2,616,632</b>

Impairments of reclassified loans	Gross book value 31.12.2015	Impairment 31.12.2015	Net book value 31.12.2015
in EUR '000			
Non-impaired reclassified loans	378,377	0	378,377
Impaired reclassified loans	62,136	533	61,603
<b>Total</b>	<b>440,513</b>	<b>533</b>	<b>439,980</b>

Impairments of reclassified loans	Gross book value 31.12.2014	Impairment 31.12.2014	Net book value 31.12.2014
in EUR '000			
Non-impaired reclassified loans	490,222	0	490,222
<b>Total</b>	<b>490,222</b>	<b>0</b>	<b>490,222</b>

Financial instruments in the “Financial instruments available for sale” category that were reclassified as loans in 2008 had a fair value of EUR 1,037,036,000 as of the reclassification date.

## 6. OTHER SECURITIES

Development	Held to maturity total		Available for sale		Trading assets		Recognised at fair value through profit and loss	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014
in EUR '000								
Acquisition costs	3,059,251	3,033,331						
Cumulative depreciation as of 31.12. of previous years	-13,316	-14,622						
<b>Book value as of 31.12. of the previous year</b>	<b>3,045,935</b>	<b>3,018,709</b>	<b>20,134,501</b>	<b>17,681,384</b>	<b>194,883</b>	<b>282,564</b>	<b>271,287</b>	<b>343,419</b>
Exchange rate changes	54,826	-29,067	26,852	-7,184	-2,831	-6,309	2,193	1,020
<b>Book value as of 1.1.</b>	<b>3,100,761</b>	<b>2,989,642</b>	<b>20,161,353</b>	<b>17,674,200</b>	<b>192,052</b>	<b>276,255</b>	<b>273,480</b>	<b>344,439</b>
Reclassifications	-5	14	-5,311	790	2,912	10,984	897	1,328
Additions	272,247	217,116	5,002,212	4,526,516	123,743	468,213	88,424	100,329
Disposals/repayments	-306,317	-163,198	-4,110,530	-3,655,761	-143,311	-589,259	-147,794	-174,119
Change in scope of consolidation	0	2,951	-12,420	17,710	0	0	15,276	-10,955
Changes in value recognised in profit and loss	-249	0	2,240	16,477	-3,986	28,690	-909	10,265
Changes recognised directly in equity	0	0	-369,618	1,603,121	0	0	0	0
Impairments	-322	-590	-18,445	-48,552	0	0	0	0
<b>Book value as of 31.12.</b>	<b>3,066,115</b>	<b>3,045,935</b>	<b>20,649,481</b>	<b>20,134,501</b>	<b>171,410</b>	<b>194,883</b>	<b>229,374</b>	<b>271,287</b>
Cumulative appreciation/depreciation as of 31.12.	14,116	13,316						
<b>Acquisition costs</b>	<b>3,080,231</b>	<b>3,059,251</b>						

The reclassifications shown for the held for trading and recognised at fair value through profit and loss categories are reclassifications from and to investments for unit-linked and index-linked life insurance.

Composition	Amortised cost		Fair value	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
Financial instruments held to maturity				
in EUR '000				
Government bonds	1,905,774	1,855,819	2,306,539	2,245,686
Covered bonds	255,452	201,640	311,657	258,770
Corporate bonds	66,480	58,443	73,485	66,468
Bonds from banks	28,896	29,262	29,970	30,639
Subordinated bonds	80	158	82	159
<b>Total</b>	<b>2,256,682</b>	<b>2,145,322</b>	<b>2,721,733</b>	<b>2,601,722</b>

Composition	Amortised cost		Fair value	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014
Financial instruments reclassified as held to maturity				
in EUR '000				
Government bonds	749,270	791,271	933,132	973,650
Covered bonds	46,784	96,266	49,037	100,865
Bonds from banks	13,379	13,076	16,183	16,433
<b>Total</b>	<b>809,433</b>	<b>900,613</b>	<b>998,352</b>	<b>1,090,948</b>



<b>Maturity structure</b>	<b>Amortised cost</b>		<b>Fair value</b>	
<b>Financial instruments held to maturity</b>	<b>31.12.2015</b>	<b>31.12.2014</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000				
up to one year	109,012	190,351	110,124	194,462
more than one year up to five years	635,619	585,953	708,406	645,271
more than five years up to ten years	851,342	743,105	1,047,826	935,110
more than ten years	660,709	625,913	855,377	826,879
<b>Total</b>	<b>2,256,682</b>	<b>2,145,322</b>	<b>2,721,733</b>	<b>2,601,722</b>

<b>Maturity structure</b>	<b>Amortised cost</b>		<b>Fair value</b>	
<b>Financial instruments reclassified as held to maturity</b>	<b>31.12.2015</b>	<b>31.12.2014</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000				
up to one year	74,167	107,872	74,408	109,497
more than one year up to five years	450,491	271,365	518,319	297,639
more than five years up to ten years	157,173	395,285	200,450	493,372
more than ten years	127,602	126,091	205,175	190,440
<b>Total</b>	<b>809,433</b>	<b>900,613</b>	<b>998,352</b>	<b>1,090,948</b>

<b>Rating categories - Standard &amp; Poor's</b>	<b>Amortised cost</b>	
<b>Financial instruments held to maturity (incl. Reclassified)</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
AAA	71,941	77,903
AA	2,135,836	2,073,163
A	592,096	618,259
BBB	67,500	49,600
BB and lower	171,347	199,599
No rating	27,395	27,411
<b>Total</b>	<b>3,066,115</b>	<b>3,045,935</b>

Financial instruments in the “Financial instruments held to maturity” category that were reclassified as financial instruments available for sale in 2008 had a fair value of EUR 1,393,784,000 as of the reclassification date. Vienna Insurance Group made use of the provisions on “reclassification of financial assets” in IAS 39.50 et seqq. due to financial market developments in the second half of 2008. Since the required information is not available and the cost to obtain the information would be excessively high, it would not be possible to determine the book values if reclassification had not been performed.

Composition Financial instruments available for sale	Fair value	
	31.12.2015	31.12.2014
in EUR '000		
<b>Bonds</b>	<b>18,179,916</b>	<b>18,011,109</b>
Government bonds	9,262,255	9,204,436
Covered bonds	1,481,839	1,562,112
Corporate bonds	3,350,611	2,947,594
Bonds from banks	3,274,261	3,407,781
Subordinated bonds	810,950	889,186
<b>Shares and other participations*</b>	<b>663,506</b>	<b>716,772</b>
<b>Investment funds</b>	<b>1,806,059</b>	<b>1,406,620</b>
Equity funds	776,989	423,809
Pension funds	793,246	518,881
Alternative funds	2,213	278
Real estate funds	88,932	112,652
Balanced funds	144,679	351,000
<b>Total</b>	<b>20,649,481</b>	<b>20,134,501</b>

\* Includes shares in non-consolidated subsidiaries and other participations of EUR 140.096.000 (EUR 154.363.000).

Unrealised gains and losses on Financial instruments available for sale	Fair value		Not realised		Not realised	
	31.12.2015	31.12.2014	gains	losses	gains	losses
in EUR '000			31.12.2015	31.12.2015	31.12.2014	31.12.2014
Bonds	18,179,916	18,011,109	2,189,477	-127,331	2,607,621	-88,407
Shares and other participations	663,506	716,772	138,200	-13,302	126,710	-14,036
Investment funds	1,806,059	1,406,620	71,688	-75,153	65,171	-39,294
<b>Total</b>	<b>20,649,481</b>	<b>20,134,501</b>	<b>2,399,365</b>	<b>-215,786</b>	<b>2,799,502</b>	<b>-141,737</b>

In the case of financial instruments available for sale, the balance sheet value corresponds to the fair value. Unrealised gains and losses represent the difference between amortised cost and fair value.

Impairment – available for sale*	Gross book value 31.12.2015	Impairment 31.12.2015	Net book value 31.12.2015
in EUR '000			
Bonds	4,246	2,250	1,996
Shares	13,411	3,472	9,939
Investment funds	38,352	5,716	32,636
<b>Total</b>	<b>56,009</b>	<b>11,438</b>	<b>44,571</b>

\* Not including impairment of shares in affiliated companies and other participations

Impairment – available for sale*	Gross book value 31.12.2014	Impairment 31.12.2014	Net book value 31.12.2014
in EUR '000			
Bonds	62,289	35,702	26,587
Shares	39,144	8,467	30,677
Investment funds	54,063	2,611	51,452
<b>Total</b>	<b>155,496</b>	<b>46,780</b>	<b>108,716</b>

\* Not including impairment of shares in affiliated companies and other participations

<b>Maturity structure</b>	<b>Fair value</b>	
<b>Financial instruments available for sale</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
no maturity	2,120,721	1,774,321
up to one year	894,477	693,219
more than one year up to five years	4,234,736	4,074,809
more than five years up to ten years	7,832,016	6,937,750
more than ten years	5,567,531	6,654,402
<b>Total</b>	<b>20,649,481</b>	<b>20,134,501</b>

<b>Rating categories</b>	<b>Fair value</b>	
<b>Fixed-interest financial instruments available for sale</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
AAA	2,282,346	3,134,731
AA	5,238,877	4,365,722
A	6,049,855	7,054,554
BBB	3,505,425	2,539,878
BB and lower	1,056,110	817,466
No rating	47,303	98,758
<b>Total</b>	<b>18,179,916</b>	<b>18,011,109</b>

<b>Composition</b>	<b>Fair value</b>	
<b>Financial instruments recognised at fair value through profit and loss*</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
<b>Bonds</b>	<b>252,404</b>	<b>274,340</b>
Government bonds	98,775	113,544
Corporate bonds	2,469	648
Bonds from banks	139,545	151,889
Subordinated bonds	11,615	8,259
<b>Shares and other non-fixed-interest securities</b>	<b>36,798</b>	<b>38,242</b>
<b>Investment funds</b>	<b>59,840</b>	<b>97,426</b>
Equity funds	11,876	31,585
Pension funds	21,381	30,497
Alternative funds	1,878	1,729
Real estate funds	264	319
Balanced funds	24,441	33,296
<b>Derivatives</b>	<b>51,742</b>	<b>53,208</b>
<b>Others</b>	<b>0</b>	<b>2,954</b>
<b>Total</b>	<b>400,784</b>	<b>466,170</b>

\* Including trading assets

<b>Maturity structure</b>	<b>Fair value</b>	
<b>Financial instruments recognised at fair value through profit and loss*</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
no maturity	13,816	30,960
up to one year	13,887	28,641
more than one year up to five years	136,821	124,565
more than five years up to ten years	29,944	48,858
more than ten years	34,906	38,263
<b>Total</b>	<b>229,374</b>	<b>271,287</b>

\* Excluding trading assets

Rating categories		Fair value	
Non-fixed-interest financial instruments recognised at fair value through profit and loss*		31.12.2015	31.12.2014
in EUR '000			
AAA		17,263	36,800
AA		26,773	19,251
A		90,029	177,773
BBB		97,066	27,649
BB and lower		20,342	9,750
No rating		931	3,117
<b>Total</b>		<b>252,404</b>	<b>274,340</b>

\* Including trading assets

Maturity structure of derivative financial instruments		Nominal value	
		31.12.2015	31.12.2014
in EUR '000			
up to one year		169,064	162,284
more than one year up to five years		101,855	109,041
more than five years up to ten years		47,469	51,825
<b>Total</b>		<b>318,388</b>	<b>323,150</b>

The values shown in this table are the nominal values of the underlying transactions.

Fair value of derivative financial instruments		Fair value	
		31.12.2015	31.12.2014
in EUR '000			
Options		47,882	49,617
Swaps		2,143	2,204
Futures		619	1,355
Other structured products		1,098	32
<b>Total</b>		<b>51,742</b>	<b>53,208</b>

Composition of derivative financial instruments by risk types		Fair value	
		31.12.2015	31.12.2014
in EUR '000			
Interest risk			
traded on stock exchange		2,143	2,204
Currency risk			
over the counter		1,717	1,387
Share and index risk			
over the counter		12,482	12,417
Participation risk			
over the counter		35,400	37,200
<b>Total</b>		<b>51,742</b>	<b>53,208</b>

Vienna Insurance Group secured a fixed interest rate until 2017 by entering into an interest rate swap for a floating rate supplementary capital bond that was issued in 2005 with a nominal value of EUR 120,000,000. The differential payments under the interest rate swap occur at the same time as the interest payments on the bond and are recognised as interest expenses in the financial result. The interest rate swap is accounted for as a cash flow hedge. The fair value of the swap is

accordingly recognised in other reserves under other comprehensive income. The swap had a negative fair value of EUR -3,660,000 as of 31 December 2015 (EUR -7,127,000).

As a result of an amendment to a shareholder agreement governing, among other things, the exercise of a put option on shares of an associated company between Vienna Insurance Group and a co-shareholder, it became necessary to value an option in accordance with IAS 39. The valuation resulted in an option market value of EUR 35,400,000 (EUR 37,200,000), and the change was recognised in the financial result.

Composition book values of government bonds*	Held to maturity total		Available for sale		Recognised at fair value through profit and loss	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014
<b>Government bonds</b>						
Austria	0.60%	0.47%	19.40%	20.77%	0.00%	0.00%
Germany	0.01%	0.00%	2.40%	3.06%	38.42%	54.97%
Czech Republic	72.26%	71.18%	6.16%	6.30%	0.00%	0.00%
Slovakia	5.52%	5.99%	9.65%	10.88%	0.00%	0.00%
Poland	9.96%	10.31%	10.95%	11.04%	44.01%	33.78%
Romania	0.15%	0.20%	3.52%	2.86%	0.07%	2.64%
Remaining Markets	11.50%	11.85%	47.92%	45.09%	17.50%	8.61%

\* Government bonds also include government-guaranteed bonds and bonds issued by supranational organisations and federal or constituent states.

## 7. INVESTMENTS FOR UNIT-LINKED AND INDEX-LINKED LIFE INSURANCE

Composition	Unit-linked 31.12.2015	Index-linked 31.12.2015	Total 31.12.2015	Total 31.12.2014
in EUR '000				
Investment funds	5,864,440	56,823	5,921,263	5,533,521
Bonds	0	2,144,140	2,144,140	2,137,823
Shares	0	3,876	3,876	3,458
Bank deposits	38,839	18,510	57,349	58,380
Deposits receivables	14,827	0	14,827	6,752
Other assets	2,666	14	2,680	2,247
<b>Total</b>	<b>5,920,772</b>	<b>2,223,363</b>	<b>8,144,135</b>	<b>7,742,181</b>

Maturity structure	31.12.2015	31.12.2014
in EUR '000		
no maturity	5,961,644	5,397,788
up to one year	107,990	162,415
more than one year up to five years	1,008,016	528,641
more than five years up to ten years	744,268	1,331,985
more than ten years	322,217	321,352
<b>Total</b>	<b>8,144,135</b>	<b>7,742,181</b>

## 8. REINSURERS' SHARE IN UNDERWRITING PROVISIONS

Composition	Property/ Casualty 31.12.2015	Life 31.12.2015	Health 31.12.2015	Total 31.12.2015	Total 31.12.2014
in EUR '000					
Provision for unearned premiums	118,985	6,720	10	125,715	134,438
Mathematical reserve	21	61,062	2,179	63,262	68,536
Provision for outstanding claims	814,838	10,976	115	825,929	884,108
Provision for profit-unrelated premium refunds	11,059	0	0	11,059	10,958
Other underwriting provisions	4,723	52	0	4,775	7,703
<b>Total</b>	<b>949,626</b>	<b>78,810</b>	<b>2,304</b>	<b>1,030,740</b>	<b>1,105,743</b>

Development	Book value as of 1.1.	Exchange rate changes	Additions	Amount used/ released	Changes in scope of consolidation	Book value as of 31.12.
in EUR '000						
Provision for unearned premiums	134,438	-2,688	131,228	-137,627	364	125,715
Mathematical reserve	68,536	5	5,727	-11,006	0	63,262
Provision for outstanding claims	884,108	2,892	568,801	-629,949	77	825,929
Provision for profit-unrelated premium refunds	10,958	129	5,507	-5,535	0	11,059
Other underwriting provisions	7,703	-5	1,501	-4,424	0	4,775
<b>Total</b>	<b>1,105,743</b>	<b>333</b>	<b>712,764</b>	<b>-788,541</b>	<b>441</b>	<b>1,030,740</b>

<b>Maturity structure</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
up to one year	476,764	443,132
more than one year up to five years	297,818	307,978
more than five years up to ten years	135,007	131,818
more than ten years	121,151	222,815
<b>Total</b>	<b>1,030,740</b>	<b>1,105,743</b>

## 9. RECEIVABLES

<b>Composition</b>	<b>Property/Casualty 31.12.2015</b>	<b>Life 31.12.2015</b>	<b>Health 31.12.2015</b>	<b>Total 31.12.2015</b>	<b>Total 31.12.2014</b>
<b>in EUR '000</b>					
<b>Underwriting</b>	<b>641,301</b>	<b>78,733</b>	<b>9,399</b>	<b>729,433</b>	<b>741,846</b>
Receivables from direct insurance business	537,016	75,522	9,301	621,839	628,736
from policyholders	394,364	59,476	9,074	462,914	475,505
from insurance intermediaries	95,546	13,796	0	109,342	113,168
from insurance companies	47,106	2,250	227	49,583	40,063
Receivables from reinsurance business	104,285	3,211	98	107,594	113,110
<b>Non-underwriting</b>	<b>245,601</b>	<b>399,765</b>	<b>15,434</b>	<b>660,800</b>	<b>760,181</b>
Other receivables	245,601	399,765	15,434	660,800	760,181
<b>Total</b>	<b>886,902</b>	<b>478,498</b>	<b>24,833</b>	<b>1,390,233</b>	<b>1,502,027</b>

<b>Composition Other receivables</b>	<b>Property/Casualty 31.12.2015</b>	<b>Life 31.12.2015</b>	<b>Health 31.12.2015</b>	<b>Total 31.12.2015</b>	<b>Total 31.12.2014</b>
<b>in EUR '000</b>					
Receivables from financial services and leasing	583	2,540	0	3,123	4,338
Pro rata interest and rent	65,270	334,387	14,130	413,787	435,890
Receivables from tax authority (excl. income tax)	24,628	25,139	98	49,865	61,927
Receivables from employees	3,695	977	8	4,680	4,274
Receivables from sales of investments	24,350	4,406	0	28,756	85,684
Receivables from facility managers	8,615	1,887	263	10,765	11,657
Receivables from third party claims settlement	20,768	128	0	20,896	20,850
Outstanding interest and rent	2,604	2,622	383	5,609	13,237
Receivables from green card deposits	5,677	0	0	5,677	4,213
Receivables from surety	21,821	1,644	0	23,465	24,067
Receivables from pre-payments	22,528	3,067	547	26,142	19,040
receivables from funding of housing projects	0	720	0	720	1,480
receivables from fees of every kind	1,971	588	0	2,559	2,327
Receivables arising from social contributions	156	61	0	217	313
Other receivables	42,935	21,599	5	64,539	70,884
<b>Total</b>	<b>245,601</b>	<b>399,765</b>	<b>15,434</b>	<b>660,800</b>	<b>760,181</b>

Other receivables primarily relate to receivables of EUR 43,058,000 from intercompany charges for services (EUR 34,816,000), and receivables of EUR 5,928,000 from intercompany charges for pensions (EUR 7,227,000).

<b>Maturity structure</b>	<b>Premium receivables 31.12.2015</b>	<b>Non- underwriting 31.12.2015</b>	<b>Total 31.12.2015</b>	<b>Total 31.12.2014</b>
<i>in EUR '000</i>				
up to one year	251,270	626,787	878,057	1,003,649
more than one year up to five years	20,704	17,481	38,185	44,091
more than five years up to ten years	0	96	96	349
more than ten years	0	16,436	16,436	16,448
<b>Total</b>	<b>271,974</b>	<b>660,800</b>	<b>932,774</b>	<b>1,064,537</b>
Premium receivables not yet due			243,766	218,475
Receivables from reinsurance business			107,594	113,110
Other underwriting receivables			106,099	105,905
<b>Total</b>			<b>1,390,233</b>	<b>1,502,027</b>

The gross receivables are offset by impairments (directly reducing the asset item) of EUR 106,304,000 (EUR 135,357,000) and provisions for cancellations of EUR 10,124,000 (EUR 9,729,000).

#### 10. TAX RECEIVABLES AND ADVANCE PAYMENTS OUT OF INCOME TAX

<b>Composition</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<i>in EUR '000</i>		
Property/Casualty insurance	182,873	81,459
Life insurance	33,962	37,727
Health insurance	11	23
<b>Total</b>	<b>216,846</b>	<b>119,209</b>

<b>Maturity structure</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<i>in EUR '000</i>		
up to one year	95,254	99,438
more than one year	121,592	19,771
<b>Total</b>	<b>216,846</b>	<b>119,209</b>



## 11. DEFERRED TAXES

Reported deferred tax assets and liabilities relate to temporary differences in the balance sheet items listed in the table below. (The differences were measured using the applicable tax rates.) It should be noted that deferred taxes, as far as permissible, are offset at the taxpayer level, and different balances are shown accordingly either as assets or liabilities on the balance sheet.

Deferred tax assets are recognised for unused tax losses, unused tax credits and deductible temporary differences to the extent that it is probable that the deferred tax assets can be used. Deferred tax assets are examined on each balance sheet date and reduced to the extent that it is no longer probable that the associated tax benefits will be realised.

Composition	Assets 31.12.2015	Liabilities 31.12.2015	Assets 31.12.2014	Liabilities 31.12.2014
in EUR '000				
Intangible assets	7,172	4,133	8,549	8,091
Investments	86,850	291,242	53,960	328,553
Receivables and other assets	16,420	14,269	20,908	11,629
Accumulated losses carried forward	63,366	0	65,299	0
Tax-exempt reserves	0	37,609	0	38,236
Underwriting provisions	153,225	177,391	123,605	114,488
Non-underwriting provisions	68,046	3,391	81,637	1,158
Liabilities and other liabilities	11,531	4,605	5,744	6,958
<b>Sum before valuation allowance</b>	<b>406,610</b>	<b>532,640</b>	<b>359,702</b>	<b>509,113</b>
Valuation allowance for DTA	-45,173	0	-24,134	0
<b>Sum after valuation allowance</b>	<b>361,437</b>	<b>532,640</b>	<b>335,568</b>	<b>509,113</b>
Netting	-237,745	-237,745	-222,324	-222,324
<b>Net balance</b>	<b>123,692</b>	<b>294,895</b>	<b>113,244</b>	<b>286,789</b>

Maturity structure	Assets 31.12.2015	Liabilities 31.12.2015	Active restated 31.12.2014	Liabilities 31.12.2014
in EUR '000				
up to one year	6,929	2,747	4,714	1,245
more than one year	116,763	292,148	108,530	285,544
<b>Total</b>	<b>123,692</b>	<b>294,895</b>	<b>113,244</b>	<b>286,789</b>

Deferred tax assets from seven-year amortisation of participations were recognised in the amount of EUR 28,438,000 (EUR 34,498,000), and the amount of EUR 0 (EUR 2,390,000) was not recognised. Deferred tax liabilities and deferred tax assets of consolidated taxable entities in the tax group collected by the same tax authority were netted, resulting in a deferred tax liability of EUR 126,165,000 (EUR 42,223,000). In accordance with IAS 12.39, deferred tax liabilities were not reported for temporary differences from interests in subsidiaries since they would not be reversed in the foreseeable future. The difference between the book value for tax purposes and the IFRS shareholders' equity is EUR 608,732,000. Deferred taxes for undistributed subsidiary profits of EUR 4,725,000 were also not reported, because a profit distribution resolution was not yet adopted.

EUR 44,912,000 (EUR 53,160,000) in deferred taxes on loss carry-forwards was not recognised. The unrecognised losses related primarily to the following countries:

**Deferred tax assets on tax loss carryforwards not recognized**

	Total 2015	2015 thereof expiration per year		
		2016	2017 ff	unlimited
in EUR '000				
Netherlands	19,524	19	19,505	0
Romania	10,232	0	10,232	0
Austria	8,910	0	0	8,910
Hungary	2,608	0	2,608	0
Serbia	2,027	672	1,355	0
Bulgaria	44	0	44	0
Bosnia-Herzegovina	468	0	468	0
Germany	657	0	0	657
Latvia	225	0	114	111
Others	217	33	139	45
<b>Total</b>	<b>44,912</b>	<b>724</b>	<b>34,465</b>	<b>9,723</b>

**Deferred tax assets on tax loss carryforwards not recognized**

	Total 2014	2014 thereof expiration per year		
		2015	2016 ff	unlimited
in EUR '000				
Netherlands	19,271	0	19,271	0
Romania	14,089	0	14,089	0
Austria	11,838	0	0	11,838
Hungary	2,611	0	2,611	0
Serbia	2,399	0	2,399	0
Bulgaria	1,985	0	1,985	0
Bosnia-Herzegovina	688	0	688	0
Latvia	127	0	0	127
Others	152	0	0	152
<b>Total</b>	<b>53,160</b>	<b>0</b>	<b>41,043</b>	<b>12,117</b>

## 12. OTHER ASSETS

Composition	Property/Casualty 31.12.2015	Life 31.12.2015	Health 31.12.2015	Total 31.12.2015	Total 31.12.2014
in EUR '000					
Tangible assets and inventories	67,469	25,578	179	93,226	92,175
Prepayments for projects	202	47	0	249	259
Other assets	27,326	67,683	0	95,009	106,137
Deferred charges	57,082	104,344	9	161,435	132,736
<b>Total</b>	<b>152,079</b>	<b>197,652</b>	<b>188</b>	<b>349,919</b>	<b>331,307</b>

<b>Composition of tangible assets and inventories</b>	<b>Total 31.12.2015</b>	<b>Total 31.12.2014</b>
<i>in EUR '000</i>		
Office equipment	25,130	23,892
IT hardware / telecommunication	22,460	16,458
Technical equipment and machinery	5,715	6,157
Vehicle fleet	9,912	11,376
Other	26,133	30,164
Inventory	3,876	4,128
<b>Tangible assets and inventories</b>	<b>93,226</b>	<b>92,175</b>

<b>Maturity structure</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<i>in EUR '000</i>		
up to one year	169,140	155,347
more than one year up to five years	86,653	83,821
more than five years up to ten years	67,821	70,774
more than ten years	26,305	21,365
<b>Total</b>	<b>349,919</b>	<b>331,307</b>

<b>Development of tangible assets and inventories</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<i>in EUR '000</i>		
Acquisition costs	290,862	285,814
Cumulative depreciation as of 31.12. of previous years	-198,687	-196,280
<b>Book value as of 31.12. of the previous year</b>	<b>92,175</b>	<b>89,534</b>
Exchange rate changes	361	-1,217
<b>Book value as of 1.1.</b>	<b>92,536</b>	<b>88,317</b>
Reclassifications	249	0
Additions	37,848	36,694
Disposals	-17,715	-14,778
Changes in scope of consolidation	99	986
Scheduled depreciation	-19,708	-18,945
Impairments	-83	-99
<b>Book value as of 31.12.</b>	<b>93,226</b>	<b>92,175</b>
Cumulative depreciation as of 31.12.	196,428	198,687
<b>Acquisition costs</b>	<b>289,654</b>	<b>290,862</b>

There were additions to tangible assets of EUR 37,848,000 (EUR 36,694,000), of which EUR 33,037,000 (EUR 25,452,000) was for property and casualty, EUR 4,553,000 (EUR 10,875,000) for life and EUR 258,000 (EUR 367,000) for health insurance.

### 13. CASH AND CASH EQUIVALENTS

<b>Composition</b>	<b>Property/Casualty 31.12.2015</b>	<b>Life 31.12.2015</b>	<b>Health 31.12.2015</b>	<b>Total 31.12.2015</b>	<b>Total 31.12.2014</b>
<i>in EUR '000</i>					
Current bank balances	625,870	423,655	53,280	1,102,805	781,445
Cash and cheques	273	156	0	429	542
<b>Total</b>	<b>626,143</b>	<b>423,811</b>	<b>53,280</b>	<b>1,103,234</b>	<b>781,987</b>

Cash and cash equivalents consist of cash on hand and demand deposits.

## NOTES TO THE CONSOLIDATED BALANCE SHEET – LIABILITIES AND SHAREHOLDERS' EQUITY

## 14. CONSOLIDATED SHAREHOLDERS' EQUITY

The **share capital and other capital reserves** items include contributions to share capital made by Vienna Insurance Group shareholders. Other capital reserves report the share of contributions paid that is in excess of the share capital. In addition, the **hybrid capital** item separately reports the amounts received from the corporate bond issued in 2008. The capital reserves are reduced by external costs directly related to corporate actions affecting equity after taking tax effects into account.

**Retained earnings** are the earnings that Group companies have earned since joining Vienna Insurance Group. These are reduced by the dividends distributed by the Group parent company. Amounts resulting from changes in the scope of consolidation are also recognised. If changes are made to accounting policies, the adjustments for earlier periods that are not included in the financial statements are recognised in the opening balance sheet value of retained earnings for the earliest period presented.

**Other reserves** consist of unrealised gains and losses from the measurement of available for sale financial instruments and actuarial gains and losses that are directly recognised in the statement of comprehensive income in accordance with IAS 19. Unrealised gains and losses from the equity measurement of associated companies, and translation differences resulting from currency translation for foreign subsidiaries are also reported in other reserves. In addition, measurement gains or losses from cash flow hedges are also recognised.

**Non-controlling interests** are also shown as part of shareholders' equity. These consist of shares held by third parties in the equity of consolidated subsidiaries that are not directly or indirectly completely owned by Vienna Insurance Group.

**Hybrid bonds**

Issue date	Outstanding volume (EUR '000)	Maturity in years	Interest in %	Fair value (EUR '000)
12.6.2008	198,017	unlimited	until 12.9.2018 8% p.a., afterwards variable	212,274

The hybrid bond satisfies the equity capital criteria of IAS 32.16C and .16D, since interest is only payable if the general meeting adopts a dividend payout resolution.

Composition of non-controlling interests	31.12.2015	31.12.2014
in EUR '000		
Unrealised gains and losses	6,185	7,995
Share in the profit of the period including other comprehensive income after taxes	12,110	24,560
Other	179,375	140,468
<b>Total</b>	<b>197,670</b>	<b>173,023</b>

Disclosure of material non-controlling interests	Neue Heimat Holding 2015	Palais Hansen 2015	PČS 2015	Progress 2015	s Versicherung 2015
in EUR '000					
Percentage of non-controlling interests	12.93%	43.51%	5.08%	40.06%	5.07%
Premiums written	0	0	325,968	0	857,793
Result before taxes	1,792	-3,461	32,464	2,874	45,687
<b>Profit attributed to non-controlling interests</b>	<b>232</b>	<b>-1,506</b>	<b>1,649</b>	<b>1,151</b>	<b>2,316</b>
OCI	0	0	-871	0	-4,700
Result for the year	1,851	-5,813	26,236	2,983	32,630
<b>Comprehensive income attributed to non-controlling interests</b>	<b>239</b>	<b>-2,529</b>	<b>1,289</b>	<b>1,195</b>	<b>1,416</b>
Investments	80,652	90,063	1,065,587	41,390	11,658,184
Other assets	2,158	17,152	122,576	11,083	510,781
Underwriting provisions (incl. reinsurance)	0	0	-939,237	0	-11,108,877
Other liabilities	-2,009	-60,081	-96,632	-9,142	-522,723
Shareholders' equity / net assets	80,801	47,134	152,294	43,331	537,365
<b>Share of equity</b>	<b>10,448</b>	<b>20,508</b>	<b>7,737</b>	<b>17,358</b>	<b>27,244</b>
Cash flow from operating activities	-237	1,812	6,108	-859	24,769
Cash flow from investing activities	2,055	-15	39,012	2,762	-67,254
Cash flow from financing activities	-2,000	-7,914	-24,772	-2,676	18,835
Net change in cash and cash equivalents	-182	-6,117	20,348	-773	-23,650
<b>Dividend to non-controlling interests</b>	<b>200</b>	<b>4,389</b>	<b>1,069</b>	<b>803</b>	<b>2,365</b>

This table presents the five most important companies for the balance sheet dates shown.

Disclosure of material non-controlling interests	Neue Heimat Holding 2014	Palais Hansen 2014	PfCS 2014	PFG GmbH 2014	St. Pauli Versicherung 2014
in EUR '000					
Percentage of non-controlling interests	10.00%	43.51%	5.08%	18.67%	5.07%
Premiums written	0	0	432,845	0	860,883
Result before taxes	1,974	9,675	28,058	-6,360	53,080
<b>Profit attributed to non-controlling interests</b>	<b>197</b>	<b>4,210</b>	<b>1,425</b>	<b>-1,187</b>	<b>2,693</b>
OCI	0	0	5,776	0	-52,756
Result for the year	2,019	9,663	22,676	-6,360	51,157
<b>Comprehensive income attributed to non-controlling interests</b>	<b>202</b>	<b>4,204</b>	<b>1,445</b>	<b>-1,187</b>	<b>-81</b>
Investments	63,328	92,273	1,067,559	195,668	11,509,308
Other assets	2,275	29,942	99,937	12,907	624,532
Underwriting provisions (incl. reinsurance)	0	0	-927,038	0	-11,060,344
Other liabilities	-2,004	-69,269	-94,136	-175,074	-519,131
Shareholders' equity / net assets	63,599	52,946	146,322	33,501	554,365
<b>Share of equity</b>	<b>6,360</b>	<b>23,037</b>	<b>7,433</b>	<b>6,253</b>	<b>28,106</b>
Cash flow from operating activities	-63	-4,619	51,786	-693	192,764
Cash flow from investing activities	2,055	-12,764	-29,019	-1,004	11,337
Cash flow from financing activities	-965	11,682	-22,782	0	-123,903
Net change in cash and cash equivalents	1,027	-5,701	-15	-1,697	80,198
<b>Dividend to non-controlling interests</b>	<b>96</b>	<b>6,518</b>	<b>983</b>	<b>0</b>	<b>2,635</b>

This table presents the five most important companies for the balance sheet dates shown.

### Earnings per share

Under IAS 33.10, basic earnings per share “shall be calculated by dividing profit or loss attributable to common shareholders of the parent entity (the numerator) by the weighted average number of common shares outstanding (the denominator) during the period”.

Earnings per share	2015	2014
Profit of the period	in EUR '000 110,333	in EUR '000 391,360
Profit for the period less non-controlling interests	in EUR '000 98,223	in EUR '000 366,800
Interest expenses for hybrid capital	in EUR '000 13,345	in EUR '000 15,000
Number of shares at closing date	units 128,000,000	units 128,000,000
<b>Earnings per share*</b>	<b>EUR 0.66</b>	<b>EUR 2.75</b>

\* The calculation of EPS includes accrued interest expenses for hybrid capital.

Since there were no potential dilution effects either in 2014 or in the current reporting period, the undiluted earnings per share equal the diluted earnings per share.

One of the Group's objectives with respect to capital management are to ensure the continued existence of the Company as a going concern in order to continue providing shareholders with earnings and other stakeholders, in particular policyholders, with the payments, to which they are entitled. Another objective is to maintain an optimal capital structure in order to reduce the cost of capital.

In order to maintain or change the capital structure, the Group adjusts dividend payments to shareholders as needed, repays capital to shareholders, issues new shares or sells assets to pay back liabilities.

As is customary in the industry, the Group monitors its capital based on its solvency ratio, calculated as the ratio of Group capital to the capital requirement. The calculation of adjusted capital is performed in accordance with § 86h (5) VAG based on the consolidated financial statements. Group capital is determined in accordance with the provisions of § 73b VAG and consists primarily of consolidated shareholders' equity minus intangible assets. The Group capital requirement is determined in accordance with the provisions of § 73b (1) Annex D VAG.

Starting on 1 January 2016, the solvency ratio will be calculated based on the Solvency II requirements.

#### **Consolidated shareholders' equity**

The Company has the share capital of EUR 132,887,468.20. It is divided into 128,000,000 no-par value ordinary bearer shares with voting rights, with each share representing an equal portion of the share capital. As there were no new issues in 2015, the number of shares remained unchanged.

The Managing Board is authorised to increase the Company's share capital by a nominal amount of EUR 66,443,734.10 by issuing 64,000,000 no-par value bearer or registered shares in one or more tranches on or before 2 May 2018 against cash contributions or contributions in kind. The terms of the shares, the exclusion of shareholder pre-emption rights, and other terms and conditions of the share issue are decided by the Managing Board, subject to Supervisory Board approval. Preferred shares without voting rights may also be issued, with rights equivalent to those of existing preferred shares. The issue prices of common and preferred shares may differ.

The general meeting of 3 May 2013 authorised the Managing Board to issue, subject to an approval by the Supervisory Board, one or more tranches of bearer convertible bonds with a total nominal value of up to EUR 2,000,000,000.00 on or before 2 May 2018, with or without exclusion of shareholder pre-emptive rights, and to grant the holders of convertible bonds conversion rights for up to 30,000,000 no-par value bearer shares with voting rights in accordance with the convertible bond terms determined by the Managing Board. The share capital has consequently been raised in accordance with § 159(2) no. 1 of the Austrian Stock Corporation Act (AktG) by a contingent capital increase of up to EUR 31,145,500.36, through the issue of up to 30,000,000 no-par value bearer shares with voting rights. The contingent capital increase will only be implemented to the extent that holders of convertible bonds issued on the basis of the general meeting resolution of 3 May 2013 exercise the subscription or exchange rights they were granted. The Managing Board has not adopted any resolutions to date concerning the issuance of convertible bonds based on the authorisation granted on 3 May 2013.

The general meeting of 3 May 2013 further authorised the Managing Board to issue, subject to Supervisory Board approval, one or more tranches of bearer income bonds with a total nominal value of up to EUR 2,000,000,000.00 on or before 2 May 2018, with or without exclusion of shareholder pre-emptive rights. The Managing Board has not adopted any resolutions to date regarding the issuance of income bonds based on this authorisation.

The Company held none of its own shares as of 31 December 2015.

Income bonds (hybrid bonds) with a total nominal value of EUR 250,000,000.00 (Tranche 1) were issued on 12 June 2008, and income bonds with a total nominal value of EUR 250,000,000.00 (Tranche 2) were issued on 22 April 2009 based on the authorisation granted by the general meeting of 16 April 2008. The Company repurchased Tranche 2 in August 2013. EUR 51,983,000.00 of the nominal value of Tranche 1 was repurchased in March 2015. The income bonds are traded on the Vienna Stock Exchange. The interest rate is 8% p.a. until 12 September 2018 (fixed interest rate), after which the income bonds pay variable interest. The Company has the right to call the bonds each quarter after the start of the variable interest period.

Payout	Per share 2015	Total 2015
in EUR		
Ordinary shares	1.40	179,200,000

### Proposed appropriation of profits

VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe (VIG Holding) ended financial year 2015 with net retained profits of EUR 119,926,396.56. The following appropriation of profits will be proposed at the general meeting:

The 128 million shares shall receive a dividend of EUR 0.60 per share. The payment date for this dividend will be 20 May 2016, the record date 19 May 2016, and the ex-dividend date 18 May 2016.

A total of EUR 76,800,000.00 will therefore be distributed. The net retained profits of EUR 43,126,396.56 remaining for financial year 2015 after distribution of the dividend are to be carried forward.

### Adjusted capital

The adjusted capital to be disclosed under § 86h (5) VAG was equal to EUR 4,647,016,000 as of 31 December 2015 (EUR 4,432,427,000), without deduction of equalisation provisions, and to EUR 4,413,856,000 (EUR 4,219,844,000) when reduced by the equalisation provisions. The adjusted capital calculation was performed before taking minority interests into account. Vienna Insurance Group satisfies the solvency requirements in § 86e VAG.

Starting on 1 January 2016, solvency requirements will be determined based on Solvency II. However, based on preliminary calculations for 31 December 2015, considerable excess exists at the VIG Holding level.



## 15. SUBORDINATED LIABILITIES

Subordinated liabilities relate to supplementary capital loans of the following companies in the Group:

Issuing company	Issue date	Outstanding volume (EUR '000)	Maturity in years	Interest in %	Fair value (EUR '000)
VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe	12.1.2005	127,635	17	First 12 years: 4.625% p.a.; thereafter variable	135,341
VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe	12.1.2005	120,000	unlimited <sup>1</sup>	First year: 4.25% p.a.; thereafter variable	118,720
VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe	9.10.2013	500,000	30 <sup>2</sup>	First 10 years: 5.5% p.a.; thereafter variabel	532,231
VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe	2.3.2015	400,000	31 <sup>3</sup>	First 11 years: 3.75% p.a.; thereafter variable	380,154
DONAU Versicherung AG Vienna Insurance Group	15.4.+ 21.5.2004	9,500	unlimited <sup>4</sup>	4.95% p.a.	10,698
DONAU Versicherung AG Vienna Insurance Group	1.7.1999	2,500	unlimited <sup>5</sup>	4.95% p.a.	2,826
Sparkassen Versicherung AG Vienna Insurance Group	1.3.1999	15,810	unlimited <sup>6</sup>	4.90% p.a.	17,753
Sparkassen Versicherung AG Vienna Insurance Group	2.7.2001	19,310	unlimited <sup>7</sup>	6.10% p.a.	22,964
Sparkassen Versicherung AG Vienna Insurance Group	15.11.2003	23,800	unlimited <sup>8</sup>	4.95% p.a.	26,668
Sparkassen Versicherung AG Vienna Insurance Group	30.6.2006	41,400	unlimited <sup>9</sup>	4.75% p.a.	46,366
Kooperativa pojišťovna, a.s., Vienna Insurance Group	22.12.2010	20,353	unlimited <sup>10</sup>	5.05% p.a.	20,761
<b>Total</b>		<b>1,280,308</b>			<b>1,314,482</b>

<sup>1</sup> The right to ordinary and extraordinary cancellation by the holder is excluded. Regular cancellation by the issuer is first allowed effective 12 January 2017

<sup>2</sup> The right to ordinary and extraordinary cancellation by the holder is excluded. Regular cancellation by the issuer is first allowed effective 9 January 2023.

<sup>3</sup> The right to ordinary and extraordinary cancellation by the holder is excluded. Regular cancellation by the issuer is first allowed effective 2 March 2026.

<sup>4</sup> This may be terminated, in whole or in part, with 5 years' notice effective as of 1 July 2009 by the holders and by Donau Versicherung, and effective as of 31 December of each following year.

<sup>5</sup> This may be terminated, in whole or in part, with 5 years' notice effective as of 1 July 2009 by the holders and by DONAU, and effective as of 1 July of each following year. EUR 1,000,000 has already been terminated effective as of 1 July 2015 and EUR 1,000,000 has already been terminated effective as of 1 July 2017.

<sup>6</sup> This can only be cancelled subject to not less than 5 years' notice, unless Austrian insurance regulators agree to repayment being made early. Due to cancellations, EUR 3,000,000 will be repaid in 2015 and EUR 2,710,000 thereafter.

<sup>7</sup> This can only be cancelled subject to not less than 5 years' notice, unless Austrian insurance regulators agree to repayment being made early. Due to cancellations, EUR 3,210,000 will be repaid starting with 2017.

<sup>8</sup> This can only be cancelled subject to not less than 5 years' notice, unless Austrian insurance regulators agree to repayment being made early. Due to cancellations, EUR 4,650,000 will be repaid starting with 2017.

<sup>9</sup> This can only be cancelled subject to not less than 5 years' notice, unless Austrian insurance regulators agree to repayment being made early. Due to cancellations, EUR 6,300,000 will be repaid in 2016 and EUR 400,000 thereafter.

<sup>10</sup> This can only be cancelled subject to not less than five years' notice.

Interest on supplementary capital bonds is only paid out to the extent that the interest is covered by the company's national annual profit. The interest is, however, always included as an expense.

On 12 January 2005, the Company issued supplementary capital bond 2005–2022 with a total nominal value of EUR 180,000,000.00 in accordance with § 73c (2) VAG. The bond pays interest at 4.625% p.a. on its nominal value during the first 12 years of its term (fixed interest rate period), after which the bond pays variable interest. The Company repurchased EUR 7,543,000 of the nominal value in June 2014 and EUR 35,822,500 of the nominal value in March 2015.

On 12 January 2005, the Company also issued supplementary capital bond 2005, with a total nominal value of EUR 120,000,000.00 in accordance with § 73c (2) VAG. This bond does not have a fixed term. The bond paid interest at 4.25% p.a. on its nominal value during the first year of its term, after which the bond pays variable interest. Interest was paid at 2.000% p.a. on the bond's nominal value during the period from 12 January 2015 to 11 January 2016.

On 9 October 2013 the Company issued a subordinated bond with a nominal value of EUR 500,000,000.00 and a term of 30 years. The Company can call the bond in full for the first time on 9 October 2023 and on each following coupon date. The subordinated bond bears interest at a fixed rate of 5.5% p.a. during the first ten years of its term and variable interest after that. The subordinate bond satisfies the Tier 2 requirements of Solvency II. The bonds are traded on the Vienna Stock Exchange.

On 2 March 2015 the Company issued a subordinated bond with a nominal value of EUR 400,000,000.00 and a maturity of 31 years. The Company can call the bond in full for the first time on 2 March 2026 and on each following coupon date. The subordinated bond bears interest at a fixed rate of 3.75% p.a. during the first eleven years of its term and variable interest after that. The subordinate bond satisfies the Tier 2 requirements of Solvency II. The bond is listed on the Luxembourg Stock Exchange.

The financial statements auditor has verified that the requirements under § 73b(2) no. 4 VAG have been satisfied to the extent necessary.

## 16. PROVISION FOR UNEARNED PREMIUMS

Composition	31.12.2015	31.12.2014
in EUR '000		
Property/Casualty insurance	1,057,343	1,018,826
Life insurance	114,177	116,729
Health insurance	9,749	7,935
<b>Total</b>	<b>1,181,269</b>	<b>1,143,490</b>

Development	Property/Casualty 31.12.2015	Life 31.12.2015	Health 31.12.2015	Total 31.12.2015	Total 31.12.2014
in EUR '000					
<b>Book value as of 31.12. of the previous year</b>	<b>1,018,826</b>	<b>116,729</b>	<b>7,935</b>	<b>1,143,490</b>	<b>1,182,084</b>
Exchange rate changes	-7,868	152	-764	-8,480	-17,285
<b>Book value as of 1.1.</b>	<b>1,010,958</b>	<b>116,881</b>	<b>7,171</b>	<b>1,135,010</b>	<b>1,164,799</b>
Additions	899,766	73,620	9,996	983,382	1,032,132
Amount used/released	-860,089	-76,324	-7,418	-943,831	-1,056,709
Changes in scope of consolidation	6,708	0	0	6,708	3,268
<b>Book value as of 31.12.</b>	<b>1,057,343</b>	<b>114,177</b>	<b>9,749</b>	<b>1,181,269</b>	<b>1,143,490</b>

Maturity structure	31.12.2015	31.12.2014
in EUR '000		
up to one year	1,033,075	985,369
more than one year up to five years	129,930	139,549
more than five years up to ten years	18,264	18,572
<b>Total</b>	<b>1,181,269</b>	<b>1,143,490</b>

## 17. ACTUARIAL RESERVE

<b>Composition</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
Property/Casualty insurance	121	127
Life insurance	19,919,057	19,772,240
for guaranteed policy benefits	18,155,086	17,728,654
for allocated and committed profit shares	932,810	1,045,350
for deferred actuarial reserve	831,161	998,236
Health insurance	1,149,207	1,082,468
<b>Total</b>	<b>21,068,385</b>	<b>20,854,835</b>

<b>Development</b>	<b>Property/Casualty 31.12.2015</b>	<b>Life 31.12.2015</b>	<b>Health 31.12.2015</b>	<b>Total 31.12.2015</b>	<b>Total 31.12.2014</b>
in EUR '000					
<b>Book value as of 31.12. of the previous year</b>	<b>127</b>	<b>19,772,240</b>	<b>1,082,468</b>	<b>20,854,835</b>	<b>19,327,154</b>
Exchange rate changes	3	47,966	0	47,969	-31,238
<b>Book value as of 1.1.</b>	<b>130</b>	<b>19,820,206</b>	<b>1,082,468</b>	<b>20,902,804</b>	<b>19,295,916</b>
Additions	3	1,684,578	71,379	1,755,960	3,208,070
Amount used/released	-12	-1,640,839	-4,640	-1,645,491	-1,737,354
Transfer from provisions for premium refunds	0	55,112	0	55,112	72,930
Changes in scope of consolidation	0	0	0	0	15,273
<b>Book value as of 31.12.</b>	<b>121</b>	<b>19,919,057</b>	<b>1,149,207</b>	<b>21,068,385</b>	<b>20,854,835</b>

<b>Maturity structure</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
up to one year	1,880,715	2,290,007
more than one year up to five years	5,628,947	5,581,751
more than five years up to ten years	4,427,303	4,353,768
more than ten years	9,131,420	8,629,309
<b>Total</b>	<b>21,068,385</b>	<b>20,854,835</b>

<b>Life insurance mathematical reserve</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
Direct business	19,787,630	19,695,665
Policy benefits	18,023,659	17,652,079
Allocated profit share	916,885	1,028,408
Committed profit shares	15,925	16,942
Deferred actuarial reserve	831,161	998,236
Indirect business	131,427	76,575
Policy benefits	131,427	76,575
<b>Total</b>	<b>19,919,057</b>	<b>19,772,240</b>

<b>Health insurance mathematical reserve</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
Direct business	1,149,207	1,082,468
Individual insurance	846,194	803,560
Group insurance	303,013	278,908
<b>Total</b>	<b>1,149,207</b>	<b>1,082,468</b>

**18. PROVISION FOR OUTSTANDING CLAIMS**

<b>Composition</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
Property/Casualty insurance	4,168,624	4,103,529
Life insurance	383,704	334,220
Health insurance	51,320	51,195
<b>Total</b>	<b>4,603,648</b>	<b>4,488,944</b>

<b>Development Property/Casualty insurance</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
<b>Book value as of 31.12. of the previous year</b>	<b>4,103,529</b>	<b>3,894,771</b>
Exchange rate changes	3,595	-28,737
<b>Book value as of 1.1.</b>	<b>4,107,124</b>	<b>3,866,034</b>
Changes in scope of consolidation	7,401	5,234
Allocation of provisions for outstanding claims	2,360,953	2,444,781
for claims paid occurred in the reporting period	2,076,263	2,124,725
for claims paid occurred in previous periods	284,690	320,056
Use/release of provision	-2,306,854	-2,212,520
for claims paid occurred in the reporting period	-971,631	-1,075,712
for claims paid occurred in previous periods	-1,335,223	-1,136,808
<b>Book value as of 31.12.</b>	<b>4,168,624</b>	<b>4,103,529</b>

<b>Maturity structure</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
up to one year	2,093,215	1,766,758
more than one year up to five years	1,499,433	1,328,257
more than five years up to ten years	495,659	404,280
more than ten years	515,341	989,649
<b>Total</b>	<b>4,603,648</b>	<b>4,488,944</b>

EUR 78,612,000 (EUR 105,732,000) in recourse claims was deducted from the provision for outstanding claims.

A detailed presentation of the gross loss reserve is provided under a heading with this name in the “Financial instruments and risk management” section on page 106.

## 19. PROVISION FOR PREMIUM REFUNDS

Composition	31.12.2015	31.12.2014
in EUR '000		
Property/Casualty insurance	35,517	34,034
<i>thereof profit-related</i>	197	197
<i>thereof profit-unrelated</i>	35,320	33,837
Life insurance	1,187,765	1,281,042
<i>thereof profit-related</i>	1,182,215	1,277,599
<i>thereof profit-unrelated</i>	5,550	3,443
Health insurance	15,410	15,080
<i>thereof profit-related</i>	220	0
<i>thereof profit-unrelated</i>	15,190	15,080
<b>Total</b>	<b>1,238,692</b>	<b>1,330,156</b>
<b>thereof life insurance deferred profit participation</b>	<b>925,519</b>	<b>1,045,563</b>
<i>recognised through profit and loss</i>	165,345	139,258
<i>recognised directly in equity</i>	760,174	906,305

Development of life insurance	31.12.2015	31.12.2014
in EUR '000		
Provision for premium refunds		
<b>Book value as of 31.12. of the previous year</b>	<b>235,479</b>	<b>247,479</b>
Exchange rate changes	370	-301
<b>Book value as of 1.1.</b>	<b>235,849</b>	<b>247,178</b>
Addition/release	81,509	60,742
Changes in scope of consolidation	0	489
Transfer to mathematical reserve	-55,112	-72,930
<b>Total</b>	<b>262,246</b>	<b>235,479</b>
Deferred profit participation		
<b>Book value as of 31.12. of the previous year</b>	<b>1,045,563</b>	<b>849,785</b>
Exchange rate changes	18	-225
<b>Book value as of 1.1.</b>	<b>1,045,581</b>	<b>849,560</b>
Changes in scope of consolidation	0	1,352
Unrealised gains and losses on financial instruments available for sale	-151,108	225,190
Underwriting gains and losses from provisions for employee benefits	4,977	-27,895
Revaluations recognised through profit and loss	26,069	-2,644
<b>Book value as of 31.12.</b>	<b>925,519</b>	<b>1,045,563</b>
<b>Provision for premium refunds incl. deferred profit participation</b>	<b>1,187,765</b>	<b>1,281,042</b>

Development health insurance	31.12.2015	31.12.2014
in EUR '000		
Provision for premium refunds		
<b>Book value as of 31.12. of the previous year</b>	<b>15,080</b>	<b>15,120</b>
<b>Book value as of 1.1.</b>	<b>15,080</b>	<b>15,120</b>
Addition/release	330	-40
<b>Total</b>	<b>15,410</b>	<b>15,080</b>

<b>Maturity structure for profit-related premium refunds</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
up to one year	703,959	773,146
more than one year up to five years	273,934	277,198
more than five years up to ten years	120,442	120,619
more than ten years	84,297	106,833
<b>Total</b>	<b>1,182,632</b>	<b>1,277,796</b>

<b>Maturity structure for profit-unrelated premium refunds</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
up to one year	55,400	52,175
more than one year up to five years	277	85
more than five years up to ten years	239	58
more than ten years	144	42
<b>Total</b>	<b>56,060</b>	<b>52,360</b>

## 20. OTHER UNDERWRITING PROVISIONS

<b>Composition</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
Property/Casualty insurance	46,704	68,017
Life insurance	6,151	4,058
Health insurance	274	452
<b>Total</b>	<b>53,129</b>	<b>72,527</b>

Other underwriting provisions are primarily provisions for prior losses and cancellations.

<b>Development</b>	<b>Property/Casualty 31.12.2015</b>	<b>Life 31.12.2015</b>	<b>Health 31.12.2015</b>	<b>Total 31.12.2015</b>	<b>Total 31.12.2014</b>
<b>in EUR '000</b>					
<b>Book value as of 31.12. of the previous year</b>	<b>68,017</b>	<b>4,058</b>	<b>452</b>	<b>72,527</b>	<b>70,583</b>
Exchange rate changes	986	-47	0	939	-793
<b>Book value as of 1.1.</b>	<b>69,003</b>	<b>4,011</b>	<b>452</b>	<b>73,466</b>	<b>69,790</b>
Additions	21,855	3,975	131	25,961	31,581
Amount used/released	-44,154	-1,835	-309	-46,298	-30,221
Changes in scope of consolidation	0	0	0	0	1,377
<b>Book value as of 31.12.</b>	<b>46,704</b>	<b>6,151</b>	<b>274</b>	<b>53,129</b>	<b>72,527</b>

<b>Maturity structure</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
up to one year	18,019	31,636
more than one year up to five years	66	54
more than five years up to ten years	0	148
more than ten years	35,044	40,689
<b>Total</b>	<b>53,129</b>	<b>72,527</b>

## 21. UNDERWRITING PROVISIONS FOR UNIT-LINKED AND INDEX-LINKED LIFE INSURANCE

<b>Composition</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
Unit-linked life insurance	5,693,162	5,297,302
Index-linked life insurance	2,083,440	2,095,115
<b>Total</b>	<b>7,776,602</b>	<b>7,392,417</b>

<b>Development</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
<b>Book value as of 31.12. of the previous year</b>	<b>7,392,417</b>	<b>6,489,366</b>
Exchange rate changes	78,021	-17,914
<b>Book value as of 1.1.</b>	<b>7,470,438</b>	<b>6,471,452</b>
Additions	660,893	1,022,727
Amount used/released	-354,729	-615,103
Change in scope of consolidation	0	513,341
<b>Book value as of 31.12.</b>	<b>7,776,602</b>	<b>7,392,417</b>

The change in exchange rate effects compared to the previous year was mainly caused by larger currency fluctuations, which were due to the Swiss franc being unpegged from the euro. This exchange rate effect is neutral with respect to the Group result, since an offsetting change takes place in the underwriting result.

<b>Maturity structure</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
up to one year	195,449	178,730
more than one year up to five years	1,572,362	1,051,962
more than five years up to ten years	1,606,726	2,191,409
more than ten years	4,402,065	3,970,316
<b>Total</b>	<b>7,776,602</b>	<b>7,392,417</b>

## 22. PROVISIONS FOR PENSIONS AND SIMILAR OBLIGATIONS

Composition	31.12.2015	31.12.2014
in EUR '000		
Provision for pension obligations	298,988	357,526
Provision for severance obligations	88,209	87,398
<b>Total</b>	<b>387,197</b>	<b>444,924</b>

## Pension obligations

Development of DBO	31.12.2015	31.12.2014
in EUR '000		
<b>Present value of obligation (DBO) as of 1.1.</b>	<b>732,325</b>	<b>672,134</b>
Transfer to other VIG companies	0	-1,129
Current service costs	9,637	9,506
Past service costs	14	48
Interest expense	14,448	19,247
<b>Remeasurement</b>	<b>3,296</b>	<b>73,756</b>
Transfer to other VIG companies	0	-231
Actuarial gain/loss demographic	21	9
Actuarial gain/loss financial	30	78,239
Experience adjustment	3,245	-4,261
F/X differences	18	-14
Payment on settlement	-5	0
Benefits paid	-32,724	-32,558
Change in scope of consolidation	3	-8,665
<b>Present value of the obligation (DBO) as of 31.12.</b>	<b>727,012</b>	<b>732,325</b>
<i>thereof DBO employees</i>	<i>227,124</i>	<i>223,316</i>
<i>thereof DBO retirees</i>	<i>499,888</i>	<i>509,009</i>

Development of plan assets of pension obligations	31.12.2015	31.12.2014
in EUR '000		
<b>Plan assets as of 1.1.</b>	<b>374,799</b>	<b>379,374</b>
Interest income	7,816	11,120
<b>Remeasurement</b>	<b>13,444</b>	<b>480</b>
Net return on assets	13,444	480
Contributions	58,564	10,877
Payment on settlement	-1	1
Benefits paid	-26,598	-25,819
Change in scope of consolidation	0	-1,234
<b>Plan assets as of 31.12.</b>	<b>428,024</b>	<b>374,799</b>



<b>Development of provisions of pension obligations</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
in EUR '000		
<b>Book value as of 1.1.</b>	<b>357,526</b>	<b>292,760</b>
Transfer to other VIG companies	0	-1,129
Current service costs	9,637	9,506
Past service costs	14	48
Interest expense	6,632	8,127
<b>Remeasurement</b>	<b>-10,148</b>	<b>73,276</b>
Net return on assets	-13,444	-480
Transfer to other VIG companies	0	-231
Actuarial gain/loss demographic	21	9
Actuarial gain/loss financial	30	78,239
Experience adjustment	3,245	-4,261
F/X differences	18	-14
Contributions	-58,564	-10,877
Payment on settlement	-4	-1
Benefits paid	-6,126	-6,739
Change in scope of consolidation	3	-7,431
<b>Book value as of 31.12.</b>	<b>298,988</b>	<b>357,526</b>

The plan assets consist of the following:

<b>Structure of investments in the actuarial reserve for occupational group insurance</b>	<b>in %</b>
<b>Wiener Städtische Versicherung &amp; Vienna Insurance Group</b>	
Fixed-interest securities	86.31%
Loan	5.60%
Bank deposits	8.09%
<b>Total</b>	<b>100.00%</b>
<b>Donau Versicherung</b>	
Fixed-interest securities	100.00%
<b>Total</b>	<b>100.00%</b>

The asset allocation of the actuarial reserve for occupational group insurance is structured according to the maturity of the liabilities.

Pension contributions are expected to be EUR 24,126,000 in financial year 2016 (ACTUAL in 2015: EUR 52,188,000 incl. transfers).

## Severance obligations

Development of DBO	31.12.2015	31.12.2014
in EUR '000		
<b>Present value of obligation (DBO) as of 1.1.</b>	<b>162,300</b>	<b>149,517</b>
Current service costs	6,654	7,023
Past service costs	-6	40
Interest expense	3,130	4,351
<b>Remeasurement</b>	<b>-3,921</b>	<b>12,568</b>
Actuarial gain/loss demographic	-149	0
Actuarial gain/loss financial	337	13,055
Experience adjustment	-4,109	-487
F/X differences	-95	19
Payment on settlement	-1	5
Benefits paid	-4,440	-8,145
Change in scope of consolidation	-36	-3,078
<b>Present value of the obligation (DBO) as of 31.12.</b>	<b>163,585</b>	<b>162,300</b>

Development of plan assets of severance obligations	31.12.2015	31.12.2014
in EUR '000		
<b>Plan assets as of 1.1.</b>	<b>74,902</b>	<b>70,795</b>
Interest income	1,485	2,057
<b>Remeasurement</b>	<b>292</b>	<b>5,442</b>
Net return on assets	292	5,442
Contributions	1,151	2,149
Payment on settlement	-1	0
Benefits paid	-2,453	-4,990
Change in scope of consolidation	0	-551
<b>Plan assets as of 31.12.</b>	<b>75,376</b>	<b>74,902</b>

Development of provisions of severance obligations	31.12.2015	31.12.2014
in EUR '000		
<b>Book value as of 1.1.</b>	<b>87,398</b>	<b>78,722</b>
Transfer to other VIG companies	0	0
Current service costs	6,654	7,023
Past service costs	-6	40
Interest expense	1,645	2,294
<b>Remeasurement</b>	<b>-4,213</b>	<b>7,126</b>
Net return on assets	-292	-5,442
Actuarial gain/loss demographic	-149	0
Actuarial gain/loss financial	337	13,055
Experience adjustment	-4,109	-487
F/X differences	-95	19
Contributions	-1,151	-2,149
Payment on settlement	0	5
Benefits paid	-1,987	-3,155
Change in scope of consolidation	-36	-2,527
<b>Book value as of 31.12.</b>	<b>88,209</b>	<b>87,398</b>

The plan assets consist of the following:

Structure of investment for outsourced severance payments	in %
<b>Wiener Städtische Versicherung &amp; Vienna Insurance Group</b>	
Index-linked life insurance	75.33%
Pension funds	24.67%
<b>Total</b>	<b>100.00%</b>

Part of the severance obligations of Wiener Städtische and Vienna Insurance Group Holding was outsourced to an insurance company.

Severance payment contributions are expected to be EUR 1,467,000 in financial year 2016 (ACTUAL in 2015: EUR 1,151,000).

Pension sensitivity analysis	Variation	DBO	Change
	%	in EUR '000	%
<b>Base parameters</b>		<b>727,012</b>	
Interest rate	+0.5	677,567	-6.8
	-0.5	782,788	7.7
Future salary increases	+0.5	735,542	1.2
	-0.5	718,936	-1.1
Future pension increases	+0.5	772,832	6.3
	-0.5	685,185	-5.8
Employee turnover	+2.5	698,598	-4.0
	-2.5	732,235	0.7
Mortality	+5.0	714,523	-1.7
	-5.0	740,257	1.8

Severance payment sensitivity analysis	Variation	DBO	Change
	%	in EUR '000	%
<b>Base parameters</b>		<b>163,585</b>	
Discount rate	+0.5	156,830	-4.1
	-0.5	170,827	4.4
Future salary increases	+0.5	170,657	4.3
	-0.5	156,923	-4.1
Employee turnover	+2.5	149,518	-8.6
	-2.5	172,155	5.2
Mortality	+5.0	163,531	0.0
	-5.0	163,629	0.0

**Method for performing sensitivity analysis**

Calculate parameter variations. Mortality is increased or decreased proportionally.

<b>Pension cash flow</b>	<b>Expected payments</b>
year/s	in EUR '000
1	33,109
2	32,947
3	32,920
4	33,111
5	33,400
6–10	166,943
11–15	162,850
16–20	151,134
21–30	241,865
31–40	154,784
41+	108,101

<b>Severance payment cash flow</b>	<b>Expected payments</b>
year/s	in EUR '000
1	12,996
2	9,569
3	10,053
4	12,088
5	11,761
6–10	59,020
11–15	49,717
16–20	28,324
21–30	25,224
31–40	4,692
41+	389

## 23. OTHER PROVISIONS

Composition	Property/ Casualty 31.12.2015	Life 31.12.2015	Health 31.12.2015	Total 31.12.2015	Total 31.12.2014
in EUR '000					
Provision for anniversary benefits	10,429	9,246	1,877	21,552	19,599
Other personnel provisions	5,517	1,911	0	7,428	6,688
Provision for customer support and marketing	42,221	1,545	0	43,766	45,174
Provision for litigation	6,747	21,937	0	28,684	32,950
Provision for renewal commissions	0	1,339	0	1,339	1,365
Other provisions	152,461	20,969	0	173,430	158,121
<b>Total</b>	<b>217,375</b>	<b>56,947</b>	<b>1,877</b>	<b>276,199</b>	<b>263,897</b>

Development	Book value as of 1.1.	Changes in scope of consolidation	Exchange rate changes	Amount used	Release	Reclassification	Additions	Book value as of 31.12.
in EUR '000								
Provision for anniversary benefits	19,599	0	6	-1,178	-3,303	0	6,428	21,552
Other personnel provisions	6,688	226	101	-4,215	-315	0	4,943	7,428
Provision for customer support and marketing	45,174	0	-7	-5,567	-6,286	13	10,439	43,766
Provision for litigation	32,950	0	63	-8,082	-415	-893	5,061	28,684
Provision for renewal commissions	1,365	0	6	-1,228	-125	0	1,321	1,339
Other provisions	158,121	0	90	-33,841	-51,823	32	100,851	173,430
<b>Total</b>	<b>263,897</b>	<b>226</b>	<b>259</b>	<b>-54,111</b>	<b>-62,267</b>	<b>-848</b>	<b>129,043</b>	<b>276,199</b>

Other provisions consist primarily of provisions for government obligations of EUR 0 (EUR 15,957,000), provisions for IT expenses of EUR 15,043,000 (EUR 38,350,000), provisions for advertising and sponsoring of EUR 2,320,000 (EUR 765,000), provisions for pension fund guaranteed minimum interest of EUR 14,277,000 (EUR 13,072,000) and a risk provision related to Donau Versicherung's Italian business of EUR 25,500,000 (EUR 28,500,000).

An amount of EUR 48,000,000 has also been recognised under other provisions to cover potential charges arising under maintenance agreements.

Maturity structure	31.12.2015	31.12.2014
in EUR '000		
up to one year	171,363	185,361
more than one year up to five years	47,766	27,197
more than five years up to ten years	22,063	17,418
more than ten years	35,007	33,921
<b>Total</b>	<b>276,199</b>	<b>263,897</b>

Other provisions with maturities greater than 10 years primarily concern a non-discounted provision of EUR 14,277,000 for guaranteed interest for pension funds and provisions for employee anniversaries with an interest effect of EUR 359,000.

## 24. LIABILITIES

Composition	Property/Casualty 31.12.2015	Life 31.12.2015	Health 31.12.2015	Total 31.12.2015	Total 31.12.2014
in EUR '000					
<b>Underwriting</b>	<b>554,523</b>	<b>371,701</b>	<b>6,904</b>	<b>933,128</b>	<b>867,486</b>
Liabilities from direct business	424,140	294,143	4,549	722,832	663,250
to policyholders	283,255	237,656	3,038	523,949	463,979
to insurance intermediaries	104,045	55,206	1,055	160,306	152,384
to insurance companies	36,840	1,281	456	38,577	46,197
arising from financial insurance policies	0	0	0	0	690
Liabilities from reinsurance business	123,504	10,897	61	134,462	121,190
Deposits from ceded reinsurance business	6,879	66,661	2,294	75,834	83,046
<b>Non-underwriting</b>	<b>457,086</b>	<b>237,667</b>	<b>6,698</b>	<b>701,451</b>	<b>811,869</b>
Liabilities to financial institutions	207,172	76,577	25	283,774	420,504
Other liabilities	249,914	161,090	6,673	417,677	391,365
<b>Total</b>	<b>1,011,609</b>	<b>609,368</b>	<b>13,602</b>	<b>1,634,579</b>	<b>1,679,355</b>

Composition	Property/Casualty 31.12.2015	Life 31.12.2015	Health 31.12.2015	Total 31.12.2015	Total 31.12.2014
Other liabilities					
in EUR '000					
Tax liabilities (excl. income taxes)	64,239	18,169	304	82,712	77,191
Liabilities for social security	11,652	2,187	0	13,839	13,894
Liabilities to facility managers	3,617	2,378	567	6,562	5,775
Liabilities to employees	11,850	4,610	1,851	18,311	15,487
Bond liabilities	194	1,575	0	1,769	1,776
Liability for unused vacation entitlements	15,953	6,377	0	22,330	22,572
Liability for variable salary components	22,293	12,946	151	35,390	33,365
Liability for legal and consulting fees	6,977	1,682	0	8,659	4,484
Liability for unpaid incoming invoices	56,003	13,817	79	69,899	69,548
Liabilities for derivatives	5,628	8,742	29	14,399	21,758
Leasing liabilities	54	5	0	59	26
Liabilities from sureties	3,831	901	0	4,732	5,018
Liabilities from fees	16,126	636	0	16,762	17,105
Liabilities from construction projects	761	152	40	953	797
Liabilities from funding of housing projects	9,506	35,303	0	44,809	40,457
Liabilities from public funding	1	117	0	118	180
Liabilities from property transactions	55	0	0	55	0
Liabilities from purchase of capital investments	736	5,178	0	5,914	3,795
Other liabilities	20,438	46,315	3,652	70,405	58,137
<b>Total</b>	<b>249,914</b>	<b>161,090</b>	<b>6,673</b>	<b>417,677</b>	<b>391,365</b>

Other liabilities primarily relate to liabilities of EUR 33,594,000 from intracompany charges for services (EUR 18,995,000), and interest and dividend liabilities of EUR 19,294,000 (EUR 9,012,000).

<b>Maturity structure</b>	<b>Underwriting 31.12.2015</b>	<b>Non-underwriting 31.12.2015</b>	<b>Total 31.12.2015</b>	<b>Total 31.12.2014</b>
<b>in EUR '000</b>				
up to one year	883,507	274,213	1,157,720	1,463,676
more than one year up to five years	27,763	291,148	318,911	142,174
more than five years up to ten years	5,934	108,937	114,871	23,899
more than ten years	15,924	27,153	43,077	49,606
<b>Total</b>	<b>933,128</b>	<b>701,451</b>	<b>1,634,579</b>	<b>1,679,355</b>

<b>Fair value of derivative liabilities</b>	<b>31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
Options	7,097	8,455
Swaps	6,613	9,238
Futures	579	0
Other structured products	110	4,065
<b>Total</b>	<b>14,399</b>	<b>21,758</b>

<b>Maturity structure Derivatives (liabilities side)</b>	<b>Nominal value 31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
up to one year	131,329	240,761
more than one year up to five years	123,992	125,788
more than five years up to ten years	608	609
<b>Total</b>	<b>255,929</b>	<b>367,158</b>

The values shown in this table are the nominal values of the underlying transactions.

<b>Composition of derivative liabilities by risk type</b>	<b>Fair value 31.12.2015</b>	<b>31.12.2014</b>
<b>in EUR '000</b>		
Interest risk	5,440	7,763
traded on stock exchange	1,767	635
over the counter	3,673	7,128
Currency risk	1,876	5,541
over the counter	1,876	5,541
Share and index risk	7,083	8,454
over the counter	7,083	8,454
<b>Total</b>	<b>14,399</b>	<b>21,758</b>

**25. TAX LIABILITIES OUT OF INCOME TAX**

Composition	31.12.2015	31.12.2014
in EUR '000		
Property/Casualty insurance	89,531	48,944
Life insurance	30,574	33,398
Health insurance	1,696	1,739
<b>Total</b>	<b>121,801</b>	<b>84,081</b>

Maturity structure	31.12.2015	31.12.2014
in EUR '000		
up to one year	16,325	51,399
more than one year up to five years	105,476	32,682
<b>Total</b>	<b>121,801</b>	<b>84,081</b>

**26. OTHER LIABILITIES**

Composition	Property/Casualty 31.12.2015	Life 31.12.2015	Health 31.12.2015	Total 31.12.2015	Total 31.12.2014
in EUR '000					
Deferred income	46,088	118,089	450	164,627	171,930
Other liabilities	6,963	1,146	738	8,847	8,637
<b>Total</b>	<b>53,051</b>	<b>119,235</b>	<b>1,188</b>	<b>173,474</b>	<b>180,567</b>



## 27. CONTINGENT LIABILITIES AND RECEIVABLES

### Litigation

Vienna Insurance Group and its Group companies are involved in a number of legal actions arising out of the normal course of business. Taking into account the provisions formed for these legal actions, the management of Vienna Insurance Group is of the opinion that they will not have a significant effect on the business or consolidated financial position of the Vienna Insurance Group.

### Litigation relating to coverage

In their capacity as insurance companies, the companies of Vienna Insurance Group are involved in a number of court proceedings as defendants or have been threatened with litigation. In addition, there are proceedings, in which the companies of Vienna Insurance Group are not involved as parties, but may be affected by the outcome of such lawsuits due to agreements with other insurers concerning participation in claims. In the opinion of Vienna Insurance Group, adequate provisions proportionate to the amount in dispute have been established for all claims in accordance with the law.

### Off-balance sheet claims

The following table shows off-balance sheet claims as of 31 December 2015 and 2014.

Reporting period as of 31.12.	2015	2014
in EUR '000		
Contingent receivables	10,717	12,192

The off-balance sheet claims for the individual financial years were primarily related to guarantees from agencies.

### Off-balance sheet commitments

The following table shows the off-balance sheet commitments as of 31 December 2015 and 2014.

Reporting period as of 31.12.	2015	2014
in EUR '000		
Liabilities and assumed liabilities	20,245	17,925
Letters of comfort	0	799
Guarantee bond	14,868	14,047

The off-balance sheet commitments for the individual financial years were primarily related to loans of participations and unresolved court cases due to personal injury.

No off-balance sheet financing structures via special purpose vehicles (SPVs) or other similar corporate structures exist.

## NOTES TO THE CONSOLIDATED INCOME STATEMENT

## 28. NET EARNED PREMIUMS

Premiums written and net earned premiums in the 2015 reporting period and the 2014 comparative period are broken down by segment as follows:

Premiums written	Property/Casualty 2015	Life 2015	Health 2015	Total 2015
in EUR '000				
GROSS				
Direct business	4,492,324	4,009,888	397,860	8,900,072
Austria	1,825,643	1,843,525	381,078	4,050,246
Czech Republic	819,547	716,673	0	1,536,220
Slovakia	318,466	379,541	0	698,007
Poland	471,748	364,370	0	836,118
Romania	346,049	82,199	0	428,248
Remaining Markets	630,059	623,580	16,782	1,270,421
Central Functions	80,812	0	0	80,812
Indirect business	1,214,061	23,186	112	1,237,359
<b>Subtotal</b>	<b>5,706,385</b>	<b>4,033,074</b>	<b>397,972</b>	<b>10,137,431</b>
Consolidation	-1,107,350	-10,322	0	-1,117,672
<b>Premiums written</b>	<b>4,599,035</b>	<b>4,022,752</b>	<b>397,972</b>	<b>9,019,759</b>

Net earned premiums	Property/Casualty 2015	Life 2015	Health 2015	Total 2015
in EUR '000				
GROSS				
Direct business	4,440,694	4,012,022	395,460	8,848,176
Indirect business	119,772	13,476	112	133,360
<b>Net earned premiums</b>	<b>4,560,466</b>	<b>4,025,498</b>	<b>395,572</b>	<b>8,981,536</b>
REINSURERS' SHARE	-760,764	-39,361	-876	-801,001
<b>Net earned premiums – retention</b>	<b>3,799,702</b>	<b>3,986,137</b>	<b>394,696</b>	<b>8,180,535</b>

Premiums written	Property/Casualty 2014	Life 2014	Health 2014	Total 2014
in EUR '000				
GROSS				
Direct business	4,453,407	4,185,846	386,222	9,025,475
Austria	1,833,469	1,870,240	368,088	4,071,797
Czech Republic	807,709	856,751	0	1,664,460
Slovakia	322,516	395,889	0	718,405
Poland	553,192	480,194	0	1,033,386
Romania	284,964	54,360	0	339,324
Remaining Markets	591,899	528,412	18,134	1,138,445
Central Functions	59,658	0	0	59,658
Indirect business	1,237,338	43,704	73	1,281,115
<b>Subtotal</b>	<b>5,690,745</b>	<b>4,229,550</b>	<b>386,295</b>	<b>10,306,590</b>
Consolidation	-1,130,353	-30,509	0	-1,160,862
<b>Premiums written</b>	<b>4,560,392</b>	<b>4,199,041</b>	<b>386,295</b>	<b>9,145,728</b>

<b>Net earned premiums</b>	<b>Property/Casualty 2014</b>	<b>Life 2014</b>	<b>Health 2014</b>	<b>Total 2014</b>
<i>in EUR '000</i>				
<b>GROSS</b>				
Direct business	4,438,913	4,190,484	396,910	9,026,307
Indirect business	118,276	13,715	73	132,064
<b>Net earned premiums</b>	<b>4,557,189</b>	<b>4,204,199</b>	<b>396,983</b>	<b>9,158,371</b>
REINSURERS' SHARE	-765,867	-38,010	-752	-804,629
<b>Net earned premiums – retention</b>	<b>3,791,322</b>	<b>4,166,189</b>	<b>396,231</b>	<b>8,353,742</b>

<b>Premiums written</b>	<b>Gross 2015</b>	<b>Reinsurers' share 2015</b>	<b>Retention 2015</b>	<b>Gross 2014</b>
<i>in EUR '000</i>				
<b>Property/Casualty insurance</b>				
Direct business				
Casualty insurance	341,056	-4,190	336,866	345,395
Health insurance	46,803	-17,825	28,978	46,806
Land vehicle own-damage insurance	879,124	-28,673	850,451	863,748
Rail vehicle own-damage	4,114	-2,389	1,725	4,482
Aircraft own-damage insurance	6,565	-3,381	3,184	4,061
Sea, lake and river shipping own-damage insurance	7,090	-3,887	3,203	9,089
Transport insurance	48,706	-21,107	27,599	48,025
Fire explosion, other natural risks, nuclear energy	903,310	-256,586	646,724	860,701
Other property	459,250	-85,512	373,738	454,759
Carrier liability insurance	13,270	-2,767	10,503	8,881
Aircraft liability insurance	4,742	-2,608	2,134	3,183
Sea, lake and river shipping liability insurance	3,349	-1,081	2,268	2,524
General liability insurance	380,887	-69,906	310,981	412,231
Liability insurance for land vehicles having their own drive train	1,147,568	-10,800	1,136,768	1,127,280
Credit insurance	18,394	-110	18,284	1,201
Guarantee insurance	26,465	-7,954	18,511	24,680
Insurance for miscellaneous financial losses	71,754	-43,481	28,273	118,196
Legal expenses insurance	53,908	-494	53,414	52,748
Assistance insurance, travel health insurance	61,926	-2,170	59,756	52,786
<b>Subtotal</b>	<b>4,478,281</b>	<b>-564,921</b>	<b>3,913,360</b>	<b>4,440,776</b>
Indirect business				
Marine, aviation and transport insurance	10,648	-5,779	4,869	9,850
Other insurance	88,504	-187,111	-98,607	93,823
Health insurance	21,602	-1	21,601	15,943
<b>Subtotal</b>	<b>120,754</b>	<b>-192,891</b>	<b>-72,137</b>	<b>119,616</b>
<b>Total Written premiums in Property and Casualty</b>	<b>4,599,035</b>	<b>-757,812</b>	<b>3,841,223</b>	<b>4,560,392</b>

A portion of the net earned premiums of EUR 3,303,000 (EUR 3,196,000) from indirect property/casualty insurance business had been deferred one year before being recognised in the income statement. Of the EUR 324,000 (EUR 437,000) in net earned premiums from indirect life insurance business, EUR 254,000 (EUR 301,000) was deferred for one year before being shown in the income statement.

<b>Premiums written – Direct life insurance business</b>	<b>2015</b>	<b>2014</b>
<i>in EUR '000</i>		
Regular premiums	2,455,094	2,341,252
Annuity insurance	293,092	281,022
Whole life insurance	89,345	82,596
Mixed life insurance	491,550	509,644
Pure endowment insurance	124,469	124,805
Term life insurance	254,177	228,797
Fixed-term insurance	42,601	44,543
Unit-linked insurance	801,067	713,312
Index-linked insurance	10,715	11,170
Government sponsored pension plans	348,078	345,363
Single premium policies	1,554,794	1,844,594
Annuity insurance	189,580	228,459
Whole life insurance	43,627	45,963
Mixed life insurance	525,594	659,593
Pure endowment insurance	103,419	190,068
Term life insurance	73,037	103,320
Fixed-term insurance	120	111
Unit-linked insurance	577,157	549,048
Index-linked insurance	39,565	55,967
Government sponsored pension plans	2,695	12,065
<b>Total Written premiums direct in Life</b>	<b>4,009,888</b>	<b>4,185,846</b>
thereof:		
<i>Policies with profit participation</i>	<i>1,806,399</i>	<i>1,797,023</i>
<i>Policies without profit participation</i>	<i>424,213</i>	<i>701,898</i>
<i>Unit-linked life insurance policies</i>	<i>1,728,995</i>	<i>1,619,788</i>
<i>Index-linked life insurance policies</i>	<i>50,281</i>	<i>67,137</i>

Please refer to the respective separate financial statements for information on investments for unit-linked and index-linked life insurance.

<b>Premiums written – Health insurance (gross)</b>	<b>2015</b>	<b>2014</b>
<i>in EUR '000</i>		
Direct business	397,860	386,222
Individual insurances	270,765	261,610
Group insurance	127,095	124,612
Indirect business	112	73
Group insurance	112	73
<b>Total Written premiums in Health</b>	<b>397,972</b>	<b>386,295</b>

## 29. FINANCIAL RESULT

Composition Income	Property/Casualty 2015	Life 2015	Health 2015	Total 2015
in EUR '000				
Current income	239,172	890,751	42,001	1,171,924
Income from appreciation	9,715	11,065	286	21,066
<i>of which a reduction in impairment</i>	<i>2,371</i>	<i>3,618</i>	<i>0</i>	<i>5,989</i>
Gains from disposal of investments	130,027	126,455	3,435	259,917
<b>Total</b>	<b>378,914</b>	<b>1,028,271</b>	<b>45,722</b>	<b>1,452,907</b>

Composition Income	Property/Casualty 2014	Life 2014	Health 2014	Total 2014
in EUR '000				
Current income	261,918	908,640	51,272	1,221,830
Income from appreciation	62,595	17,759	808	81,162
<i>of which a reduction in impairment</i>	<i>25,550</i>	<i>6,044</i>	<i>0</i>	<i>31,594</i>
Gains from disposal of investments	84,571	129,269	990	214,830
<b>Total</b>	<b>409,084</b>	<b>1,055,668</b>	<b>53,070</b>	<b>1,517,822</b>

Composition Income	Current income 2015	Income from appreciations 2015	Gains from disposal of investments 2015	Total 2015
<i>in EUR '000</i>				
Self-used land and buildings	19,708	1,934	2,405	24,047
Third-party used land and buildings	83,415	1,810	1,307	86,532
Loans	49,999	5	0	50,004
Reclassified loans	24,102	0	1,760	25,862
Bonds classified as loans	52,670	0	10,916	63,586
Financial instruments held to maturity	83,769	0	85	83,854
Government bonds	72,967	0	84	73,051
Covered bonds	7,721	0	0	7,721
Corporate bonds	2,323	0	0	2,323
Bonds from banks	753	0	0	753
Subordinated bonds	5	0	1	6
Financial instruments reclassified as held to maturity	38,667	0	0	38,667
Government bonds	35,139	0	0	35,139
Covered bonds	2,886	0	0	2,886
Bonds from banks	642	0	0	642
Financial instruments available for sale	655,712	2,240	216,443	874,395
Bonds	583,415	2,240	95,140	680,795
Government bonds	279,733	0	51,945	331,678
Covered bonds	49,484	0	6,429	55,913
Corporate bonds	102,740	0	3,872	106,612
Bonds from banks	110,664	0	32,426	143,090
Subordinated bonds	40,794	2,240	468	43,502
Shares and other participations	21,526	0	85,380	106,906
Investment funds	50,771	0	35,923	86,694
Financial instruments held for trading	2,781	6,750	19,897	29,428
Bonds	2,056	2,551	781	5,388
Government bonds	1,760	2,457	385	4,602
Bonds from banks	160	3	248	411
Subordinated bonds	136	91	148	375
Shares and other non-fixed-interest securities	712	1,829	727	3,268
Investment funds	13	1,208	354	1,575
Derivatives	0	1,162	18,035	19,197
Financial instruments recognised at fair value through profit and loss	3,920	8,327	7,082	19,329
Bonds	3,279	6,041	194	9,514
Government bonds	1,177	1,351	25	2,553
Covered bonds	30	0	77	107
Corporate bonds	45	43	11	99
Bonds from banks	1,730	3,983	81	5,794
Subordinated bonds	297	664	0	961
Shares and other non-fixed-interest securities	5	889	6,380	7,274
Investment funds	606	1,397	508	2,511
Others	30	0	0	30
Other investments	115,552	0	22	115,574
Unit-linked and index-linked life insurance	41,629	0	0	41,629
<b>Total</b>	<b>1,171,924</b>	<b>21,066</b>	<b>259,917</b>	<b>1,452,907</b>
<i>thereof participations</i>	<i>4,886</i>		<i>55,866</i>	<i>60,752</i>

Please see Note 2 “Land and buildings” on page 128 for information on operating expenses for investment property.

Composition Income	Current income	Income from appreciations	Gains from disposal of investments	Total
	2014	2014	2014	2014
in EUR '000				
Self-used land and buildings	19,618	0	259	19,877
Third-party used land and buildings	70,284	11,200	39,430	120,914
Loans	50,128	3,916	0	54,044
Reclassified loans	26,790	0	7,331	34,121
Bonds classified as loans	66,420	0	23,409	89,829
Financial instruments held to maturity	85,006	0	286	85,292
Government bonds	74,511	0	269	74,780
Covered bonds	7,763	0	0	7,763
Corporate bonds	1,880	0	0	1,880
Bonds from banks	834	0	15	849
Subordinated bonds	18	0	2	20
Financial instruments reclassified as held to maturity	40,816	0	0	40,816
Government bonds	36,494	0	0	36,494
Covered bonds	3,326	0	0	3,326
Bonds from banks	996	0	0	996
Financial instruments available for sale	686,747	16,478	128,634	831,859
Bonds	616,068	16,478	79,909	712,455
Government bonds	292,521	4,878	45,300	342,699
Covered bonds	52,808	0	1,636	54,444
Corporate bonds	93,667	0	3,802	97,469
Bonds from banks	126,566	11,600	26,427	164,593
Subordinated bonds	50,506	0	2,744	53,250
Shares and other participations	29,465	0	25,065	54,530
Investment funds	41,206	0	23,660	64,866
Other securities	8	0	0	8
Financial instruments held for trading	4,022	34,712	7,578	46,312
Bonds	2,872	2,287	2,217	7,376
Government bonds	2,360	2,145	1,891	6,396
Bonds from banks	358	80	325	763
Subordinated bonds	154	62	1	217
Shares and other non-fixed-interest securities	1,140	1,807	892	3,839
Investment funds	10	2,580	543	3,133
Derivatives	0	28,038	3,926	31,964
Financial instruments recognised at fair value through profit and loss	3,984	14,845	7,881	26,710
Bonds	3,412	13,064	7,179	23,655
Government bonds	1,388	2,518	3	3,909
Corporate bonds	12	50	0	62
Bonds from banks	1,680	9,944	3,120	14,744
Subordinated bonds	332	552	4,056	4,940
Shares and other non-fixed-interest securities	6	386	289	681
Investment funds	566	1,395	413	2,374
Other investments	131,505	11	22	131,538
Unit-linked and index-linked life insurance	36,510	0	0	36,510
<b>Total</b>	<b>1,221,830</b>	<b>81,162</b>	<b>214,830</b>	<b>1,517,822</b>
<i>thereof participations</i>	<i>5,746</i>		<i>56</i>	<i>5,802</i>

Composition Expenses	Property/Casualty 2015	Life 2015	Health 2015	Total 2015
<i>in EUR '000</i>				
Depreciation of investments	81,335	49,194	5,324	135,853
<i>of which impairment of investments</i>	<i>42,586</i>	<i>10,906</i>	<i>2,507</i>	<i>55,999</i>
Exchange rate changes	-8,690	-2,968	-934	-12,592
Losses from disposal of investments	25,931	32,292	1,691	59,914
Interest expenses	66,211	15,680	724	82,615
Personnel provisions	4,236	3,607	614	8,457
Interest on borrowings	61,975	12,073	110	74,158
Other expenses	125,697	57,943	3,490	187,130
<b>Total</b>	<b>290,484</b>	<b>152,141</b>	<b>10,295</b>	<b>452,920</b>

Other expenses consisted of managed portfolio fees of EUR 10,073,000 (EUR 10,472,000), asset management expenses of EUR 155,739,000 (EUR 140,409,000) and other expenses of EUR 21,318,000 (EUR 28,793,000).

The impairment of investments includes the EUR 0 (EUR 79,363,000) write-down of HETA loans and bonds.

Composition Expenses	Property/Casualty 2014	Life 2014	Health 2014	Total 2014
<i>in EUR '000</i>				
Depreciation of investments	44,907	128,004	13,165	186,076
<i>of which impairment of investments</i>	<i>12,901</i>	<i>94,629</i>	<i>10,589</i>	<i>118,119</i>
Exchange rate changes	-2,876	-18,829	-779	-22,484
Losses from disposal of investments	16,196	26,729	461	43,386
Interest expenses	58,496	19,466	905	78,867
Personnel provisions	5,239	4,717	797	10,753
Interest on borrowings	53,257	14,749	108	68,114
Other expenses	99,794	74,062	5,818	179,674
<b>Total</b>	<b>216,517</b>	<b>229,432</b>	<b>19,570</b>	<b>465,519</b>



Composition Expenses	Depreciation of investments	Exchange rate changes	Losses from disposal of investments	Total
	2015	2015	2015	2015
<i>in EUR '000</i>				
Self-used land and buildings	22,649	0	2	22,651
Third-party used land and buildings	61,864	0	62	61,926
Loans	11,098	-294	0	10,804
Reclassified loans	533	0	258	791
Bonds classified as loans	0	0	592	592
Financial instruments held to maturity	571	-482	27	116
Government bonds	0	-474	27	-447
Covered bonds	249	-9	0	240
Bonds from banks	322	0	0	322
Subordinated bonds	0	1	0	1
Financial instruments reclassified as held to maturity	0	185	0	185
Government bonds	0	185	0	185
Financial instruments available for sale	18,445	-7,862	22,741	33,324
Bonds	2,250	-2,418	3,686	3,518
Government bonds	0	-2,256	2,537	281
Covered bonds	0	42	132	174
Corporate bonds	1,152	-315	720	1,557
Bonds from banks	963	13	292	1,268
Subordinated bonds	135	98	5	238
Shares and other participations	10,479	-14	3,728	14,193
Investment funds	5,716	-5,430	15,327	15,613
Financial instruments held for trading	10,736	2,502	33,126	46,364
Bonds	3,264	-152	378	3,490
Government bonds	3,234	-16	365	3,583
Bonds from banks	30	-136	13	-93
Shares and other non-fixed-interest securities	4,366	0	1,287	5,653
Investment funds	1,298	15	95	1,408
Derivatives	1,808	2,639	31,366	35,813
Financial instruments recognised at fair value through profit and loss	9,236	-1,133	3,021	11,124
Bonds	7,639	-1,164	1,002	7,477
Government bonds	4,019	0	1	4,020
Covered bonds	89	-8	0	81
Corporate bonds	51	0	0	51
Bonds from banks	3,292	-1,156	1,001	3,137
Subordinated bonds	188	0	0	188
Shares and other non-fixed-interest securities	5	0	690	695
Investment funds	1,592	31	1,300	2,923
Other securities	0	0	29	29
Other investments	721	-5,508	85	-4,702
<b>Total</b>	<b>135,853</b>	<b>-12,592</b>	<b>59,914</b>	<b>183,175</b>
<i>thereof impairments</i>	<i>55,999</i>			<i>55,999</i>
<i>thereof participations</i>	<i>7,007</i>		<i>694</i>	<i>7,701</i>

Interest expenses and other expenses result from items on the liabilities side of the balance sheet or from business operations and therefore cannot be directly allocated to an investment class.

Composition Expenses	Depreciation of investments	Exchange rate changes	Losses from disposal of investments	Total
	2014	2014	2014	2014
in EUR '000				
Self-used land and buildings	16,395	0	0	16,395
Third-party used land and buildings	51,530	0	43	51,573
Loans	47,359	-690	1	46,670
Reclassified loans	0	0	5	5
Bonds classified as loans	10,000	0	822	10,822
Financial instruments held to maturity	590	-1,624	0	-1,034
Government bonds	363	-1,568	0	-1,205
Covered bonds	0	0	0	0
Corporate bonds	227	-56	0	171
Financial instruments reclassified as held to maturity	0	-166	0	-166
Government bonds	0	-166	0	-166
Financial instruments available for sale	48,553	-25,359	12,434	35,628
Bonds	35,702	-17,386	6,393	24,709
Government bonds	0	-14,380	4,683	-9,697
Covered bonds	0	-144	18	-126
Corporate bonds	566	-528	1,095	1,133
Bonds from banks	35,000	-2,327	390	33,063
Subordinated bonds	136	-7	207	336
Shares and other participations	10,239	0	4,237	14,476
Investment funds	2,612	-7,973	1,804	-3,557
Financial instruments held for trading	6,022	1,802	23,352	31,176
Bonds	868	-231	392	1,029
Government bonds	839	-124	389	1,104
Bonds from banks	29	-99	3	-67
Subordinated bonds	0	-8	0	-8
Shares and other non-fixed-interest securities	1,786	0	983	2,769
Investment funds	283	-219	61	125
Derivatives	3,085	2,252	21,916	27,253
Financial instruments recognised at fair value through profit and loss	4,580	-1,280	6,687	9,987
Bonds	2,782	-1,237	6,371	7,916
Government bonds	763	-20	26	769
Corporate bonds	48	0	0	48
Bonds from banks	1,518	-1,217	2,205	2,506
Subordinated bonds	453	0	4,140	4,593
Shares and other non-fixed-interest securities	314	0	0	314
Investment funds	1,484	-43	316	1,757
Other investments	1,047	4,833	42	5,922
<b>Total</b>	<b>186,076</b>	<b>-22,484</b>	<b>43,386</b>	<b>206,978</b>
<i>thereof impairments</i>	<i>118,119</i>			<i>118,119</i>
<i>thereof participations</i>	<i>1,773</i>		<i>9</i>	<i>1,782</i>

### 30. RESULT FROM AT EQUITY CONSOLIDATED COMPANIES

Composition	Property/Casualty 2015	Life 2015	Health 2015	Total 2015
in EUR '000				
<b>Income</b>				
Current result	64,546	10,641	0	75,187
<b>Subtotal</b>	<b>64,546</b>	<b>10,641</b>	<b>0</b>	<b>75,187</b>
<b>Expenses</b>				
Losses from disposal of investments	-276	0	0	-276
<b>Subtotal</b>	<b>-276</b>	<b>0</b>	<b>0</b>	<b>-276</b>
<b>Total</b>	<b>64,270</b>	<b>10,641</b>	<b>0</b>	<b>74,911</b>

Composition	Property/Casualty 2014	Life 2014	Health 2014	Total 2014
in EUR '000				
<b>Income</b>				
Current result	55,801	9,596	0	65,397
Gains from disposal of investments	2,149	0	0	2,149
<b>Subtotal</b>	<b>57,950</b>	<b>9,596</b>	<b>0</b>	<b>67,546</b>
<b>Expenses</b>				
Losses from disposal of investments	-2,989	0	0	-2,989
<b>Subtotal</b>	<b>-2,989</b>	<b>0</b>	<b>0</b>	<b>-2,989</b>
<b>Total</b>	<b>54,961</b>	<b>9,596</b>	<b>0</b>	<b>64,557</b>

### 31. OTHER INCOME

Composition	Property/Casualty 2015	Life 2015	Health 2015	Total 2015
in EUR '000				
Other underwriting income	54,726	39,983	210	94,919
Other non-underwriting income	37,723	17,507	58	55,288
<b>Total</b>	<b>92,449</b>	<b>57,490</b>	<b>268</b>	<b>150,207</b>

Other income consists primarily of EUR 10,817,000 (EUR 10,261,000) in compensation for services performed, EUR 29,372,000 (EUR 15,750,000) from the release of other provisions, EUR 5,982,000 (EUR 10,113,000) from fees of all kinds, EUR 22,556,000 (EUR 20,023,000) from exchange rate gains, EUR 39,522,000 (EUR 33,989,000) from the reversal of allowances for receivables and receipt of payment for written-off receivables, and EUR 6,886,000 (EUR 6,320,000) in commission income.

Composition	Property/Casualty 2014	Life 2014	Health 2014	Total 2014
in EUR '000				
Other underwriting income	47,613	33,384	114	81,111
Other non-underwriting income	31,743	12,589	15	44,347
<b>Total</b>	<b>79,356</b>	<b>45,973</b>	<b>129</b>	<b>125,458</b>

## 32. EXPENSES FOR CLAIMS AND INSURANCE BENEFITS

Composition	Gross 2015	Reinsurers' share 2015	Retention 2015
in EUR '000			
<b>Property/Casualty insurance</b>			
Expenses for claims and insurance benefits			
Payments for claims and insurance benefits	2,776,951	-375,878	2,401,073
Changes in provision for outstanding claims	80,083	35,249	115,332
<b>Subtotal</b>	<b>2,857,034</b>	<b>-340,629</b>	<b>2,516,405</b>
Change in mathematical reserve	-8	-2	-10
Change in other underwriting provisions	-6,839	106	-6,733
Expenses for profit-unrelated premium refunds	26,413	-1,458	24,955
<b>Total expenses</b>	<b>2,876,600</b>	<b>-341,983</b>	<b>2,534,617</b>
<b>Life insurance</b>			
Expenses for claims and insurance benefits			
Payments for claims and insurance benefits	3,378,505	-20,554	3,357,951
Changes in provision for outstanding claims	44,438	-523	43,915
<b>Subtotal</b>	<b>3,422,943</b>	<b>-21,077</b>	<b>3,401,866</b>
Change in mathematical reserve	363,640	5,054	368,694
Change in other underwriting provisions	2,353	-12	2,341
Expenses for profit-related and profit-unrelated premium refunds	114,692	0	114,692
<b>Total expenses</b>	<b>3,903,628</b>	<b>-16,035</b>	<b>3,887,593</b>
<b>Health insurance</b>			
Expenses for claims and insurance benefits			
Payments for claims and insurance benefits	247,270	-597	246,673
Changes in provision for outstanding claims	564	-8	556
<b>Subtotal</b>	<b>247,834</b>	<b>-605</b>	<b>247,229</b>
Change in mathematical reserve	66,739	-74	66,665
Expenses for profit-related and profit-unrelated premium refunds	12,770	0	12,770
<b>Total expenses</b>	<b>327,343</b>	<b>-679</b>	<b>326,664</b>
<b>Total</b>	<b>7,107,571</b>	<b>-358,697</b>	<b>6,748,874</b>

Composition	Gross 2014	Reinsurers' share 2014	Retention 2014
in EUR '000			
<b>Property/Casualty insurance</b>			
Expenses for claims and insurance benefits			
Payments for claims and insurance benefits	2,691,655	-307,448	2,384,207
Changes in provision for outstanding claims	234,523	-129,936	104,587
<b>Subtotal</b>	<b>2,926,178</b>	<b>-437,384</b>	<b>2,488,794</b>
Change in mathematical reserve	-11	-3	-14
Change in other underwriting provisions	-15,400	991	-14,409
Expenses for profit-unrelated premium refunds	23,049	-2,152	20,897
<b>Total expenses</b>	<b>2,933,816</b>	<b>-438,548</b>	<b>2,495,268</b>
<b>Life insurance</b>			
Expenses for claims and insurance benefits			
Payments for claims and insurance benefits	3,585,593	-23,313	3,562,280
Changes in provision for outstanding claims	19,999	1,851	21,850
<b>Subtotal</b>	<b>3,605,592</b>	<b>-21,462</b>	<b>3,584,130</b>
Change in mathematical reserve	430,192	12,543	442,735
Change in other underwriting provisions	130	23	153
Expenses for profit-related and profit-unrelated premium refunds	67,378	0	67,378
<b>Total expenses</b>	<b>4,103,292</b>	<b>-8,896</b>	<b>4,094,396</b>
<b>Health insurance</b>			
Expenses for claims and insurance benefits			
Payments for claims and insurance benefits	253,036	-519	252,517
Changes in provision for outstanding claims	3,207	-17	3,190
<b>Subtotal</b>	<b>256,243</b>	<b>-536</b>	<b>255,707</b>
Change in mathematical reserve	62,657	-143	62,514
Expenses for profit-unrelated premium refunds	12,048	0	12,048
<b>Total expenses</b>	<b>330,948</b>	<b>-679</b>	<b>330,269</b>
<b>Total</b>	<b>7,368,056</b>	<b>-448,123</b>	<b>6,919,933</b>

### 33. ACQUISITION AND ADMINISTRATIVE EXPENSES

Composition	Property/Casualty 2015	Life 2015	Health 2015	Total 2015
in EUR '000				
Acquisition expenses				
Commission expenses	725,706	382,283	10,965	1,118,954
Pro rata personnel expenses	171,990	85,967	16,049	274,006
Pro rata material expenses	126,810	76,710	8,721	212,241
<b>Subtotal</b>	<b>1,024,506</b>	<b>544,960</b>	<b>35,735</b>	<b>1,605,201</b>
Administrative expenses				
Pro rata personnel expenses	88,242	64,662	4,351	157,255
Pro rata material expenses	113,940	84,960	8,543	207,443
<b>Subtotal</b>	<b>202,182</b>	<b>149,622</b>	<b>12,894</b>	<b>364,698</b>
Received reinsurance commissions	-110,844	-11,355	-133	-122,332
<b>Total</b>	<b>1,115,844</b>	<b>683,227</b>	<b>48,496</b>	<b>1,847,567</b>

Composition	Property/Casualty 2014	Life 2014	Health 2014	Total 2014
in EUR '000				
Acquisition expenses				
Commission expenses	743,302	396,862	9,948	1,150,112
Pro rata personnel expenses	179,618	93,896	17,968	291,482
Pro rata material expenses	130,509	83,016	7,413	220,938
<b>Subtotal</b>	<b>1,053,429</b>	<b>573,774</b>	<b>35,329</b>	<b>1,662,532</b>
Administrative expenses				
Pro rata personnel expenses	91,897	58,493	8,739	159,129
Pro rata material expenses	97,624	81,510	7,196	186,330
<b>Subtotal</b>	<b>189,521</b>	<b>140,003</b>	<b>15,935</b>	<b>345,459</b>
Received reinsurance commissions	-122,490	-10,594	-134	-133,218
<b>Total</b>	<b>1,120,460</b>	<b>703,183</b>	<b>51,130</b>	<b>1,874,773</b>

### 34. OTHER EXPENSES

Composition	Property/Casualty 2015	Life 2015	Health 2015	Total 2015
in EUR '000				
Other underwriting expenses	102,400	148,332	214	250,946
Other non-underwriting expenses	333,295	48,327	4,533	386,155
<b>Total</b>	<b>435,695</b>	<b>196,659</b>	<b>4,747</b>	<b>637,101</b>

Other expenses consist primarily of EUR 59,497,000 (EUR 64,571,000) for valuation allowances (not including investments), EUR 32,287,000 (EUR 14,498,000) in write-downs of the insurance portfolio and customer base, EUR 21,796,000 (EUR 22,032,000) in brokering expenses, EUR 26,120,000 (EUR 22,306,000) in underwriting taxes, EUR 92,786,000 (EUR 28,903,000) in exchange rate losses, EUR 8,573,000 (EUR 6,510,000) in other contributions and fees, EUR 0 (EUR 6,100,000) for a risk provision related to Donau Versicherung's Italian business, EUR 195,000,000 (EUR 50,000,000) in write-downs of IT projects, EUR 23,299,000 (EUR 19,973,000) in expenses for government-imposed contributions and EUR 66,223,000 (EUR 0) in impairment of goodwill for Romania property and casualty, Hungary, Albania, Bosnia-Herzegovina and Moldova.

The increase in exchange rate losses over the previous year was mainly caused by larger currency fluctuations, which were due to the Swiss franc being unpegged from the euro. This exchange rate effect is neutral with respect to the Group result, since an offsetting change takes place in the underwriting result.

Composition	Property/Casualty 2014	Life 2014	Health 2014	Total 2014
in EUR '000				
Other underwriting expenses	99,036	66,831	166	166,033
Other non-underwriting expenses	93,807	22,010	1,138	116,955
<b>Total</b>	<b>192,843</b>	<b>88,841</b>	<b>1,304</b>	<b>282,988</b>

### 35. TAX EXPENSES

Composition	2015	2014
in EUR '000		
Actual taxes	57,986	74,932
Actual taxes related to other periods	-21,450	7,200
<b>Total actual taxes</b>	<b>36,536</b>	<b>82,132</b>
Deferred taxes		
Change of deferred taxes in the current year	15,373	41,514
deferred taxes out of temporary differences relating to other periods	11,146	2,652
deferred taxes out of loss carry forwards relating to other periods	-1,290	708
<b>Sum of deferred tax</b>	<b>25,229</b>	<b>44,874</b>
<b>Total</b>	<b>61,765</b>	<b>127,006</b>

Reconciliation	2015	2014
in EUR '000		
Expected income tax rate in %	25%	25%
Profit before taxes	172,098	518,366
<b>Expected tax expenses</b>	<b>43,025</b>	<b>129,592</b>
Adjusted for tax effects due to:		
Different local tax rate	-14,496	-20,010
changes of tax rates	31,176	18,312
Non-deductible expenses*	37,375	21,316
Income not subject to tax	-35,967	-29,391
Taxes from previous years	-11,595	10,560
Non-recognition/reduction of deferred tax assets due to temporary differences	-10,967	-3,891
Non-recognition/reduction of deferred tax assets due to loss carry forwards	-6,152	2,401
Effects due to Group taxation/profit transfers	6,852	-9,700
Tax effects due to deferred profit participation	17,675	2,500
Other	4,839	5,317
<b>Effective income tax expenses</b>	<b>61,765</b>	<b>127,006</b>
<b>Effective income tax rate in %</b>	<b>35.9%</b>	<b>24.5%</b>

\* Includes first-time accounting for different tax rates due to application of deferred profit participation based on temporary differences according to local law

The income tax rate of the parent company VIG Holding is used as the Group tax rate.

## ADDITIONAL DISCLOSURES

### 36. FINANCIAL INSTRUMENTS AND FAIR VALUE MEASUREMENT HIERARCHY

Information on the nature and extent of risks arising from financial instruments is provided in the section titled “Financial instruments and risk management” on page 106.

#### Fair value and book value of financial instruments

The table below shows the book values and fair values of financial instrument holdings:

Fair value and book value of financial instruments	2015				
	Book value	Level 1	Level 2	Level 3	Fair value
in EUR '000					
<b>FINANCIAL ASSETS</b>					
<b>Land and buildings*</b>	<b>1,907,737</b>	<b>0</b>	<b>61,302</b>	<b>2,793,870</b>	<b>2,855,172</b>
Self-used land and buildings	434,306	0	40,847	579,177	620,024
Investment property**	1,473,431	0	20,455	2,214,693	2,235,148
<b>Shares in at equity consolidated companies</b>	<b>886,892</b>				<b>886,892</b>
<b>Loans</b>	<b>1,335,993</b>	<b>0</b>	<b>1,420,411</b>	<b>22,156</b>	<b>1,442,567</b>
<b>Reclassified loans</b>	<b>439,980</b>	<b>297,560</b>	<b>193,395</b>	<b>0</b>	<b>490,955</b>
<b>Bonds classified as loans</b>	<b>1,104,361</b>	<b>202,652</b>	<b>1,055,281</b>	<b>19,125</b>	<b>1,277,058</b>
<b>Other securities</b>	<b>24,116,380</b>	<b>21,092,333</b>	<b>3,468,166</b>	<b>209,851</b>	<b>24,770,350</b>
Financial instruments held to maturity	2,256,682	2,237,015	477,297	7,421	2,721,733
Financial instruments reclassified as held to maturity	809,433	933,132	65,220	0	998,352
Financial instruments available for sale	20,649,481	17,750,295	2,763,552	135,634	20,649,481
Trading assets	171,410	117,560	1,955	51,895	171,410
Financial instruments recognised at fair value through profit and loss	229,374	54,331	160,142	14,901	229,374
<b>Other investments</b>	<b>917,882</b>				<b>917,882</b>
<b>Investments for unit-linked and index-linked life insurance</b>	<b>8,144,135</b>	<b>8,144,135</b>	<b>0</b>	<b>0</b>	<b>8,144,135</b>
<b>FINANCIAL LIABILITIES</b>					
<b>Subordinated liabilities</b>	<b>1,280,308</b>	<b>0</b>	<b>1,293,721</b>	<b>20,761</b>	<b>1,314,482</b>
<b>Liabilities to financial institutions</b>	<b>283,774</b>	<b>0</b>	<b>100</b>	<b>283,674</b>	<b>283,774</b>
<b>Liabilities from funding of housing projects</b>	<b>44,809</b>	<b>209</b>	<b>348</b>	<b>44,252</b>	<b>44,809</b>
<b>Derivative financial instruments (included in other liabilities)</b>	<b>14,399</b>	<b>1,767</b>	<b>12,591</b>	<b>41</b>	<b>14,399</b>

\* The market values are based on internal and external appraisal reports.

\*\* Fair values evaluated by independent experts: 32%



## Fair value and book value of financial instruments

	Book value	Level 1	2014 Level 2	Level 3	Fair value
in EUR '000					
<b>FINANCIAL ASSETS</b>					
<b>Land and buildings*</b>	<b>1,851,219</b>	<b>0</b>	<b>0</b>	<b>2,684,638</b>	<b>2,684,638</b>
Self-used land and buildings	427,384	0	0	600,976	600,976
Investment property**	1,423,835	0	0	2,083,662	2,083,662
<b>Shares in at equity consolidated companies</b>	<b>806,641</b>				<b>806,641</b>
<b>Loans</b>	<b>1,396,296</b>	<b>0</b>	<b>1,485,934</b>	<b>26,782</b>	<b>1,512,716</b>
<b>Reclassified loans</b>	<b>490,221</b>	<b>336,945</b>	<b>237,890</b>	<b>0</b>	<b>574,835</b>
<b>Bonds classified as loans</b>	<b>1,220,336</b>	<b>223,448</b>	<b>1,201,464</b>	<b>19,337</b>	<b>1,444,249</b>
<b>Other securities</b>	<b>23,646,606</b>	<b>20,073,640</b>	<b>3,990,065</b>	<b>229,636</b>	<b>24,293,341</b>
Financial instruments held to maturity	2,145,322	2,142,911	455,492	3,319	2,601,722
Financial instruments reclassified as held to maturity	900,613	973,650	117,298	0	1,090,948
Financial instruments available for sale	20,134,501	16,765,424	3,224,929	144,148	20,134,501
Trading assets	194,883	135,592	1,793	57,498	194,883
Financial instruments recognised at fair value through profit and loss	271,287	56,063	190,553	24,671	271,287
<b>Other investments</b>	<b>948,224</b>				<b>948,224</b>
<b>Investments for unit-linked and index-linked life insurance</b>	<b>7,742,181</b>	<b>7,742,181</b>	<b>0</b>	<b>0</b>	<b>7,742,181</b>
<b>FINANCIAL LIABILITIES</b>					
<b>Subordinated liabilities</b>	<b>919,678</b>	<b>829,766</b>	<b>152,154</b>	<b>0</b>	<b>981,920</b>
<b>Liabilities to financial institutions</b>	<b>420,504</b>	<b>0</b>	<b>1,392</b>	<b>419,112</b>	<b>420,504</b>
<b>Liabilities from funding of housing projects</b>	<b>40,457</b>	<b>274</b>	<b>349</b>	<b>39,834</b>	<b>40,457</b>
<b>Derivative financial instruments (included in other liabilities)</b>	<b>21,758</b>	<b>635</b>	<b>21,123</b>	<b>0</b>	<b>21,758</b>

\* The market values are based on internal and external appraisal reports.

\*\* Fair values evaluated by independent experts: 34%

Due to reasons of materiality, book value was used as the fair value of all liabilities other than derivative liabilities.

## Measurement process

The measurement process aims to determine fair value using price quotations that are publicly available in active markets or valuations based on recognised economic models using observable inputs. If public price quotations and observable market data are not available for a financial asset, the asset is generally measured using valuation reports prepared by appraisers (e.g. expert reports). The organisational units responsible for valuing investments are independent of the units that assume the risk exposure of the investments, thereby ensuring separation of functions and responsibilities.

As a rule, the aim is to use the same price throughout the Group to value a particular security on each valuation date. In practice, however, situations occur when the cost of actually doing so would be inordinately large. For example, the local provisions in some countries (in which the Group operates) require the insurance companies there to use prices on the local stock exchange to value certain investments. In this case, if the same security is held by other Group companies, these companies might use another price source for valuation.

Institutional funds are another example where uniform valuation can only be achieved at an inordinately high cost. The Austrian companies hold varying amounts of institutional funds that are required under the IFRS to be included in consolidation for the consolidated financial statements. However, the valuation logic of an institutional fund requires the fund value (NAV) on a particular date to be calculated using the (in general, closing) prices of the previous day. In these cases, a security that is held both in an institutional Fund and directly will be valued using different prices.

The following items are measured at fair value:

- Financial instruments available for sale,
- Financial instruments recognised at fair value affecting net income (incl. trading assets)
- Derivative financial instruments (assets/liabilities) and
- Investments for unit-linked and index-linked life insurance.

Balance sheet items that are not reported at fair value are subject to non-recurring measurement at fair value. These items are measured at fair value when events occur that indicate that the book value might no longer be recoverable ("impairment"). The following items are not reported at fair value:

- Securities held to maturity
- Shares in at equity consolidated companies
- Shares in non-consolidated companies
- Land and buildings (self-used and investment property)
- Loans and
- receivables.

#### REAL ESTATE VALUATION

The following valuation methods are used to calculate the fair value of real estate in the Group:

- the asset value method,
- the capitalised earnings method and
- the discounted cash flow method.

Each time valuation is performed, the methods are checked to determine, which one allows the fair value of a property to be calculated. The VIG Group mainly uses the asset value method and capitalised earnings method. In rare cases, the discounted cash flow method is also used, provided it can be used to determine the highest and best use value for the property type.

##### *Asset value method*

The asset value method is comprised of the land value, building value, the value of outdoor facilities and the value of existing annexes. This method is generally used to calculate the value of developed properties when the property is not primarily being used to earn income and the replacement costs of the individual parts of the property are important to a prospective buyer.

##### *Capitalised earnings method*

In this method, the value of a property is determined by using an appropriate interest rate to capitalise expected or received future gross profits over the expected useful life. Net operating income is calculated by deducting actual operating, maintenance and administrative expenses (management expenses). An allowance for lost rental income and any liquidation proceeds and costs are also taken into account. The rate used to calculate capitalised earnings is based on the achievable return on investment. Net operating income minus the return on the land is capitalised at this rate over the remaining useful life to calculate the capitalised earnings value of the physical facilities. This is added to the land value to calculate the total capitalised earnings value of the property.

##### *Discounted cash flow method*

The discounted cash flow method is a valuation method that discounts cash flows during the forecast phase (phase I) back to the valuation date. Discounting is performed using a rate for a comparable risky investment with property- and market-specific premiums. The gross profit for the year plus vacancy rental (at current market rent) minus non-allocatable management costs equals the net operating income for the year. The method allows precise analysis of the individual years of the

initial forecast phase so that investments and vacancies to be assigned to individual years and accounted for in advance. In phase II, the proceeds from a fictitious disposal at the end of the forecast phase (max. 10 years) are calculated by capitalising future cash flows. The interest rate used for this calculation is the rate for a comparable high-risk investment plus market- and property-specific premiums, minus the expected increase in value.

#### **OTHER DISCLOSURES ABOUT THE VALUATION PROCESS**

The fair value of shares with a book value of EUR 140,096,000 (31 December 2014: EUR 154,363,000) could not be reliably estimated as of 31 December 2015. The shares are mainly invested in companies that are not listed on any stock exchange.

The use of different pricing models and assumptions can lead to differing results for fair value. Changes in the estimates and assumptions used to determine the fair value of assets in cases where no market price quotations are available may necessitate a write-up or write-down of the book value of the assets in question and recognition of the corresponding income or expense on the income statement.

Certain investments whose fair value is normally not measured repeatedly, are measured a single time at fair value when events or changes in circumstances indicate that the book value might no longer be recoverable. If financial assets are measured at fair value when impairment is recognised or fair value minus selling costs is used as a measurement basis in accordance with IFRS 5, a disclosure to this effect is included in Note 29 "Financial result" or Note 34 "Other expenses".

#### **Reclassification of financial instruments**

Reclassifications between level 1 and 2 primarily occur when the liquidity of the financial instrument in question changes. For example, the market maker for a security changes frequently, with corresponding changes on liquidity. A similar example is when shares are included in (or removed from) an index that acts as a benchmark for many funds. The classification can also change in this case. As a result of the decentralised organisation of the Group, the classifications are generally reviewed by the local companies at the end of the period. Any reclassifications are presented as if they had taken place at the end of the period.

As a rule, financial assets and liabilities are reclassified between level 1 and level 2 if liquidity, trading frequency and trading activity once again, or no longer allow one to conclude that an active market exists.

A total of 95 reclassifications took place between level 1 and level 2 in financial year 2015. These were mainly due to the reason mentioned above, another reason was harmonisation of the measurement hierarchy due to the introduction of Solvency II.

There were also 58 reclassifications into and out of level 3 as a result of the reassessment of the measurement hierarchy. 52 of these transactions were from level 3 to level 1 or 2 and 6 were transactions into level 3.

A new system for managing assets was implemented in Romania during the 2014 reporting period. The source of prices for some financial assets was changed as a result, leading to a number of reclassifications between level 1 and level 2 and to level 3 as well. Other reasons for reclassification include, for example, changes in liquidity conditions on the local capital markets concerned.

### Hierarchy for financial instruments measured at fair value

The tables below show the hierarchy for financial instruments measured at fair value as of 31 December 2015 and 31 December 2014.

Measurement hierarchy for financial instruments measured at fair value	Level 1		Level 2		Level 3	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014
in EUR '000						
<b>FINANCIAL ASSETS</b>						
<b>Financial instruments available for sale</b>	<b>17,750,295</b>	<b>16,765,424</b>	<b>2,763,552</b>	<b>3,224,929</b>	<b>135,634</b>	<b>144,148</b>
Bonds	15,597,056	15,006,430	2,503,150	2,920,716	79,710	83,963
Shares and other participations	428,385	463,453	184,174	198,175	50,947	55,144
Investment funds	1,724,854	1,295,541	76,228	106,038	4,977	5,041
Other securities	0	0	0	0	0	0
<b>Trading assets</b>	<b>117,560</b>	<b>135,592</b>	<b>1,955</b>	<b>1,793</b>	<b>51,895</b>	<b>57,498</b>
Bonds	46,304	50,253	0	0	4,013	2,191
Shares and other non-fixed-interest securities	23,291	17,059	52	187	0	5,699
Investment funds	45,822	66,076	186	210	0	0
Derivatives	2,143	2,204	1,717	1,396	47,882	49,608
Other securities	0	0	0	0	0	0
<b>Financial instruments recognised at fair value through profit and loss</b>	<b>54,331</b>	<b>56,063</b>	<b>160,142</b>	<b>190,553</b>	<b>14,901</b>	<b>24,671</b>
Bonds	41,515	24,824	146,781	172,401	13,791	24,671
Shares and other non-fixed-interest securities	94	99	13,361	15,198	0	0
Investment funds	12,722	31,140	0	0	1,110	0
Other securities	0	0	0	2,954	0	0
<b>Investments for unit-linked and index-linked life insurance</b>	<b>8,144,135</b>	<b>7,742,181</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>
<b>Sum Financial Assets</b>	<b>26,066,321</b>	<b>24,699,260</b>	<b>2,925,649</b>	<b>3,417,275</b>	<b>202,430</b>	<b>226,317</b>
<b>FINANCIAL LIABILITIES</b>						
<b>Derivative financial instruments (included in other liabilities)</b>	<b>1,767</b>	<b>635</b>	<b>12,591</b>	<b>21,123</b>	<b>41</b>	<b>0</b>

The level 3 financial instruments still in the portfolio had an effect on the result (net profit or loss) of EUR 3,420,000 (EUR 33,729,000) during the reporting period.

### Unobservable input factors

asset class	Measurement methods	Unobservable input factors	Range
Real estate	Market value	Capitalisation rate	1.5%–7.5%
		rental income	3,000 EUR–5,220,000 EUR
		Land prices	0 EUR–5,000 EUR
	Discounted Cash Flow	Capitalisation rate	4.25%–8.25%
		rental income	500,000 EUR–3,800,000 EUR

## Sensitivities

A present value method is used to determine the fair value of certain corporate bonds that are generally measured at fair value. An issuer-specific risk premium is the primary input for this method, and may not be observable on the market. A significant increase in this spread, which might be derived based on a sector or rating category, has a large negative maturity-dependent effect on fair value, while a decrease in the spread raises the fair value of such financial investments.

With respect to the value of shares measured using a level 3 method (multiples approach), VIG assumes that alternative inputs and alternative methods do not lead to significant changes in value.

The following sensitivities were calculated for a derivative with the most material fair value: a 100 bp increase in the discount rate leads to a 34% increase in option value; a 100 bp decrease leads to a 50% drop in option value.

Due to a lack of available data, no sensitivity analysis information can be provided for the other securities whose fair value in level 3 has been determined by independent third parties.

<b>sensitivities - real estate</b>	<b>market value</b>
<i>in EUR million</i>	
Fair value as of 31.12.2015	2,855.17
rental income -5%	2,750.49
rental income +5%	2,960.03
Capitalisation rate -50bp	3,001.39
Capitalisation rate +50bp	2,729.86
Land prices -5%	2,824.20
Land prices +5%	2,885.84

## Carry-over of financial assets and liabilities

<b>Development of financial instruments by level</b>	<b>Financial instruments available for sale</b>					
	<b>31.12.2015</b>			<b>31.12.2014</b>		
	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>	<b>Level 1</b>	<b>Level 2</b>	<b>Level 3</b>
<i>in EUR '000</i>						
<b>Book value as of 31.12. of the previous year</b>	<b>16,765,424</b>	<b>3,224,929</b>	<b>144,148</b>	<b>14,244,179</b>	<b>3,312,536</b>	<b>124,669</b>
Exchange rate changes	27,190	907	-1,245	-3,813	-2,835	-536
<b>Book value as of 1.1.</b>	<b>16,792,614</b>	<b>3,225,836</b>	<b>142,903</b>	<b>14,240,366</b>	<b>3,309,701</b>	<b>124,133</b>
Reclassification between securities categories	-2,738	-2,391	-182	-11,149	10,746	1,193
Reclassification to level	235,239	72,054	750	0	0	8,466
Reclassification from level	-72,054	-226,577	-9,412	-3,147	-5,319	0
Additions	4,831,191	157,684	13,337	4,222,458	242,222	61,836
Disposals	-3,704,598	-400,772	-5,160	-3,087,332	-514,611	-53,818
Change in scope of consolidation	0	-12,420	0	24,301	-7,088	497
Changes in value recognised in profit and loss	0	2,240	0	4,848	11,629	0
Changes recognised directly in equity	-325,497	-38,204	-5,917	1,392,406	208,086	2,629
Impairments	-3,862	-13,898	-685	-17,327	-30,437	-788
<b>Book value as of 31.12.</b>	<b>17,750,295</b>	<b>2,763,552</b>	<b>135,634</b>	<b>16,765,424</b>	<b>3,224,929</b>	<b>144,148</b>

Development of financial instruments by level	Financial instruments recognised at fair value through profit and loss					
	31.12.2015			31.12.2014		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
in EUR '000						
<b>Book value as of 31.12. of the previous year</b>	<b>56,063</b>	<b>190,553</b>	<b>24,671</b>	<b>63,664</b>	<b>255,227</b>	<b>24,528</b>
Exchange rate changes	581	1,500	112	-16	1,075	-39
<b>Book value as of 1.1.</b>	<b>56,644</b>	<b>192,053</b>	<b>24,783</b>	<b>63,648</b>	<b>256,302</b>	<b>24,489</b>
Reclassification between securities categories	896	1	0	1563	-235	0
Reclassification to level	0	0	302	0	0	0
Reclassification from level	-302	0	0	0	0	0
Additions	73,412	6,946	8,066	88,160	7,365	4,804
Disposals	-91,430	-37,781	-18,583	-87,030	-81,076	-6,013
Change in scope of consolidation	15,276	0	0	-11,073	118	0
Changes in value recognised in profit and loss	-165	-1,077	333	795	8,079	1,391
Changes recognised directly in equity	0	0	0	0	0	0
<b>Book value as of 31.12.</b>	<b>54,331</b>	<b>160,142</b>	<b>14,901</b>	<b>56,063</b>	<b>190,553</b>	<b>24,671</b>

Development of financial instruments by level	Trading assets					
	31.12.2015			31.12.2014		
	Level 1	Level 2	Level 3	Level 1	Level 2	Level 3
in EUR '000						
<b>Book value as of 31.12. of the previous year</b>	<b>135,592</b>	<b>1,793</b>	<b>57,498</b>	<b>243,501</b>	<b>1,528</b>	<b>37,535</b>
Exchange rate changes	-235	-2,635	39	-4,720	-1,371	-218
<b>Book value as of 1.1.</b>	<b>135,357</b>	<b>-842</b>	<b>57,537</b>	<b>238,781</b>	<b>157</b>	<b>37,317</b>
Reclassification between securities categories	2,912	0	0	7,431	0	3,553
Reclassification to level	7,610	0	1,899	0	15	0
Reclassification from level	-1,899	0	-7,610	-15	0	0
Additions	106,534	0	17,209	459,834	2,424	5,955
Disposals	-129,660	1,857	-15,508	-572,949	-323	-15,987
Change in scope of consolidation	0	0	0	-526	526	0
Changes in value recognised in profit and loss	-3,294	940	-1,632	3,036	-1,006	26,660
Changes recognised directly in equity	0	0	0	0	0	0
<b>Book value as of 31.12.</b>	<b>117,560</b>	<b>1,955</b>	<b>51,895</b>	<b>135,592</b>	<b>1,793</b>	<b>57,498</b>

Please refer to Note 29 "Financial result" on page 180 for information on the effects of changes in value affecting net income.

Development of financial instruments assigned to level 3	Subordinated liabilities		Liabilities to financial institutions		Financing liabilities		Derivative financial instruments (included in other liabilities)	
	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014	31.12.2015	31.12.2014
in EUR '000								
<b>Book value as of 31.12. of the previous year</b>	<b>0</b>	<b>0</b>	<b>419,112</b>	<b>752,772</b>	<b>39,834</b>	<b>443,456</b>	<b>0</b>	<b>0</b>
F/X differences	0	0	0	0	0	0	0	0
<b>Book value as of 1.1.</b>	<b>0</b>	<b>0</b>	<b>419,112</b>	<b>752,772</b>	<b>39,834</b>	<b>443,456</b>	<b>0</b>	<b>0</b>
Reclassification to level 3	20,761	0	0	0	0	0	0	0
Additions	0	0	35,380	57,759	5,053	14,647	41	0
Disposals	0	0	-170,818	-37,329	-635	-142	0	0
Changes in scope of consolidation	0	0	0	-354,090	0	-418,127	0	0
<b>Book value as of 31.12.</b>	<b>20,761</b>	<b>0</b>	<b>283,674</b>	<b>419,112</b>	<b>44,252</b>	<b>39,834</b>	<b>41</b>	<b>0</b>

### 37. NUMBER OF EMPLOYEES AND PERSONNEL EXPENSES

Employee statistics	2015	2014
<b>Austria</b>	<b>5,133</b>	<b>5,202</b>
Field staff	2,771	2,817
Office employees	2,362	2,385
<b>Czech Republic</b>	<b>4,758</b>	<b>4,802</b>
Field staff	2,953	2,985
Office employees	1,805	1,817
<b>Slovakia</b>	<b>1,580</b>	<b>1,579</b>
Field staff	790	800
Office employees	790	779
<b>Poland</b>	<b>1,723</b>	<b>1,825</b>
Field staff	838	911
Office employees	885	914
<b>Romania</b>	<b>2,106</b>	<b>2,351</b>
Field staff	1,236	1,355
Office employees	870	996
<b>Remaining Markets</b>	<b>7,258</b>	<b>7,168</b>
Field staff	4,203	4,266
Office employees	3,055	2,902
<b>Central Functions</b>	<b>437</b>	<b>433</b>
Office employees	437	433
<b>Total</b>	<b>22,995</b>	<b>23,360</b>

Personnel expenses	2015	2014
in EUR '000		
Wages and salaries	419,387	419,298
Expenses for severance payments and payments to company pension plans	10,311	10,490
Expenses for retirement provision	15,864	13,133
Mandatory social security contributions and expenses	132,398	134,683
Other social security expenses	15,343	14,857
<b>Total</b>	<b>593,303</b>	<b>592,461</b>
<i>thereof field staff</i>	<i>269,088</i>	<i>278,465</i>
<i>thereof office staff</i>	<i>324,215</i>	<i>313,996</i>

<b>Supervisory Board and Managing Board compensation (gross)</b>	<b>2015</b>	<b>2014</b>
<b>in EUR '000</b>		
Compensation paid to Supervisory Board members	414	419
Total payments to former members of the Managing Board or their survivors	490	561
Provision for future pension obligations for Managing Board members	1,064	1,035
Compensation paid to active Managing Board members	3,459	2,432

The members of the Managing Board received EUR 3,459,000 (EUR 2,432,000) in remuneration for their services to the Company during the reporting period. Members of the Managing Board are provided a company car for both business and personal use.

The members of the Managing Board received EUR 377,000 (EUR 392,000) from subsidiaries during the reporting period.

Former members of the Managing Board received EUR 490,000 (EUR 561,000). Former members of the Managing Board received EUR 89,000 (EUR 110,000) from subsidiaries during the reporting period.

The Managing Board consisted of four members in 2015.

The average number of employees in the fully consolidated companies was 22,995 (23,360). Of these, 12,791 (13,134) were active in sales, resulting in personnel expenses of EUR 269,088,000 (EUR 278,465,000), and 10,204 (10,226) were in operations, resulting in personnel expenses of EUR 324,315,000 (EUR 313,996,000).

### 38. AUDITING FEES AND AUDITING SERVICES

Auditing fees were EUR 1,113,000 (EUR 928,000) and were broken down into the following areas:

<b>Composition</b>	<b>2015</b>	<b>2014</b>
<b>in EUR '000</b>		
Audit of consolidated financial statements	130	130
Audit of financial statements of parent company	38	38
Other audit services	630	351
Tax fees	93	99
All other fees	222	310
<b>Total</b>	<b>1,113</b>	<b>928</b>



### 39. RELATED PARTIES

#### Related parties

Related parties are the affiliated companies, joint ventures and associated companies listed in Note 4 "Participations – Details" on page 133. In addition, the members of the Managing Board and Supervisory Board of Vienna Insurance Group and their families also qualify as related parties. Wiener Städtische Versicherungsverein holds a majority of the voting rights of Vienna Insurance Group. Based on this controlling interest, it is therefore also a related party.

No loans or guarantees were granted to the members of the Managing Board or Supervisory Board during the reporting periods.

Likewise, no loans or guarantees existed as of 31 December 2015 or 31 December 2014.

#### Transactions with related parties

The Group charges Wiener Städtische Versicherungsverein for office space. Other services (e.g. accounting services) are also provided by the Group.

Due to the loss of control and the related passing of control to Wiener Städtische Versicherungsverein, transactions with the non-profit housing societies are included under related party transactions. The loss of control was the result of contractual provisions between Wiener Städtische Versicherungsverein and the non-profit housing societies.

Transactions with non-consolidated affiliated and associated companies mainly relate to financing and intra-company charges for services.

Open entries with related companies at the end of the reporting period	31.12.2015	31.12.2014
in EUR '000		
Receivables	218,455	173,577
<i>thereof parent company</i>	207,502	159,396
Liabilities	72,995	39,492
<i>thereof parent company</i>	54,717	20,983
Loans	154,812	164,656
<i>thereof parent company</i>	76,841	107,305
Transaction volumes with related companies	2015	2014
in EUR '000		
Receivables	81,434	89,277
<i>thereof parent company</i>	70,528	77,757
Liabilities	127,716	103,771
<i>thereof parent company</i>	37,307	1,547
Loans	60,895	68,041
<i>thereof parent company</i>	30,464	16,048
Open entries with related persons at the end of the reporting period	31.12.2015	31.12.2014
in EUR '000		
Receivables	1	1
Liabilities	908	877
Loans	48	55

Transaction volumes with related companies	2015	2014
in EUR '000		
Receivables	101	48
Liabilities	1,616	1,527
Loans	47	51

Profit and Loss related transactions to related persons	2015	2014
in EUR '000		
Compensation paid to Supervisory Board members	1,578	1,652
Insurance premiums received	400	354
Other payments (incl. Dividends paid)	432	825

#### 40. OBLIGATIONS UNDER OPERATING LEASES

Vienna Insurance Group's lease obligations are primarily due to leases of company vehicles and buildings.

Future cumulative minimum lease payments under operating leases are shown in the following table according to maturity:

Maturity structure of payments	31.12.2015	31.12.2014
in EUR '000		
up to one year	19,404	21,200
more than one year up to five years	6,901	9,825
more than five years	7	7
<b>Total</b>	<b>26,312</b>	<b>31,032</b>

#### 41. SIGNIFICANT EVENTS AFTER THE BALANCE SHEET DATE

On 21 January 2016, the Carinthian Compensation Payment Fund published an offer on its website in accordance with § 2a of the Austrian Financial Market Stability Act (FinStaG). A rate of 75% was offered for senior bonds and 30% for subordinated bonds. VIG considers the offer by the state of Carinthia to be a non-adjusting event and therefore did not adjust the values recognised for senior bonds and subordinated bonds. Senior bonds are valued at 50% of par value and subordinated bonds at 0% of par value in the consolidated financial statements.

On 10 March 2016, the ECB reduced its key interest rate, at which banks can borrow short-term from 0.05% to the current level of 0.0%. At the same time, it expanded its bond buying programme, which has been running since March 2015. Instead of the previous EUR 60 billion per month, starting in April the ECB will have EUR 80 billion available for this purpose. The ECB will mainly continue to purchase government bonds from Eurozone countries, but in addition will now also purchase corporate bonds from non-banks, provided they have been issued in euros. Furthermore, for the first time the ECB is making it possible for private banks to borrow at negative interest rates. This negative interest rate can fall to a maximum of minus 0.4%.

## 42. EXECUTIVE BOARDS OF THE COMPANY AND FURTHER INFORMATION

### The Supervisory Board had the following members in financial year 2015:

#### Chairman:

Günter Geyer

Deputy Chairman:

Karl Skyba

#### Members:

Bernhard Backovsky

Martina Dobringer

Rudolf Ertl

Maria Kubitschek

Heinz Öhler

Reinhard Ortner

Georg Riedl

Gertrude Tumpel-Gugerell

Members of the Managing Board and Supervisory Board received no advances or loans in financial year 2015. There were no loans outstanding to members of the Managing Board or Supervisory Board as of 31 December 2015.

No guarantees were outstanding for members of the Managing Board or Supervisory Board as of 31 December 2015.

### The Managing Board has the following members:

#### Chairperson:

Elisabeth Stadler (since 1 January 2016)

Peter Hagen (until 31 December 2015)

#### Members:

Franz Fuchs

Roland Gröll (since 1 January 2016)

Judit Havasi (since 1 January 2016)

Peter Höfinger

Martin Simhandl

### Compensation plan for members of the Managing Board

Managing Board compensation takes into account the importance of the Group and the responsibility that goes with it, the economic situation of the Company, and the market environment.

The variable portion of the compensation emphasises the need for sustainability in a number of ways. Its achievement depends to a large extent on satisfying performance criteria that extend beyond a single financial year.

The performance-related compensation is limited. The maximum performance-related compensation that the Managing Board can receive by overachieving all of its classical targets in financial year 2015 is approximately 86% of its fixed salary. The awarding of such compensation requires that consideration be given to the sustainable development of the Company

and the Group; non-financial factors, in particular those based on the Company's commitment to social responsibility and recognition of the importance of employees in terms of their contribution of performance, innovation and expertise, are also taken into account when target achievement is assessed. Bonus compensation can also be earned for appropriate target achievement. As a result, total variable compensation of around 125% of the fixed salary can be earned. The Managing Board is not entitled to the performance-related component of compensation if performance fails to meet certain thresholds. Even if the performance target is met in a financial year, because of the focus on sustainability, the full variable compensation is only awarded if satisfactory performance is also reported in the following year.

The key performance criteria for variable compensation in 2015 are the combined ratio, premium growth and profit before taxes for the years 2015 and 2016, and for bonus compensation, they are country-specific targets and IT-related targets, in both cases for 2015 and 2016.

Managing Board compensation does not include stock options or similar instruments.

The standard employment contract for a member of the Managing Board of the Company includes a pension equal to a maximum of 40% of the measurement basis if the member remains on the Managing Board until the age of 65 (the measurement basis is equal to the standard fixed salary).

A pension is standardly received only if a Managing Board member's position is not extended and the member is not at fault for the lack of extension, or the Managing Board member retires due to illness or age.

In cases where the provisions of the Austrian Employee and Self-Employment Provisions Act (Mitarbeiter- und Selbstständigen-Vorsorgegesetz) are not applicable by law, the Company's Managing Board contracts provide for a severance payment entitlement structured in accordance with the provisions of the Austrian Employee Act (Angestelltengesetz), as amended in 2003, in combination with applicable sector-specific provisions. This allows Managing Board members to receive a severance payment equal to two to twelve months' compensation, depending on the period of service, with a supplement of 50% if the member retires or leaves after a long-term illness. A Managing Board member who leaves of his or her own volition before retirement is possible, or leaves due to a fault of his or her own, is not entitled to a severance payment.

Members of the Managing Board are provided a company car for both business and personal use.

The members of the Managing Board received EUR 3,459,000 (EUR 2,432,000) in remuneration for their services to the Company during the reporting period. The members of the Managing Board received EUR 377,000 (EUR 392,000) from subsidiaries during the reporting period.

Former members of the Managing Board received EUR 490,000 (EUR 561,000) from the Company. Former members of the Managing Board received EUR 89,000 (EUR 110,000) from subsidiaries.

## DECLARATION BY THE MANAGING BOARD

We declare to the best of our knowledge that the consolidated financial statements prepared in accordance with applicable accounting standards give a true and fair view of the Group's net assets, financial position and results of operations, the Group management report presents the business development, result and position of the Group so as to give a true and fair view of its net assets, financial position and results of operations, and the Group management report provides a description of the principal risks and uncertainties, to which the Group is exposed.

The declaration for the annual financial statements of VIENNA INSURANCE GROUP AG Wiener Versicherung Gruppe is issued in the annual report of this company.

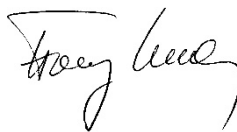
The consolidated financial statements for financial year 2015 were approved for publication by a resolution of the Managing Board on 23 March 2016.

Vienna, 23 March 2016

The Managing Board:



**Elisabeth Stadler**  
General Manager,  
Chairwoman of the Managing Board



**Franz Fuchs**  
Member of the Managing Board



**Roland Gröll**  
Member of the Managing Board



**Judit Havasi**  
Member of the Managing Board



**Peter Höfner**  
Member of the Managing Board



**Martin Simhandl**  
CFO, Member of the Managing Board

### Managing Board areas of responsibility:

**Elisabeth Stadler:** VIG Group management, strategic matters, European matters, Group communication & marketing, sponsoring, people management, business development; country responsibilities: Austria, Czech Republic

**Franz Fuchs:** Performance management personal insurance, performance management motor insurance, asset risk management; Country responsibilities: Baltic States, Moldova, Poland, Ukraine

**Roland Gröll:** Group IT/SAP, international processes and methods; Country responsibilities: Bosnia-Herzegovina, Croatia, Macedonia, Romania

**Judit Havasi:** Solvency II, planning and controlling, legal; Country responsibility: Slovakia

**Peter Höfner:** Corporate and large customer business, Vienna International Underwriters (VIU), reinsurance, business development; Country responsibilities: Albania (incl. Kosovo), Bulgaria, Montenegro, Serbia, Hungary, Belarus

**Martin Simhandl:** Asset management, subsidiaries department, finance and accounting, treasury/capital market; Country responsibilities: Germany, Georgia, Liechtenstein, Turkey

## AUDITOR'S REPORT

### Report on the consolidated financial statements

We have audited the accompanying consolidated financial statements of

**VIENNA INSURANCE GROUP AG**  
**Wiener Versicherung Gruppe, Vienna,**

for the fiscal year from 1 January 2015 to 31 December 2015. These consolidated financial statements comprise the consolidated balance sheet as of 31 December 2015, the consolidated income statement, consolidated statement of comprehensive income, the consolidated statement of cash flows and the consolidated statement of changes in equity for the fiscal year 2015 and a summary of significant accounting policies and other explanatory notes.

### Management's Responsibility for the Consolidated Financial Statements

The Company's management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU, and the additional requirements pursuant to § 245a UGB (Austrian Commercial Code) and § 80b VAG (Austrian Insurance Supervision Act) and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

### Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audit. We conducted our audit in accordance with Austrian Standards on Auditing. Those standards require that we comply with International Standards on Auditing – ISA. In accordance with International Standards on Auditing, we are required to comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on our judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, we consider internal control relevant to the Group's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### Opinion

Our audit did not give rise to any objections. In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as of 31 December 2015 and its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards (IFRSs) as adopted by the EU and other legal or regulatory requirements.

### Report on the Management Report for the Group

Pursuant to statutory provisions, the management report for the Group is to be audited as to whether it is consistent with the consolidated financial statements and as to whether the other disclosures are not misleading with respect to the Company's position. The auditor's report also has to contain a statement as to whether the management report for the Group is consistent with the consolidated financial statements and whether the disclosures pursuant to Section 243a UGB (Austrian Commercial Code) are appropriate.

In our opinion, the management report for the Group is consistent with the consolidated financial statements. The disclosures pursuant to Section 243a UGB (Austrian Commercial Code) are appropriate.

Vienna, 23 March 2016

KPMG Austria GmbH  
Wirtschaftsprüfungs- und Steuerberatungsgesellschaft



**Michael Schlenk**  
Auditor

The consolidated financial statements together with our auditor's opinion may only be published if the consolidated financial statements and the management report are identical with the audited version attached to this report. Section 281 paragraph 2 UGB (Austrian Commercial Code) applies.